CASE STUDY

FINANCING FOR CEDAR RIDGE TERRACE APARTMENTS

AUGUST 7, 2024



\$29,735,000 | MULTIFAMILY HOUSING REVENUE BONDS | SERIES 2024A

San Antonio Housing Trust Public Facility Corporation | San Antonio, Texas

CEDAR RIDGE TERRACE APARTMENTS

Client Profile

Brooks Senior Developer LLC, a Delaware limited liability company (the "Developer"), will act as the developer for the Project. The Developer is an affiliate of LAC. The Class B Limited Partner is controlled by principals of Lincoln Avenue Communities ("LAC"). LAC and certain of its affiliates were created in 2016 and has six years of experience in affordable housing development. LAC controls more than 23,000 affordable units in 22 states.

The Project & Structure

New construction, of a 239-unit multi-family housing facility known as Cedar Ridge located in San Antonio, Texas.

Common area improvements include: an office, a lounge, exercise room, office equipment for tenant use, and meeting rooms. Site amenities include: swimming pool, dog park, landscaped courtyards between buildings with picnic areas to grill out or have large gatherings, a community garden, and walking paths to encourage outdoor physical activity.

Construction of the Project is anticipated to commence in August 2024 and expected completion in approximately 22 months.

The Bonds are structured as long-term bonds secured by a FNMA MBS with a April 1, 2043, Bond Maturity Date.

The Bonds have semi-annual interest payments that commenced on April 1, 2025, with a 30/360 interest accrual and semi-annual principal payments commencing October 1, 2030.

This deal is a forward delivery with the MBS expected to be delivered by the MBS Delivery Date, September 25, 2027.

The Servicer will collect mortgage payments on the MBS and pass-through principal and interest payments to the Trustee, who will make interest and principal payments to the Bond Holders when due.

The Bonds are rated "Aaa" by Moody's.

There was a corresponding series of cash collateralized bonds, Series 2024B, that was included in this deal to meet the 50% test.

Pricing Results

Stifel served as the sole underwriter of this transaction.

The Bonds were publicly offered and sold at par with a 4.45% coupon.

Stifel was able to connect with a variety of investors across multiple states to sell these bonds.

CONTACT

Brad Edgar, Managing Director (303) 291-5263 | edgarb@stifel.com

1401 Lawrence Street, Suite 900 | Denver, Colorado 80202 Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com



MSRB DISCLOSURES

Stifel, Nicolaus & Company, Incorporated ("Stifel") has prepared the attached materials. Such material consists of factual or general information (as defined in the SEC's Municipal Advisor Rule). Stifel is not hereby providing a municipal entity or obligated person with any advice or making any recommendation as to action concerning the structure, timing, or terms of any issuance of municipal securities or municipal financial products. To the extent that Stifel provides any alternatives, options, calculations, or examples in the attached information, such information is not intended to express any view that the municipal entity or obligated person could achieve particular results in any municipal securities transaction, and those alternatives, options, calculations, or examples do not constitute a recommendation that any municipal issuer or obligated person should effect any municipal securities transaction. Stifel is acting in its own interests, is not acting as your municipal advisor, and does not owe a fiduciary duty pursuant to Section 15B of the Securities Exchange Act of 1934, as amended, to the municipal entity or obligated party with respect to the information and materials contained in this communication.

Stifel is providing information and is declaring to the proposed municipal issuer and any obligated person that it has done so within the regulatory framework of MSRB Rule G-23 as an underwriter (by definition also including the role of placement agent) and not as a financial advisor, as defined therein, with respect to the referenced proposed issuance of municipal securities. The primary role of Stifel, as an underwriter, is to purchase securities for resale to investors in an arm's-length commercial transaction. Serving in the role of underwriter, Stifel has financial and other interests that differ from those of the issuer. The issuer should consult with its own financial and/or municipal, legal, accounting, tax, and other advisors, as applicable, to the extent it deems appropriate.

These materials have been prepared by Stifel for the client or potential client to whom such materials are directly addressed and delivered for discussion purposes only. All terms and conditions are subject to further discussion and negotiation. Stifel does not express any view as to whether financing options presented in these materials are achievable or will be available at the time of any contemplated transaction. These materials do not constitute an offer or solicitation to sell or purchase any securities and are not a commitment by Stifel to provide or arrange any financing for any transaction or to purchase any security in connection therewith and may not relied upon as an indication that such an offer will be provided in the future. Where indicated, this presentation may contain information derived from sources other than Stifel. While we believe such information to be accurate and complete, Stifel does not guarantee the accuracy of this information. This material is based on information currently available to Stifel or its sources and is subject to change without notice. Stifel does not provide accounting, tax, or legal advice; however, you should be aware that any proposed indicative transaction could have accounting, tax, legal, or other implications that should be discussed with your advisors and/or counsel as you deem appropriate.