CASE STUDY

FINANCING FOR K-12 SCHOOLS

MARCH 24, 2022



\$122,475,000 | GENERAL OBLIGATION BONDS | 2022

School District No. 1 in the City and County of Denver (Denver Public Schools) | Denver, Colorado

DENVER PUBLIC SCHOOLS

Client Profile

Denver Public Schools (the "District" or "DPS") is the only public school district serving the City and County of Denver, Colorado, and encompasses approximately 155 square miles. The District is the largest in the State with a fall 2021 enrollment of 90,250 across 207 schools, including traditional public schools, charter schools, and innovation schools. DPS is a diverse and dynamic school district committed to providing equitable and inclusive educational environments. As of the closing of this transaction, the District owns and leases approximately 185 facilities and approximately 2,100 acres of land. From 2010 to 2020, the population of Denver grew 19.2%. This growth has further increased the District's need to expand and upgrade its current infrastructure and technologies.

In order to support the District's growth, an election was held in 2020 to authorize \$795 million in bond funding to build and improve schools. The District expended a portion of the 2021 Bond proceeds on the following projects: five schools received new cooling systems, 27 schools

received mechanical, electrical, or plumbing On an aggregate basis, inclusive of the upgrades or repairs, galvanized piping was replaced in four buildings, and 17 buildings had general renovation projects completed. The District also secured 11.5 acres of land in the far northeast area for a future elementary school as well as four buildings on the former Johnson & Wales campus for a Denver Schools of the Arts expansion.

The Project & Structure

The proceeds of the Series 2022A Bonds were used to fund the cost of constructing and acquiring capital improvements approved at the 2020 Election. The Bonds carried an underlying rating of 'Aa1/AA+/ AA+' and were supported by the Colorado state-intercept program, which carries ratings of 'Aa2/AA/AA'. The Bonds were structured with an optional 10-year par call and had serial maturities through 2042 and a term bond in 2045 to provide investors with larger block sizes, often sought out by municipal bond investors. Each maturity was priced with 5% coupons to generate additional proceeds (premium) above the authorized par amount and to allow for future refunding opportunities in the case rates were to fall below 2022 levels. The majority of the principal repayments amortizes beginning in 2034.

District's existing debt service, the Bonds were also structured with a large step down in debt service starting in the 2034 maturity to allow for additional issuance capacity and potential no tax increase elections going forward.

Pricing Results

During the order period, the MMD AAA Benchmark increased by 3-7 basis points for all maturities. Given the large municipal supply that day and the changing market conditions, investors were in a better position to demand higher rates.

Other school districts that priced in the market that day saw upward adjustments in their yields by 15-20 basis points. However, due to the District's strong credit quality and Stifel's extensive marketing efforts, there was sufficient demand for the District's bonds, which allowed for only minor adjustments of 1-4 basis points on the longer end of the curve. Stifel committed to underwriting \$27 million of balances at the time of the award to secure the District's strong market rates. The sale completed with net premium in excess of 22% and a true interest cost of 3.34%.

CONTACT

Josh Benninghoff, Managing Director (303) 291-5240 | benninghoffj@stifel.com

1401 Lawrence Street, Suite 900 | Denver, Colorado 80202 Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com



MSRB DISCLOSURES

Stifel, Nicolaus & Company, Incorporated ("Stifel") has prepared the attached materials. Such material consists of factual or general information (as defined in the SEC's Municipal Advisor Rule). Stifel is not hereby providing a municipal entity or obligated person with any advice or making any recommendation as to action concerning the structure, timing, or terms of any issuance of municipal securities or municipal financial products. To the extent that Stifel provides any alternatives, options, calculations, or examples in the attached information, such information is not intended to express any view that the municipal entity or obligated person could achieve particular results in any municipal securities transaction, and those alternatives, options, calculations, or examples do not constitute a recommendation that any municipal issuer or obligated person should effect any municipal securities transaction. Stifel is acting in its own interests, is not acting as your municipal advisor, and does not owe a fiduciary duty pursuant to Section 15B of the Securities Exchange Act of 1934, as amended, to the municipal entity or obligated party with respect to the information and materials contained in this communication.

Stifel is providing information and is declaring to the proposed municipal issuer and any obligated person that it has done so within the regulatory framework of MSRB Rule G-23 as an underwriter (by definition also including the role of placement agent) and not as a financial advisor, as defined therein, with respect to the referenced proposed issuance of municipal securities. The primary role of Stifel, as an underwriter, is to purchase securities for resale to investors in an arm's-length commercial transaction. Serving in the role of underwriter, Stifel has financial and other interests that differ from those of the issuer. The issuer should consult with its own financial and/or municipal, legal, accounting, tax, and other advisors, as applicable, to the extent it deems appropriate.

These materials have been prepared by Stifel for the client or potential client to whom such materials are directly addressed and delivered for discussion purposes only. All terms and conditions are subject to further discussion and negotiation. Stifel does not express any view as to whether financing options presented in these materials are achievable or will be available at the time of any contemplated transaction. These materials do not constitute an offer or solicitation to sell or purchase any securities and are not a commitment by Stifel to provide or arrange any financing for any transaction or to purchase any security in connection therewith and may not relied upon as an indication that such an offer will be provided in the future. Where indicated, this presentation may contain information derived from sources other than Stifel. While we believe such information to be accurate and complete, Stifel does not guarantee the accuracy of this information. This material is based on information currently available to Stifel or its sources and is subject to change without notice. Stifel does not provide accounting, tax, or legal advice; however, you should be aware that any proposed indicative transaction could have accounting, tax, legal, or other implications that should be discussed with your advisors and/or counsel as you deem appropriate.