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NEXT **GENERATION** FUELS

Powering the future of greener transport



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While our shrinking world has had manifold benefits, such as technology globalisation reducing transport costs alongside increasing interconnectedness and collaboration between economies worldwide, this has come at the expense of global carbon emissions. The reliance on fossil-fuels to transport people and goods currently represents more than 7 billion tons of CO2 equivalent, i.e. around 17% of the global total. With forecasts indicating ever-growing travel demand and exacerbated logistics needs in the future, a drastic decoupling of transport-related GHG emissions and economic growth is required, and there is a pressing need for more efficient answers to increasing global energy demand by 2050. This calls for broad electrification, switching away from today's almost two-thirds of thin-aired primary energy due to fossil fuel combustion.

Nonetheless, while the transition is already underway for easier-to-abate mobility, key strategic challenges arise from technical gaps in hard-toabate segments. As such, bio-and alternative fuels have emerged as pivotal solutions in the quest for sustainable energy, with multiple sectors currently using or having intentions to rely on bio- and synthetic feedstock to drive their decarbonisation efforts. Whether derived from biological materials such as plant biomass, animal waste, and algae, they represent complementary drop-in alternatives both for the remaining fleets under transition and heavy-duty vehicles for which no other technological alternatives are yet available. Currently, biofuels account for only around 4% of total energy consumption in transport and are mostly used on roads. However, scaling new biofuels is challenging due to insufficient sustainable biomass availability,

which requires better resource management – such as preferring one production pathway over another, experimenting with new bio- and e-inputs, and building alternative fuels infrastructure.

At the same time, renewed momentum in the bioand alternative fuels sector is driven by tightened emissions targets, new green fuel mandates, and penalties such as ReFuelEU Aviation and FuelEU Maritime (in addition to RED III, which targets 29% renewable energy in transport) in Europe, or the SAF Grand Challenge in the US. These initiatives are attracting interest from strategics and investors, either betting on meeting quotas or on new, forward-looking technologies. With targets set for at least 6% of SAF by 2030 (including 1.2% e-SAF) and 2% RFNBO in maritime by 2034, dramatic changes to overall production and fuelling infrastructure are expected over the next decade.

Challenges therefore remain, particularly regarding supply chain inefficiencies, which may shift from centralised to decentralised production hubs to adapt to local feedstock constraints. This involves different logistics and infrastructure, and the need for policy interventions to level the playing field between fossil and sustainable fuels, especially in terms of carbon cost reflection. From infrastructure providers to fleet operators, and technology providers to energy suppliers, every company in the value chain can embrace the shift by leveraging advanced production technologies, renewable energy systems, and circular economy principles. This approach can maximise profitability, transform feedstock security into downstream profits, and pave the way for a greener future in transportation.



TRANSPORT IS ON THE VERGE OF A **RADICAL TRANSITION**

SECTION 1



TAKING THE PULSE OF **DECARBONISATION EFFORTS** IN TRANSPORT

Deep dive into overall CO2 emissions

FIG 1: GLOBAL CO2 EQUIVALENT (CO2E) EMISSIONS FROM 1850 TO 2023 (GT/YEAR)

Addressing climate change requires a collaborative effort from governments, industries and society. Carbon dioxide (CO2) is estimated to be the largest contributor to global warming, responsible for around two-thirds of the increase in temperature since the pre-industrial era. CO2 emissions have doubled over the past 50 years, with nearly 42 billion tonnes of CO2e (which includes the impact of all greenhouse gases) released into the atmosphere

worldwide in 2023. During that year, global CO2 emissions related to the use of fossil materials increased by 1.1%, adding another 410 million tonnes to reach a record high of 37 billion tonnes.

Although fossil CO2 emissions are decreasing in developed regions, they continue to rise overall, highlighting that actions taken to bend the curve are insufficient to drastically reduce fossil fuel utilisation at a global scale. This can be seen in 2023 data, where emissions increased by 8% and 4% respectively in India and China while declining by 7% and 3% in the EU and USA. Even though China is installing far more renewable capacity, its energy-hungry industrial sector continues to grow fast, ultimately exacerbating intermittency issues and grid flexibility requirements, which hampers net renewable capacity factors and grid decarbonisation potential. This dependency on fossil fuels directly stems from human activities' large primary energy requirements, allowing for cheap but dirty economic growth. Similarly to process industries, in terms of CO2 emissions, transport is considered "hard to abate". Although passenger transport can be decarbonised through electrification, which is more energy efficient (per unit of work) than combustion engines and can be powered by renewable sources,

FIG 2: GLOBAL CO2 EMISSIONS BREAKDOWN PER SECTOR AS OF 2023



Source: Climate watch, IEA, Stifel*

For example, the global transport system contributes about 17% of global CO2 emissions, more than two-thirds of which comes from road travel. There is therefore growing pressure from developed countries and emerging countries for passenger fleet electrification. However, significant challenges remain with heavy-duty vehicles (HDVs), mostly because of constraints relating to weight and energy density. For road HDVs, which currently account for close to 40% of road transport emissions, existing technologies and the pace of improvement allow for a gradual decarbonisation of both the existing fleet and infrastructure. However, aviation and shipping, often highlighted as large emitters and respectively responsible for 11% and 13% of global transport emissions, pose different challenges. By 2050 the global vehicle fleet is expected to nearly double, also with passenger flights projected to grow by 140% above pre-



Source: Global Carbon Budget, Stifel*

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decarbonisation for other segments such as aviation, maritime and other heavy-duty vehicles (HDVs), whether on- or off-road, depend on technical progress.

FIG 3: BREAKDOWN OF GLOBAL CO2 EMISSIONS FROM FOSSIL-USE AS OF 2023



Source: IEA, Stifel*

pandemic levels, and cargo tonne-miles at sea anticipated to expand by 40%. To accommodate these growth levels with emissions reduction targets, wide adoption of bio- and alternative fuels, which come with better GHG emissions life cycle assessment (LCA) compared to their fossil counterparts, could be necessary to reduce emissions from existing fleets alongside their conversion, where possible, towards leaner-energy and lower-emission systems.



FIG 4: TRANSPORT-RELATED CO2 EMISSIONS BREAKDOWN AS OF 2022



To align with the 1.5C pathway set by the Paris Agreement, every industry must undergo rapid decarbonisation but the transportation sector lags behind its targets. For example, in the EU, which is known for strict decarbonisation guidelines and diverse intermodal transportation options, the

transport industry remains off-track in achieving Paris-aligned climate goals. It is the only sector to have increased its overall emissions since 1990.

FIG 5: GHG EMISSIONS TRAJECTORIES PER SECTOR IN THE EU SINCE 1990







Road transport leads the switch

The road transport sector is leading the shift towards lower- and zero-emission technologies, driven by the gradual adoption of electric vehicles and ambitious targets from governments to transition existing vehicles fleets to electric systems. In that regard, the EU as been particularly aggressive, mandating that all new car sales be electric by 2035 and requiring all new urban buses to be zero-emission by 2030. Additionally, stringent emission reduction targets for other road HDVs have been set, aiming for a 45% GHG emission reduction by 2030, 65% by 2035, and 90% by 2040 compared to 2019 levels.

However, in the medium- to longterm, alternative solutions such as bio and alternative fuels are essential complement to bridge the gap until the value chain for battery electric vehicles (BEVs) becomes fully established. While the adoption of fully electrified vehicles is accelerating, at varying paces depending on the market, it will take decades before traditional internal combustion engines (ICE) are completely phased out and grid infrastructure fully ramped up. Hybrids will therefore buy slightly more time for gasoline and diesel on the passenger vehicle roadmap.



Source: EEA, ECA, Stifel*

Alternative fuels (such as bio and renewable diesel/ethanol) serve as partial substitutes for traditional diesel and gasoline and are emerging as an interim solution for the road transport sector, but with wide disparities in blending mandates. Government policies and regulations therefore play a crucial role, indirectly setting the pace of growth in the market, as many countries have implemented blending mandates. In the US, for example, biofuel demand is managed through the Renewable Fuel Standard (RFS), Brazil uses the RenovaBio policy and in Europe, the implementation of RED III in each EU member's national law is expected to happen in the next 12-18 months.





FIG 8: GLOBAL ETHANOL, BIODIESEL & RENEWABLE DIESEL PRODUCTION FOR ROAD TRANSPORT



Source: IFP Energies Nouvelles, S&P



FIG 9: GLOBAL BIOETHANOL PRODUCTION IN MT BY REGION (2006-2022 PERIOD)



Source: IFP Energies Nouvelles, S&P, Stifel*

In Brazil for example, pure gasoline is no longer sold due to a mandatory ethanol blend requirement of 27%; Finland has a 18% mandate. Similarly in Indonesia and Costa Rica, 20% biodiesel blending mandates support overall demand and underlying ecosystem development. Brazil has a 10% biodiesel blending mandate. Mandates tend to be less ambitious for biodiesel than bioethanol, whether because of underlying feedstock availability or overall life cycle analysis (LCA). In 2022, those biofuels accounted for 94Mtoe, representing nearly 5% of road transport energy consumption and are expected to rise to just 7% by 2030 according to the IEA, alongside the uptake of electric vehicles. Current global bioethanol production volumes are 80-85Mt/year, while production of biodiesel, including

both hydrotreated vegetable oil (HVO) and fatty acid methyl ester (FAME), stands at around 45-50Mt/year. Both fuels have seen significant volumes growth since the early 2000s.

Supportive regulatory environments in developed markets, specifically the 2005 Renewable Fuel Standard (RFS) in the US, drove significant volume growth in the biofuel industry. Transport now represents the bulk of bioethanol consumption annually, using it as a gasoline additive.

The biodiesel ecosystem has developed in a similar way but with smaller volumes than ethanol. Growing emphasis on feedstock price and availability, and competition with food crops will skew future growth in the

sector towards the use of waste and residues from sustainable feedstock, with new production alternatives such as HVO emerging for renewable diesel. Although ethanol remains the most widely used biofuel globally, production growth largely depends on the pace at which the existing road fleet electrifies and new applications develop, especially in aviation for which sugars and/or ethanol could be processed into relevant feedstock or directly into kerosene (see SAF section). In contrast, biodiesel production has increased at an almost linear pace since 2000, led by ever-growing logistics needs and supportive regulatory environments in Asia, Europe and the US. However, it faces similar constraints to ethanol in the future.

With biofuels set to play an important role in decarbonising transport by providing low-carbon solutions for existing internal combustion engines technologies in the near-term and for heavy-duty trucks, ships, and aircraft in the long term, global demand is expected to continue to grow, with Asia likely to outpace other areas. However, regulators must carefully monitor the expansion of each biofuel sub-segment in the context of ensuring minimal impact on land use, food and feed prices and overall GHG emissions. Road transport electrification is proceeding in stages, from the easiest to the hardest to abate segments – first light mobility, then shared and light commercial vehicles and ultimately HDVs. Biofuels complement this evolution. Depending on the development of charging, penetration of renewable energy and increased grid flexibility, both solutions should coexist in the coming decades, especially in light of a global fleet expected to expand from just over 1.6bn road vehicles today to 2.3bn by 2050. While the overall share of ICE vehicles in the fleet should





FIG 10: GLOBAL BIO AND RENEWABLE DIESEL PRODUCTION IN MT BY REGION (2006-2022 PERIOD)

drop from almost 100% to less than 30% over this period, with most of the decrease from passenger vehicles, the transition of ICE HDVs to electric power will gather more traction from 2030 onwards, reaching about 50% of the fleet by 2050. So, with governments acting as a "referee", biofuels will play a crucial role in supporting the decarbonisation of transport. They can provide immediate solutions to decarbonise remaining passenger or logistics fleets, with drop-in solutions for road segments where electrification is less feasible in the near term.

Source: IFP Energies Nouvelles, S&P, Stifel*



FIG 11: WORLDWIDE ROAD VEHICLE FLEET PER ENGINE TYPE FROM 1990 TO 2050 (IN BN VEHICLES)

Source: DNV, Stifel*

FIG 12: GLOBAL ROAD TRANSPORT ENERGY DEMAND BY CARRIER FROM 1990 TO 2050 (EJ/YEAR)



Source: DNV, Stifel*

Growing air travel demand leaves no option for airliners

Air traffic currently accounts for 2-3% of global CO2 emissions, a relatively small share compared to road transport. However, aviation is one of the most carbon-intensive transport activities and increasing air traffic rapidly leads to a large increase in CO2 emissions. Since 1990, passenger and freight flight demand has approximately quadrupled,

and despite COVID-19, the number of flights is returning to pre-pandemic levels (94% of 2019 traffic according to IATA in 2023). Looking ahead, projections from the World Economic Forum suggest that flight demand could at least double or even quintuple by 2050, while IATA estimates air travel demand could double by 2040, growing





Source: ICAO, Airbus GMF, Stifel*

This growing demand is expected to drive 33% growth in the worldwide commercial aviation fleet, representing more than 36,000 aircraft by 2033 (+2.9% CAGR from 2023). This will lead to higher GHG emissions despite improving engine efficiency. Unsurprisingly, although long and medium-haul flights only constitute around 30% of the fleet, they create close to 75% of CO2 emissions due to their higher fuel consumption. With ever-growing needs for larger airplanes to limit fleet expansion and answer travel demand, as well as slightly more dynamic growth in cargo vs. passenger flights, CO2 emissions growth could surpass fleet expansion if nothing is done to mitigate jet fuel carbon intensity and consumption per plane.

footprint is therefore critical. But electrification solutions that work for road transport are difficult to implement for aviation, especially

at an annual average rate of 3-4%. More than half of this growth will stem from APAC, due to favorable demographics and rising household incomes, while mature aviation markets such as North America and Europe will continue to grow a at slower pace.

FIG 14: GROWTH BY MACRO REGION, DEVELOPING VS **EMERGING MARKETS**

	Recovery year	CAGR (2019-2040)	Additional passengers by 2040, millions
Africa	2024	3.4%	155.7
Asia Pacific	2024	4.6%	2,554.4
Europe	2024	2.1%	665.8
Middle East	2024	3.7%	276.0
North America	2023	2.2%	565.0
Latin America & Caribbean	2023	2.9%	313.5
World	2024	3.4%	3,940.8

Source: IATA, Stifel*

Finding a solution to aviation's carbon

for long-haul flights, based on the current energy density of batteries and high volumes required for hydrogen storage. Moreover, aeroplanes' 20 to 30-year lifespans and oligopolistic manufacturing ecosystems slow down a complete transition to new systems.

FIG 15: SUPERIOR ENGINE EFFICIENCY PREREQUISITE TO CONTINUOUS FLEET EXPANSION (# AIRCRAFT)



more immediate and impactful solution.

SAF can reduce CO2 emissions by

up to 75-100% compared to fossil

kerosene and can be blended without

requiring significant changes to existing

infrastructure. Despite SAF's market

readiness, it accounted for significantly

less than 1% of aviation fuel in 2023,

reaching close to 0.5Mt. It is now on a

FIG 16: MED/LONG-HAUL DRIVES MOST FUEL **CONSUMPTION AND ~75% OF EMISSIONS**



FIG 17: GLOBAL JET FUEL CONSUMPTION IN MT/YEAR (2019-2023)



*SAF share in total jet fuel supplied

**excluding Covid crisis with around 215Mt supplied in 2020

Source: Airbus, McKinsey, ICAO, Stifel*

FIG 19: EXPECTED JET FUEL CONSUMPTION FROM 2020 TO 2050



Given these challenges, sustainable path towards 1.5Mt in 2024 (ie. 0.5% of aviation fuel (SAF) has emerged as a total jet fuel consumption).

Source: Oliver Wyman, Stifel*

Expanding SAF production requires global collaboration among governments, industry, and regulators. However, there is growing competition across the bio and alternative fuels subsectors to secure relevant feedstocks. So, while the SAF ecosystem matures, it will be necessary

to incorporate both biomass-based and synthetic fuels. Nonetheless, as highlighted above, SAF alone may not cover all emissions. Steady improvements in engine and system efficiency (historically around 1% per year) will also be needed to partially offset otherwise growing jet fuel demand.





FIG 18: JET FUEL CONSUMPTION BREAKDOWN PER COUNTRY

Source: Nature, Stifel*

Source: McKinsey, IATA, ICAO, Stifel*

New horizons as global shipping and infrastructure gears up

Since the 1960s, heavy fuel oil (HFO), a viscous byproduct of oil refining, has dominated marine fuels. Although unsuitable for most transportation modes, HFO remains a go-to fuel for the shipping industry due to its low cost and abundance, with some marine engines specifically designed to handle its properties. Despite its economic advantages, HFO has severe environmental and health impacts, including high sulphur content, which can contribute to acid rain and respiratory diseases. Regulations have therefore been introduced to address these issues, such as the International Maritime Organisation's (IMO) global sulphur cap, which reduced allowable sulphur content in marine fuels to 0.5% as of 2020, and NOx Tiers aimed at reducing nitrogen oxide emissions. Those have resulted in a transition from HFO to low sulphur fuels and cleaner alternatives.

This shift is part of a broader regulatory trend to reduce carbon intensity of new vessels, progressively reducing CO2 emissions from the fleet, but decision and investment cycles are slow compared with road and aviation. Nonetheless, 6.5% of operational shipping tonnage can currently run on alternative fuels such as liquified natural gas (LNG), liquified petroleum gas (LPG), methanol or electricity, an increase from 5.5% in 2023. Currently, 26.2% of ships on orders awaiting delivery include alternative fuel systems. Short range and inland shipping is well positioned to move forward with electrification, with 800 fully electrified or hybrid vessels in the current fleet and 295 on order. Deepwater shipping is also transitioning, with half of the ordered tonnage equipped for LNG, LPG, or methanol dual-fuel engines, compared to one-third last year. LNG vessels have the potential to reduce GHG emissions by up to 23%, nitrogen oxides (NOx) emissions by 80%, and almost eliminate sulphur oxides (SOx), with fossil natural gas. If these ships were to adopt biomethane in the future, they could achieve over 100% emission reductions depending on upstream pathways for biomethane production.

However, as demand and cross-sector competition for biomethane increase, there will not be enough supply for a global fleet completely running on LNG. Other alternative fuels must also be considered, but their adoption is currently limited due to high costs, ongoing technology and infrastructure development. As of last year, 8% of new ship orders were for vessels designed for methanol. However, no consensus has been reached yet among shippers, with orders arriving for all solutions including LNG, methanol and ammonia. This ultimately adds new demand to high-emitting processes while at the same time giving new and low-carbon infrastructure investments a higher profile.



FIG 20: GLOBAL VESSEL FLEET BREAKDOWN AND ORDERBOOK DYNAMIC (AS OF JULY 2023)



The industry is mostly testing available solutions and not yet fully transitioning to alternative fuels. Investments are being made in dual-fuel ships that can accommodate both fossil and non-fossil fuels, although fossil fuels remain the most commonly used. Focus areas for the industry are likely be optimising existing fleets and enhancing operational efficiencies rather than expanding the number of

vessels; complying with regulatory guidelines; and making broader efforts to reduce the environmental impact of maritime transport. This shift suggests that the fleet will not significantly evolve in size but will instead be readapted alongside new bunkering and terminal infrastructure in ports.

With oil demand expected to fall over the coming decades, maritime transport

Source: DNV, Stifel*

is poised for a material change in what it carries, with projections indicating the global fleet might reach a plateau in number of vessels by 2035-2040. This potential stabilisation also stems from advances in shipping technology, engine efficiency improvements and stricter environmental regulations.

FIG 21: GLOBAL COMMERCIAL MARINE FUEL CONSUMPTION IN MT (AS OF 2021)



FIG 22: WORLD FLEET COMPOSITION (IN 2021)



Source: IMO, Stifel*

Source: IMO, Stifel*

FIG 23: WORLD SEABORNE TRADE DYNAMIC IN TONNE-MILE PER VESSEL TYPE (FROM 1990 TO 2050)



Source: Michael Barnard, IMO, Stifel*

REGULATION IS A **KEY ENABLER** FOR SUSTAINABLE FUELS

SECTION 2



LONG-TERM CLARITY TO SCALE AN ECOSYSTEM

The alternative fuels framework

Designed to mitigate environmental impact compared to traditional fossilbased fuels, sustainable fuels are produced from renewable sources and have lower lifecycle GHG emissions. They include both biofuels and synthetic

fuels, each with specific production methods and characteristics

FIG 24: OVERVIEW OF SUSTAINABLE FUELS



Source: Coryton, McKinsey, Stifel*

Biofuels are primarily derived from biomass and currently account for most of the volume of sustainable fuels used in the transport sector. Various biofuel generations coexist, each characterised by distinct biomass sources, as well as availability, collection and conversion challenges:

• First-generation biofuels, also known as conventional biofuels, are derived from agricultural food crops and vegetable oils. These fuels have faced scrutiny due to their potential competition with food production (even if they provide an alternative to agricultural production surplus, supporting global demand for soja, corn, rapeseed etc.) and concerns about land use change.

 In contrast, second-generation biofuels, also known as advanced biofuels, use non-food biomass sources such as energy crops, crop residues (lignocellulosic biomass) and waste oils/fats. These fuels have less impact on land use and food supply, and are seeing growth and competition between incumbents and innovators to secure access

• Third-generation biofuels use byproducts from microorganism to

create both oils and proteins. Algae, for example, can grow rapidly in diverse conditions, requiring minimal land and freshwater resources compared to traditional crops with high productivity and minimal environmental footprint. However, challenges remain in extracting valuable materials once crops are harvested.

 Similarly, fourth-generation biofuels rely on advanced biotechnological approaches, using genetically modified organisms or enhanced technology to maximise energy output while minimising environmental impacts.

FIG 25: BIOFUELS CLASSIFICATION DEPENDS ON FEEDSTOCK CONSUMPTION



The issue of food substitution (the "food for fuel debate") for first-generation biofuels, together with limitations around availability and technology for advanced biofuels, means that longterm alternatives are needed to fill the gap as energy demand continues to grow.

While overall ecosystem development will depend on region-specific, fuel definition and accessibility to raw materials and intermediates, mandatory adoption targets and penalty framework will prompt the transition towards alternative fuel sources, supporting the rise of synthetic fuels.

Synthetic fuels encompass biomassto-liquid (BTL) and power-to-liquid (PTL, also known as e-fuels), each distinguished by unique production methodologies. BTL involves thermochemical conversion of biomass, typically employing processes such as gasification ahead of fuel synthesis. E-fuels use renewable or low-carbon electricity to synthesise liquid or gaseous hydrocarbons from biogenic. Synthetic fuels offer an alternative for decarbonising both transport and industrial sectors. They circumvent potential conflicts over agricultural land use but significantly increase renewable energy requirements, taking away available power from other end uses.



Source: Stifel*

The development of alternative fuels needs visibility from regulators and clear decision frameworks to ensure coordinated technology development. The sector requires tight sustainability and certification criteria, strong import/ export monitoring tools and clear guidelines that encourage innovation and align stakeholder interests.

Strict environmental standards, with blending mandates and GHG reduction limits from national and supranational regulators, will enable the supply side to be structured with a complete business case and outputs that are correctly priced, for example to reflect positive externalities



FIG 26: HOW REGULATORY MEASURES IMPACT ALTERNATIVE FUELS DEVELOPMENT

FIG 27: AVAILABLE ADVANCED BIOMASS FEEDSTOCK POTENTIAL (IN MT)



FIG 28: FROM THEORETICAL POTENTIAL TO SUSTAINABLE BIOMASS FEEDSTOCK IMPLEMENTATION

While biomass is theoretically available in large quantities, structuring the ecosystem starts with clear definition of "sustainable" biomass. From collection to processing and distribution, true industrialisation of sustainable biomass streams comes with scalability challenges. The greater the volumes produced to satisfy demand for bio- and e-fuels, the stronger the competition for waste/residue, sugars or intermediate will be. Agricultural yields, demographics, and utility networks vary widely across regions.

And climate change and geopolitics can ultimately redefine resource maps and impact feedstock availability.

Measures must therefore be put in place to prevent deforestation and land degradation, ensuring that forests and natural ecosystems are not converted into agricultural land or directly fed into biofuel production, but sustainably leveraged to extract the most out of natural and already existing biomass. Additionally, food competition and land use need to be properly assessed, so

production surplus can be leveraged while avoiding the conversion of land for fuel crops.

Source: EU ECA, Stifel*

Processing infrastructure that is able to use different feedstocks is particularly relevant in this context. It reduces dependency on a single resource, and mitigates inequalities and competition across regions, especially as emerging countries begin to develop their own local infrastructure.



Economic constraints /

Sustainability criteria



Source: McKinsey



New producers coming to market and sovereignty considerations will highlight the scarcity of available feedstock resources. As an example, global trade in used cooking oil (UCO) reached 5.5Mt in 2022. Asia is the primary source of exports, two-thirds of which come from China. Most UCO from Asia is shipped to Europe because of the region's regulations favouring advanced biofuels.

However, there is growing interest to convert UCO for local consumption and to reshore valuable parts of the value chain. Consequently, if Asian collectors and refiners were to use local UCO supply for domestic energy (or for third parties) in the medium- to long-term rather than directly exporting waste streams, this could lead to significant downstream input shortages in developed markets. Alternative and

synthetic feedstock may therefore soon be needed to make up the shortfall and allow for further infrastructure development.

It is therefore crucial to encourage the diversification of feedstock consumption and fuel conversion technology to minimise reliance on specific regions and ensure a more local, equitable and sustainable distribution of resources.

FIG 29: ASIA IS THE WORLD'S HUB FOR WASTE FATS, OILS AND GREASES (FOG)



Source: LMC International, Stifel*

FIG 30: GLOBAL FOG DEMAND IS EXPECTED TO RISE FROM 14MT TO AT LEAST 35-40MT BY 2030



Disparities in feedstock availability will drive the dynamics of adoption and investment in alternative solutions across regions. They will favour local sourcing of bio- and synthetic feedstock together with centralised or decentralised refining set-ups that depend on the structure of available feedstock and process integration synergies. As a result, we are likely to see different

technologies and infrastructure across continents, coupled with developments in feedstock options, pushing forward the waste frontier and potentially diverting today's way of consuming biomass for another, with more value and significant environmental impact at stake. These regional variations will depend on specific resources available, existing infrastructures and industrial

Source: LMC International, Stifel*

ecosystems as well as regulatory frameworks, ultimately promoting different technologies tailored to specific local conditions. Widely used cheap, competitive feedstocks used today may no longer be cheap in the future, with distorted supply dynamics as competition increases, and growing risks of squeezed margins.



FIG 31: ILLUSTRATIVE FEEDSTOCK AVAILABILITY AND COMPETITIVENESS IN EUROPE

Source: Capgemini, Stifel*

FIG 32: ILLUSTRATIVE FEEDSTOCK AVAILABILITY AND COMPETITIVENESS IN THE US



Maturing regulations drive adoption

fuels has evolved significantly over the

Although, infrastructure growth requires climate goals and given the market time create a challenging environment for clarity in the medium- to long-term, the to adapt before adding further rules to regulatory landscape for alternative shift away from sub-optimal standards. However, the frequent updates past 20 years. Europe has set ambitious and modifications to regulations

FIG 33: KEY DEVELOPMENTS IN EU BIO- AND ALTERNATIVE FUELS POLICY



Source: CapGemini, Stifel*

stakeholders, leading to uncertainty for producers.

Source: EU Commission, EU ECA, Stifel*

The Renewable Energy Directive (RED) is a good example of this. Since its initial implementation in 2009, the RED has played a key role in developing the regulatory framework to promote renewable energy across all sectors of the EU economy. It facilitates cooperation between EU member states to achieve sustainable energy objectives. Over the years, RED has played a crucial role in significantly increasing the share of renewable energy sources in the EU's energy mix from 12.5% in 2010 to 23% by 2022.

RED III has set even more ambitious targets in 2023, aiming for renewables to constitute 45% of EU energy consumption by 2030. It follows on from the 2021 Fit for 55 package, which includes the RED II revision and the application of EU ETS for transport; and the 2022 RePowerEU plan, which came with an upward revision from Fit for 55 targets for biomethane to 35bcm by 2030.

Specific RED III provisions include a mandate that 29% of energy used in transport is sourced from renewables

or generates a reduction in GHG emissions of at least 14.5% compared to fossil fuels. Additionally, RED III targets 5.5% of transport energy from advanced biofuels and renewable fuels of non-biological origin (RFNBO), which encompass e-fuels and green hydrogen.

To mitigate potential ecological issues, RED is framed by two essential elements:

• Annex IX, which imposes limits on the use of crop-based biofuels and promotes biofuels produced from specified materials. This includes capping conventional crop biofuels at 7% in total energy for transport with a 1% flexibility margin. This limitation aims to prevent excessive reliance on food crops for biofuel production, mitigating concerns about competition with food production and potential land use change. Annex IX encourages the production and use of advanced biofuels, which offer higher sustainability standards compared to conventional biofuels and are now required to represent 1% of total energy use for

transport by 2025, reaching 4.5% by 2030 with double counting measures (or 2.25% in real energy terms). This incentivises the development and use of biofuels derived from sources such as agricultural and forestry residues, algae, and other waste materials. Furthermore, this policy specifies minimum thresholds for RFNBOs, which include e-fuels and green hydrogen. RFNBO must contribute to at least 1% of the total renewable energy share, promoting the use of innovative technologies that produce renewable fuels without relying on biological sources.

• Delegated Acts established rules on the production of renewable transport fuels of non-biological origin (RFNBO) and recycled carbon fuels (RCF, required to be 100% biogenic CO2 from 2041 onwards in the EU), stipulating minimum thresholds and methodologies to ensure these fuels achieve greenhouse gas emissions savings of at least 70% compared to their fossil counterparts (with reference set at 94g CO2eq/MJ).

FIG 34: EU ENERGY FOR TRANSPORT TARGETS UNDER RED II AND RED III

Targets 2030	Targets in RED II (2018)	Targets in RED III (2023)
Renewable energy In transport	 At least 14% share of renewable energy in final consumption of road and rail transport 	 At least 29% share of renewable energy in final consumption of all energy used in transport Or a minimum of 14.5% reduction in greenhouse gas (GHG) compared to emissions that would have been created by fossil fuel use instead
Fossil fuel comparator (Reference value to Calculate baseline for GHG reduction target)	 94gCO₂eq/MJ for all energy used in transport 	 183gCO₂eq/MJ for electricity used in transport 94gCO₂eq/MJ for all other energy used in transport
Electricity used in Transport	 No sub-target Multiplier of x4 for renewable electricity used in road vehicles and of x1.5 for renewable electricity in rail 	 No sub-target Multiplier of x4 for renewable electricity used in road vehicles and of x1.5 for renewable electricity in rail
Advanced biofuels (feedstocks listed in Annex IX, part A)	 3.5% share of advanced biofuels in final consumption of road and rail transport x2 multiplier 	 5.5% share of advanced biofuels and renewable fuels of non- biological origin (RFNBOs), in final consumption of all energy supplied to transport, with a 1% RFNBO minimum share
RFNBOs	 No sub-target Additional multipliers in aviation and maritime transport: x1.2 	 Indicative goal of at least 1.2% of energy used in maritime transport to come from RFNBOs in 2030 x2 multiplier for advanced biofuels and RFNBOs Additional multipliers in aviation and maritime transport: x1.2 for advanced biofuels and x1.5 for RFNBOs
Biofuels and Biogas From used cooking oil (UCO) or animal fats (feedstocks listed in Annex IX, part B)	 Use of biofuels and biogas from UCO and animal fats is limited to 1.7% in final consumption of energy in road and rail transport x2 multiplier 	 Use of biofuels and biogas from UCO and animal fats is limited to 1.7% in final consumption for all energy used in transport x2 multiplier
Conventional biofuels (food- and feed-based)	 Share of conventional biofuels consumed in 2020 in road and rail transport in Member States +1%, but a maximum of 7% 	• Share of conventional biofuels consumed in 2020 in the transport sector in Member States +1%, but a maximum of 7%



Source: NOW GmbH, Stifel*

Several other major policies have emerged to reduce CO2 emissions and promote the adoption of alternative fuels:

• The Indirect Land Use Change (ILUC) Directive introduced in 2015 aims to address the indirect impacts associated with biofuels production. This directive seeks to mitigate environmental concerns such as deforestation and land use changes induced by the cultivation of biofuel feedstocks, ensuring that biofuels used in the EU meet sustainability criteria without exacerbating ecological Under this directive, fuel issues. LCA calculations must reintegrate the estimated impact of dedicated agriculture for fuel activities.

CO2 • The 2021 emissions standards for cars and vans represent a crucial milestone in the EU's efforts to decarbonise transportation. These standards mandate a phased reduction in CO2 emissions for new vehicles, with stringent targets set to achieve full

decarbonisation by 2035. For cars, the emissions limits represent 95g CO2/ km from 2021-2024, followed by a 15% reduction from 2025-2029, and a 55% reduction from 2030-2034, culminating in zero emissions by 2035. Similarly, vans face reduction targets starting from 147 g of CO2/km in 2021-2024, progressing to full decarbonisation by 2035.

• The 2023 Revised Energy Taxation Directive (ETD) establishes a comprehensive framework for the taxation of energy products within the EU. This directive includes minimum tax rates based on the energy content and environmental impact of fuels, aiming to incentivise the use of sustainable energy sources while phasing out support for conventional fossil fuels and non-sustainable biofuels. Since its revision, the ETD has limited member states' ability to exempt or reduce taxes, ensuring consistent pricing incentives for decarbonisation across various sectors.

System (EU ETS), scheduled for revision in 2026-2027, specifically targets transport emissions from aviation and shipping to achieve a 62% reduction in GHG emissions by 2030 compared to 2005 levels. This cap-and-trade system involves the issuance of emission allowances (EUAs), which can be traded to regulate emissions effectively. The system includes provisions such as a declining cap on emissions allowances, with reductions set at 4.3% per year from 2024-2027 and 4.4% per year from 2028-2030. Furthermore, free allocation of allowances is provided to sectors at risk of carbon leakage, with reductions beginning in 2026 and continuing until 2034. The Carbon Border Adjustment Mechanism (CBAM) complements the EU ETS by imposing a carbon price on imported goods based on their carbon content, thereby promoting local consumption when possible.

Finally, the EU Emissions Trading

FIG 35: CAP AND TRADE SYSTEM IN EU



FIG 36: IMPLIED PRICE OF CARBON UNDER THE EU ETS SINCE 2012





Source: Ministère de l'Environnement et de la Lutte contre les changements climatiques - Gouvernement du Québec, Stifel

Source: Reuters, Stifel*

While the EU has established the Climate Social Fund to support individuals and businesses impacted by the EU ETS, it's important to note that the European system primarily functions as a regulatory framework that penalises entities exceeding CO2 emission limits. Europe relies heavily on market selfregulation, which contrasts sharply with US/UK systems that emphasise shortand medium-term incentives to reward producers and seed alternative fuel initiatives.

In the UK, the Renewable Transport Fuel Obligation (RTFO) mandates fuel suppliers to demonstrate that a given portion of the fuel they distribute comes from renewable and sustainable sources. Since 2021, suppliers are therefore required to comply with blending mandates, with percentages gradually increasing to 14.6% by 2032. The obligation applies to suppliers handling more than 450,000 litres of fuel annually, with biofuel producer certificates guaranteeing traceability.

Suppliers have several options available under the RTFO's compliance system. Firstly, they can choose to directly supply the necessary volume of biofuels to the UK market, ensuring

they meet the mandated renewable fuel percentage, directly retiring Renewable Transport Fuel Certificates (RTFCs). Alternatively, suppliers may opt for a buy-out option, where they pay a fixed fee per litre of non-compliant fuel supplied, compensating for their renewable fuel obligations. Additionally, suppliers can purchase RTFCs from accredited renewable fuel producers and importers. Each RTFC certifies that a specific volume of renewable fuel has been supplied and meets the sustainability criteria outlined by the RTFO.

In the US, the Renewable Fuel Standard (RFS) programme, a federal policy aimed at increasing the use of renewable fuels and reducing reliance on petroleumbased transportation fuels, has been implemented. Under the RFS, the Environmental Protection Agency sets Renewable Volume Obligations (RVOs), thereby mandating the supply of specified volumes of biofuels into the US road fuels distribution system for a given period (this can be set retrospectively).

The RVO is calculated by multiplying the mandated percentage for each biofuel category by the volume of road

fuels projected to be sold in the coming year. This calculation considers various Renewable Identification Numbers (RINs), unique codes assigned to batches of biofuels to track their compliance with the program's GHG reduction requirements. For instance, D3 RINs are assigned to cellulosic biofuels and require a 60% reduction in greenhouse gas emissions compared to petroleum-based fuels, while D6 RINs, assigned to renewable ethanol, necessitate a 20% reduction.

The RIN market facilitates compliance with the RFS blending obligations. Companies falling short of their mandated biofuel usage can therefore purchase RINs from others who exceeded their obligations. This marketbased approach allows flexibility for fuel producers and importers to meet their obligations under the RFS while encouraging the adoption of renewable fuels across the US transportation sector, i.e. boosting producers' initiatives to secure RIN credit incentives, whether directly engaging into greenfield projects, hedging through consolidation or supporting innovative players.

FIG 37: THE UK/US PARADIGM FAVOURS PRODUCERS AND BLENDING TAX CREDIT



Historically, production guotas in the US have been consistently adjusted and revised, which has stimulated growth in the biofuels industry, fostered technological innovation and aligned with long-term environmental objectives. These quotas motivate producers to expand their biofuel production capacity and ultimately enhance the diversity of energy sources used in the transportation sector, such as ethanol, diesel and methane. However, while quotas, which

are regularly revised upward, have supported the rise of the bioethanol and biodiesel industry in the US, they are temporary and only designed to back industry growth until maturity. As such, support for first-generation bioethanol production topped 15bn gallons since 2015 (vs close to 18bn gallons, i.e. >53Mt total capacities as of 2023 in the country), limiting capacity growth by reducing marginal profits in the sector. Recently, a rather similar decision was made on D4 RVOs (bio-



Source: US EPA, UK Parliament, Stifel*

and renewable diesel) for the 2023-2025 period, printing significatively below announced biodiesel and renewable diesel capacities. This is therefore questioning the place of diesel in the envisaged US transport energy mix, especially for HDVs, but also impacting European suppliers at a time where German production cannot rely on Swedish demand (where the diesel blending mandate was cut from 30% to 6% late in 2023 to fight inflation) and will not be able to leverage US imports.





FIG 39: PROPOSED VS FINAL D4 RIN RENEWABLE VOLUME OBLIGATION FOR 2023-2025



Source: Argus, EPA, Stifel*

The US incentive system in the USA has been further advanced since 2022 by the Inflation Reduction Act (IRA),

with grants, loans and provisions to the tune of \$ 370 billion to accelerate the deployment of clean energy and reduce carbon emissions by 40%. The IRA runs to 2030 and supports both low- and zero-carbon fuels.





Source: US EPA, UK Parliament, Stifel*

The incentive-based approach boosts industries by encouraging producers to increase their capacity for biofuel production, even when the economics are challenging and technologies less mature. However, some producers may maximise fuel production to accumulate credits for future resale, betting on higher credit prices. In contrast, restrictive systems such as the EU ETS impose emission limits, forcing producers to modify their existing production processes and products. The advantage of this system lies in the flexibility it offers for states in achieving these targets, all pointing in the same direction but with different focus areas.

FIG 41: TARGETED BIOFUELS SHARE IN OVERALL TRANSPORT ENERGY MIX ON A PER COUNTRY BASIS



For aviation, the International Civil Aviation Organization (ICAO) plays a pivotal role in establishing long-term objectives and measures for the industry, notably through the CORSIA (Carbon Offsetting and Reduction Scheme for International Aviation) system. Under CORSIA, airlines are required to offset any emissions that exceed a specific baseline level. As such, approximately 2.5bn carbon offsets are anticipated to be needed between 2021 and 2035 for airlines to comply with CORSIA.

CORSIA is structured into three phases: pilot, 2021-2023; 1st phase,

2024-2026; 2nd phase, 2027-2035; designed to gradually integrate and enforce emissions reduction measures within the aviation sector. Mandatory compliance starts from 2027 onwards. The baselines under CORSIA are differentiated between voluntary and mandatory compliance: 329 million metric tons of CO2 equivalent for voluntary participants and 475 million metric tons CO2e for mandatory participants. CORSIA aims to develop a thorough, crossreferenced international fuel reporting/ monitoring tool, ultimately resulting in an international tax framework to boost

Source: European Biodiesel Board, Stifel*

efforts from airline and states to mitigate air traffic's environmental footprint.

Following ICAO directives, individual countries must adapt and implement measures, often incentives and mandates for the use of sustainable aviation fuel (SAF). Currently, these are expected to result in approximately 17-18Mt of SAF mandates by 2030. However, only around 13Mt of SAF production capacities are planned by 2030, falling short of ICAO's minimum 2030 target of 14Mt.



FIG 42: AVIATION DECARBONISATION AND SAF INITIATIVES AROUND THE WORLD

Source: World Economic Forum, Stifel*

FIG 43: STATE-MANDATED SAF PRODUCTION BY 2030 AS OF DECEMBER 2023



Source: ICF, Stifel*

However, Europe has been the first to implement a robust aviation policy, with the introduction of RefuelEU from 2025 onwards. RefuelEU mandates blending

share of synthetic fuels within total SAF supplied. Additionally, it regulates refuelling practices at EU airports to

FIG 44: EXPECTED SAF VOLUMES UNDER REFUELEU

■e-SAF (Mt) ■bio-SAF (Mt)

			8
0.7	2.4	2.4	6
2025	2030	2032	2035
2%	6%	6%	20%
0%	20%	33%	25%

This is based on a scenario where EU jet fuel consumption increases from 30-35Mt in 2023-2025 to 40Mt and more than 50Mt respectively by 2030 and 2050.

For the maritime sector, the International Maritime Organisation (IMO) sets international targets to reduce GHG emissions from international shipping, aiming for 20% reduction by 2030, 70% by 2040, and net-zero emissions by 2050 compared to 2008 levels. Two main measures have been introduced by IMO to verify compliance with these objectives: the Carbon Intensity Indicator (CII) and the Ship Energy Efficiency Management Plan Part III.

Europe has again taken the lead on maritime emissions, using the FuelEU Maritime, regulation to increase the share of renewable and low-carbon fuels. FuelEU applies to ships over 5,000 gross tonnage, which represent 55% of the fleet but account for about

quotas for SAF and requires a minimum

prevent emissions from overfuelling, and ensures that customers are informed about ecological flight options.



Source: EU Commission, Stifel*

90% of CO2 emissions. It mandates the reduction of GHG intensity with progressive targets, however without providing specific guidance on one fuel or another to reduce emissions - still asking for 2% RFNBO in total maritime energy consumption by 2034. This leaves the door open for fleet optimisation and hybrids as a first step.



FIG 45: MARITIME INITIATIVES AROUND THE WORLD

Source: World Economic Forum, Stifel*

FIG 46: FUELEU MARITIME AIMS TO CREATE A COMPLETE ECOSYSTEM



Europe has also introduced comprehensive penalty systems under the RefuelEU and FuelEU initiatives, setting the region apart in its implementation of strict regulatory measures for both the aviation and the maritime sectors.

The European Commission has established clear criteria and noncompliance penalties to enforce SAF blending and obligations. This regulatory framework targets both fuel suppliers and airlines with fines. Fuel suppliers face penalties calculated as at least double the difference between the yearly average price of fossil jet fuel and bio/e-SAF, multiplied by the amount of SAF that would have been required to meet the target. Specific penalties apply for shortfalls in the advanced biofuels and synthetic fuel mandates. According to SAF supplier SkyNRG, these penalties could range between €1k and €6k per tonne of fuel for advanced biofuels and synthetic fuel mandates, respectively. Airlines, meanwhile, would incur penalties representing at least twice the annual average price of conventional jet fuel, multiplied by the quantity of SAF not uplifted. With an average market price of \$800 per ton of jet fuel, airlines would therefore risk penalties of at least €1.6k per ton of non-tanked SAF.

For the maritime sector, penalties are based on deviations from the GHG compliance balance of ships as well as the quantity and cost of RFNBO that ships should have used under the related 2% sub-target by 2034. Therefore, ships with higher GHG intensity than the threshold must pay a remedial penalty

FIG 47: PENALTIES FOR NON-COMPLIANCE WITH FUELEU MARITIME



Source: NOW GmbH, Stifel*

proportional to their compliance deficit. This deficit is the difference between the reference GHG target and the actual GHG intensity, multiplied by a penalty of €2.4k per tonne of VLSFO energy equivalent, ie. approximately €0.058/ MJ of non-compliant energy. These penalties are not imposed on each ship within a fleet but are attributed to each maritime company through a pooling system, in which double-counted initiatives can hedge against older and carbon-intensive ships. As ships have a lifespan of 20-30 years, this system allows time for fleet renewal, where one ship contributes to decarbonisation and offsets emissions from older polluting vessels within the same or another company, in exchange for monetary compensation

Source: Bureau Veritas, Stifel*

WAITING FOR TRUE CARBON ACCOUNTANCY TOOLS

GHG emissions basics: defining, monitoring and regulating

The first step in reducing GHG emissions is to classify them and set a target. The Greenhouse Gas Protocol has a framework with emissions divided into three categories, Scopes 1, 2 and 3:

• Scope 1 - Emissions that are generated directly by the organisation, for example running boilers or furnaces

• Scope 2 – Indirect emissions created through electricity or heat purchased to run the business

• Scope 3 - Indirect emissions generated up and down an organisation's value chain

Scope 1 and 2 emissions are relatively easy to measure and mitigate, as they are under an organisation's control. However, it can be very difficult to measure Scope 3 data and reduce related emissions. For many businesses, Scope 3 emissions account for more than 70% of their carbon footprint. meaning that access to data is an important factor.

The next step in reducing emissions is to understand where they come from, how to measure and classify them, and then to establish a baseline. A range of software solutions has been developed to make sense of all the data being collected. We have identified two categories of solutions:

• Sustainability platforms. These aggregate operational data from companies, estimate their impact from an ESG standpoint and help set targets for the future. This category includes companies such as Vaayu, whose platform connects to shops' point-ofsale systems and calculates the carbon footprint of all daily transactions using the company's database of more than

600,000+ data points. Vaayu's platform offers retailers emissions benchmarking against their peers and details the carbon footprint of individual items.

• Data analytics technologies. These collect a huge array of data and apply proprietary algorithms to extract actionable insights. In this field, companies operating in an area known as asset observation are emerging. Their solutions fuse data from a large array of sources such as Earth observation satellites, with a focus on GHG-intensive assets such as oil and gas wells and pipelines, refineries, coal mines, landfills, or any other industrial facilities

FIG 48: DEFINITION OF SCOPE 1, 2 AND 3 EMISSIONS FOR CARBON ACCOUNTING



Source: Carbone4, Stifel*

FIG 49: DATA QUALITY IS STILL A CHALLENGE FOR ENVIRONMENTAL SUSTAINABILITY



Software is important for data transparency and actionability, both of which are crucial for organisations aiming to improve their sustainability. However, the World Economic Forum reports that only 9% of companies are actively using software that supports data collection, analysis and reporting on their ESG activities. According to a SAP Insights survey, only 21% of business executives said they were completely satisfied with the quality and availability of data collected for sustainability.

Source: SAP

Based on accurate measurement and reporting of emissions, it is essential for regulators to incentivise emissions mitigation, carbon removals and remediation efforts. Two primary systems are used, either separately or together:

• Carbon taxes directly set a price on carbon by defining a tax rate on greenhouse gas emissions or the carbon content of fossil fuels. This approach makes it more expensive to emit carbon, thus providing an economic incentive for emitters to reduce their emissions and switch to cleaner energy sources. The revenue

FIG 50: MAP OF CARBON TAXES AND ETS SCHEMES IN 2023

generated from the tax can be used to fund renewable energy projects, energy efficiency programs, or be returned to the public through rebates.

• Carbon markets allow countries or companies to buy and sell carbon emission allowances or credits. This market-based approach sets a cap on total emissions and enables entities that reduce their emissions below their allowances to sell the surplus to those who exceed their limits. This system incentivises the reduction of emissions by putting a price on carbon and encouraging cost-effective emission reductions. The EU ETS, RFS and RTFO

systems are good examples of carbon markets.

According to the World Bank, there are 75 carbon pricing mechanisms worldwide, implemented either as carbon taxes (39) or emission trading systems (36). These mechanisms operate at various scales: 31 at the local/regional level, 44 at the national level, and one at the inter-state level. The regions covered by carbon pricing mechanisms account for 54% of global GDP in 2023 and 50% of global greenhouse gas emissions.

Existing carbon frameworks fall short

Indeed, only 24% of global greenhouse gas emissions are currently covered by at least one carbon pricing mechanism. This coverage is highly uneven across countries. In some, there is no carbon pricing mechanism at all, while in Norway, coverage is as high as 89%. Additionally, there are significant disparities in the volume of emissions taxed at the explicit price. For instance, Japan has minimal exemptions, with 69% of its emissions

FIG 51: GLOBAL COVERAGE OF CARBON EMISSIONS VS CARBON TAX SCHEMES

UK

38% / 26% EU 54%



National GHG emissions (MtC0₂e) missions covered by a rbon pricing mechanism 0 a

10.000

Covered emissions priced t the explicit rate



Source: World Bank Carbon Pricing, Stifel*

taxed at the explicit rate. In contrast, although China's Emissions Trading System covers 41% of its emissions, the extensive distribution of free quotas results in almost negligible explicit pricing coverage.



Source: Institute for Climate Economics

The range of explicit carbon prices remains broad and is often too low to be effective. In 2023, these prices varied from as little as \$0.01 per tonne of CO2e in California and Mexico, to \$154 per tonne of CO2e in Uruguay. More than 70% of the emissions covered are priced below \$20 per tonne of CO2e. Nevertheless, the 2017 Stern-Stiglitz report on carbon pricing estimated that the full incentive effect of these mechanisms would be achieved with systematic provision and prices between \$40 and \$80 per tonne of CO2e starting in 2020, up to between \$50 and \$100 per tonne of CO2e from 2030 onwards. This highlights the need for a harmonised system, with stronger pricing that reflects the negative externalities associated with carbon emissions and penalties to effectively drive emissions reductions.

Nonetheless, most low-carbon endproducts rely on proper carbon prices to reflect a "green premium" in improving carbon footprints compared to fossil alternatives. Although accompanied by more challenging economics, carbon schemes could allow for quicker infrastructure and technology roll-out, from chemical compounds to fuels, metals and renewable energy. However, scalability, replicability and price inflation are all issues to watch out for.

FIG 52: A WIDE RANGE OF LOWER-CARBON END PRODUCTS RELY ON CO2-ROUTES AND CARBON CAPTURE, USAGE AND STORAGE (CCUS)



Source: BCG, Stifel*

BREAKING INTO TOMORROW'S **REFINING WORLD**

SECTION 3



REFINING THE VALUE CHAIN

Centralised vs decentralised?

While low-carbon fuel technology is still in its early stages, a significant market for transportation fuels is about to develop. It is, however based on an evolving landscape, with some fuels serving crucial short-term needs and others emerging as dominant long-term solutions. As the appetite grows, global production hubs are likely to emerge in countries with abundant biomass/land availability as well as renewable energy potential, with market participants exploring bio- and e-pathways. Deriving low-carbon fuels from plant materials, waste and residues will also mean a shift in paradigm for traditional fossil players, who are accustomed to managing depletion rates from oil and gas fields rather than using replenishable feedstocks. The value chain will therefore undergo significant transformation led by upstream and downstream requirements.

FIG 53: THE OIL AND GAS VALUE CHAIN AND HOW IT WILL CHANGE



carbon fuels can rely on entirely new feed and feedstocks compared to traditional fossil fuels. Integrated oil and gas companies and refineries can therefore partner with renewable power producers, technology providers and biomass-based business to develop production hubs. The scarcity of sustainable biomass and overall land/power availability, means that there will be a growing number of collection and the pre-processing players looking to supply sustainable

The upstream production of low-

alternative feedstocks. Different production set-ups could coexist in the future. Modularised small/mediumscale systems could address isolated biomass hotspots, while tailored refining sites could be adapted to local agri-hub volumes. biomass Traditional refineries centralised could be less scalable in the future, more based on access to feedstock rather than technology constraints such as availability, maturity, process economics. For example, new biofuel producers are working closely with



Source: BCG, Stifel*

farmers and municipalities for waste management, restaurants for used cooking oil, and polluting industries for carbon capture to secure diverse and sustainable feedstock sources.

Similarly, growth in low-carbon fuels will most probably depend more on midstream transportation and storage, either because refineries are centralised, or because of stable load requirements and challenges from renewables intermittency and biogenic carbon flows.



Founded in 2021 in the Netherlands, this bio- and e-technology provider emerged as a collaborative venture between Coval Energy and Microfuel Innovations to solve one of the main issues in the SAF industry – access to competitive and highvolume feedstock.

To solve feedstock bottlenecks and accelerate the ramp-up of HEFA SAF infrastructure, GAFT has developed two unique technological approaches for the production of FOG alternatives: (i) the fermentation of glycerin and/or 1G/2G sugars to produce a bio-feedstock and (ii) a patented high-pressure CO2 electrolyser using renewable electricity tto convert (biogenic) CO2 and water

into a liquid energy carrier, subsequently used by microorganisms to produce fatty acids by fermentation. GAFT's process is all based on natural processes used for centuries to produce foods and beverages but results in high-purity fatty acids with a higher value than traditional and scarce FOGs available around the world.

With both lab and small demo testing capabilities, GAFT garnered support from the EIC and is currently in the process of setting a pilot plant together with partners. This is a key milestone in the context of its licensing go-to-market efforts, demonstrating that its process economics work at an industrial scale.



Based in the Netherlands, Vertoro emerged in 2017 as a spin-off from a collaborative initiative involving Brightlands Chemelot Campus, DSM, Chemelot InSciTe, Maastricht University and Eindhoven University of Technology. Leveraging a patented thermochemical process, Vertoro specialises in converting sustainably sourced wood and agricultural residues (such as sawdust) into liquid lignin. At the heart of Vertoro's approach lies a patented thermal solvolysis process, capable of transforming lignocellulosic biomass, particularly lignin, into a versatile product called Goldilocks®. This pioneering process involves the mixing of lignin with a solvent and subsequent heating, all achieved without the need for catalysts, resulting in a platform product with multifaceted applications. Combining solvolysis, hydrolysis and fermentation could ultimately allow Vertoro to deliver renewable fuels to the marine industry before moving ahead with AtJ and PtoL partnerships to address aviation needs.

Vertoro is a Maersk-backed company since October 2021, counting as one of Vertoro's main investors with a binding offtake agreement on first plant(s) output. Additionally, Vertoro is collaborating with several fuel producers/providers, leveraging a partnership with Quadrise since September 2022 to integrate its crude sugar oil on a Focus Motor Yachts, and having signed in August 2024 a major JDA with Raizen, eyeing to secure commercial-scale offtake agreements based on Vertoro's technology integration into Raizen's 2G ethanol facilities.



Universal Fuel Technologies (UFT) specialises in advanced renewable fuel production technologies, focusing on transforming various feedstocks into sustainable aviation fuel (SAF), gasoline and other valuable chemicals through innovative processes. The company provides its "Flexiforming" technology to renewable fuel project developers based on licensing. The technology relies on a versatile single-stage all-gas-phase reaction using a zeolite catalyst at moderate conditions (10 atm, 400°C) and has been extensively tested with over 50 different feedstocks in 500+ pilots.

Responding to feedstock constraints in the renewable fuel industry Flexiforming can convert

Founded in 2019 as a spin-off from Atmostat, a subsidiary of the French industrial group ALCEN, Khimod is a climate-tech company dedicated to the decarbonisation of hard-to-abate sectors, harnessing the potential of flow chemistry by focusing on continuous hydrogenation. Leveraging Alcen's extensive technological base and innovative drive, Khimod's field-proven technology is centred around its disruptive Heat Exchanger-Reactor (HER), produced thanks to diffusion bonding, a breakthrough technique initially introduced in the context of the ITER project and developed over the last 20 years by Atmostat. Based on its HER, allowing for high energy efficiency, higher yield and selectivity while relying on very low catalyst requirements, Khimod designs and manufactures

fuel-grade ethanol, methanol, and other alcohols into AtJ SAF, BTX (benzene, toluene, xylene), or gasoline, upgrade renewable naphtha and LPG into SAF or gasoline and also co-process fossil naphtha with renewable alcohols or convert light olefins into gasoline and jet fuel.

Highly flexible, UFT's technology could allow to transform a wide range of lower value by-products from general waste and the oil & gas and renewable fuel industries, responding to local feedstock constraints while adapting to longer-term byproduct challenges.

turnkey autonomous and modular, small- to mediumscale systems from a few Kt/year to hundreds Kt/ year. Those systems can address a wide range of chemical reactions, from Sabatier-based methane/ methanol synthesis, to reforming, (reverse) water gas shift, Fisher Tropsch or Haber Bosch synthesis, thereby producing liquid fuels and/or key starting materials for industrial chemistry.

With several methanation pilots already operational in Europe (for example with Jupiter 1000, Methycentre), Khimod continues to capitalise on industrial partnerships, as with the Avebio pilot project for the production of e-kerosene, launched together with Elyse Energy in March 2023.



Founded in 2020 in France, Dioxycle is a technology provider specialising in carbon dioxide conversion, aiming to capture and convert CO2 into valuable chemical products. The company's innovative electrolyser technology disassembles carbon emissions and reassembles them into energyrich and useful molecules, such as ethylene, which is crucial for producing fabrics, plastics, and construction materials or ethanol, either used as a chemical in industries or as a fuel, for example for use in AtJ SAF. This process paves the way for 100% sustainable fuels and everyday chemicals without further CO2 accumulation in the atmosphere. Dioxycle aims to recycle over 600 megatonnes of CO2 annually.

The company recently won the «Best CO2 Utilisation 2024» award at the 12th edition of the CO2-based Fuels and Chemicals Conference. Its last raise took place in July 2023, with Dioxycle raising €17m to build its first on-site demonstration project and an industrial prototype.



Founded in 2005 in Norway, Aker Carbon Capture is a publicly traded company specialising in carbon capture technology. The company's innovative process uses a mixture of water and organic amine solvents to absorb CO2 and is applicable to emissions from various sources including gas, coal, cement, refineries, waste-to-energy, hydrogen, and other process industries. Aker Carbon Capture offers three mobile and modular capture plants with capacities ranging from 40Kt to over 400Kt of CO2 annually, catering to both mid-range and largescale emitters and including an offshore version.

The company has completed several test programmes, has around 20 ongoing projects at different maturity stages, and is already constructing three CCUS plants that will collectively capture 1Mt of CO2. More recently, in March 2024, the American oilfield services provider SLB announced plans to merge its carbon capture activities with Aker Carbon Capture. SLB now holds 80% of the combined operations.

CO CARBON CENTRIC

Carbon Centric is a Norwegian project developer backed by Ostfold Energi, Obligo and Vardar, focused on developing CCS and CCUS projects. Based on Shell Catalyst's carbon capture technology, the company is offering carbon capture as a service. Carbon Centric owns and operates carbon capture plants for small and mediumsized waste and biomass incineration facilities, allowing asset owners to reduce emissions without substantial investment, while managing everything from FEED to installation, operation and offtakes. Carbon Centric also supplies sustainable foodgrade CO2 and offers carbon removal as a service

again

Founded in 2021 as a spin-off from the Technical University of Denmark, Stanford University and MIT, Again Bio is a bioengineering platform commercialising biosolutions for the capture and the conversion (CCUS) of industrial CO2 emissions into valuable products. Based on a one-step gas fermentation process, bacteria growing at elevated temperatures ferment CO2 and hydrogen into carbon-negative acetate and acetic. Those two are important base chemicals used for example in adhesives, solvents, plastics, textiles or cosmetics manufacturing.

While Again Bio leverages a 65-foot-tall pilot in Copenhagen (able to capture and convert up to 1 ton of CO2 per day), its technology is producing at commercially viable yields and the company has for companies aiming to incorporate negative emissions into their sustainability strategies.

The company leverages a first 10Kt/year project in Norway, which was FIDed in late 2023 and is expected to be operational in 2025. It also has three additional projects in Norway and Iceland, which will produce 180Kt/year by 2027/2028. Depending on the location of those sites, Carbon Centric could supply nearby PtoL projects in the medium- to long-term.

signed a partnership with Helm in 2024 to sell 50Kt/ year of CO2-derived acetic acid from its production facilities.

The company has raised more than USD53m to date with the support of Google Ventures, HV Capital, ACME, and Atlantic Labs, expecting a first commercial plant in operation by the end of 2025 or early 2026. Those private capital investments complement a USD47m EU grant dedicated to the PyroCOI project, eyeing carbon-negative acetone production around Again Bio's technology. This is providing enough resources to manage Again Bio's work-package, bio-process development, and the upscaling of its proprietary bacterial process.

BIOFUELS' MULTIFACETED APPROACH TO CLEAN ENERGY

The introduction of alternative fuels is profoundly transforming the downstream segment, with higher specific output yields from bio- and lowcarbon fuel production technologies. While they are looking to adapt/ convert their facilities to use waste and residues, not all refineries can make these adjustments easily. Access to feedstocks with reliable economics is crucial to avoid stranded assets, which puts more pressure on the infrastructure conversion process.

Higher specific yields also limit the potential for integration into existing processes at a time when it has become a strategic imperative. Process integration allows refiners to maximise return across the entire hydrocarbon value chain, unlocking synergies, reducing costs and increasing efficiencies.

This is typically reflected in average refinery output, with oil and gas processing mostly addressing transport energy demand, but also producing large volumes or co-products downstream for industries such as plastics, textiles and cosmetics. As a result, while low- carbon fuel production complements electrification to reduce economic reliance on fossil energy, it could also reduce overall refinery output for downstream subsegments. It therefore requires strong waste collection and recycling ecosystems to at least partially close the material cycle.

Complementary but transitory road fuels

To be a viable fossil fuel substitute, alternative fuels need to offer superior environmental benefits, be economically competitive and be producible in quantities that make an impact on final energy demand. They also provide need to provide net energy gain over the energy sources used upstream. Ethanol is estimated to yield about 1.2-1.3x the energy invested in its production; biodiesel yields 1.9-2.0x. With the current push in favour of road transport electrification facing potential delays in the 2035 ZEV framework in Europe and short- to medium-term electricity grid congestion, there is a need for complementary solutions. Biodiesel and bioethanol are the most mature and widely available biofuels:

• FAME (fatty acid methyl ester) biodiesel is a mono-alkyl ester produced via (trans)esterification. Biodiesel meets both the biomass-based diesel and overall advanced biofuel requirements: it is produced from vegetable oils, yellow grease, used cooking oils or

animal fats, mixed with methanol and either sodium hydroxide or potassium hydroxide. This transesterification process converts fats and oils into biodiesel (90%) and glycerin (10%), the latter being a valuable co-product for the pharmaceutical industry. Nonetheless, the rise of FAME has created a surplus of glycerine, which can however also be used in anaerobic digesters to produce biomethane or fermented in biolipids to produce biodiesel and SAF. Due to the hygroscopic nature of FAME as well as its biological content and the presence of oxygen in the fuel, bacteria tend to grow at the interface between FAME and free water, potentially clogging filters. As a result, 7% is an established standard for FAME blending with fossil diesel.

• HVO (Hydrotreated Vegetable Oil) diesel is often referred as renewable diesel because it can be produced from the same fats, vegetable oils and greases than FAME, but is of a similar quality to fossil and biomass-to-liquid



FIG 54: AVERAGE REFINERY OUTPUT IN EUROPE



Source: IEA, Stifel*

(BTL) fuel. Hydrotreatment allows for the removal of oxygen with hydrogen after a first gasification step, using a Fischer-Tropsch (FT)-like method to create a liquid. Unlike FAME, HVO can be used pure as well as being blended.

 Bioethanol can be produced through the fermentation of biomass-derived sugars. It is a well-established and widely used method, with first-generation extraction the least challenging. The typical process involves breaking down biomass materials such as corn, wheat or sugarcane into fermentable sugars. which are then converted into ethanol by microorganisms. Bioethanol can also be produced using lignocellulosic feedstocks, which are more complex and harder to break down. This can be achieved through gasification, considered one of the most suitable thermal treatments due to its ability to convert most of the biomass into useful carbon compounds.

FIG 55: BIODIESEL PRODUCTION PATHWAYS



Source: Stifel*

Source: Stifel*

FIG 56: BIOETHANOL PRODUCTION PATHWAYS



FIG 57: MAIN BIODIESEL PLAYERS



FIG 58: MAIN BIOETHANOL PLAYERS



Source: Stifel*

Source: Stifel*

Borregaard

Founded in 1889, Borregaard is a Norwegianlisted and globally leading biorefinery company specialised in the conversion of sustainable woody raw materials (lignocellulosic biomass) to advanced and eco-friendly biochemicals and biomaterials. Traditionally engaged in pulp and paper processing, Borregaard focuses on extracting the most out of the three primary wood components, i.e. fibers, lignins and sugars, leveraging a cutting-edge portfolio of technologies to efficiently use 94% of woody feedstock.

As well as its biorefinery in Sarpsborg (Finland), from where Borregaard supplies high-purity speciality cellulose, the company has five production sites outside Norway dedicated to the production of lignin-based products (biopolymers, wood-based vanillin). In that context, Borregaard produces advanced (2G) bioethanol, successively (i) cooking spruce chips with acidic calcium bisulfite cooking liquor, (ii) hydrolysing hemicellulose into various sugars during the cooking process, (iii) concentrating spent sulphite liquor and (iv) fermenting sugars and distilling ethanol.

With less than 16Kt/year (50kg/ton of processed wood) of bioethanol production capacities, Borregaard supplies advanced bioethanol to Statoil (among others), a leading retail chain for petrol and diesel, however most volumes are sold for use in higher-value chemical products or as solvents.

C austrocel

Austrocel is a private Austrian company created in 1890 and acquired by TowerBrook in 2017. It is a leading manufacturer of dissolving pulp, which is primarily used in the textile industry for the production of viscose fibers, as well as a bioenergy producer, making bioethanol, biogas and bioelectricity. Austrocel's core strategy relies on its process integration expertise, where it adds and integrates new process technology blocks to unleash wood's full potential (under a "cascadic material use of wood").

High-purity cellulose is derived from residual spruce and fir wood from sustainably managed forests, unlike competition that tends to require higher quality wood input. Austrocel envisages Mt/ year fiber technology potential capacity worldwide.

Additionally, the company boasts the world's largest wood-based bioethanol plant, producing up to 23Kt/year of 2G bioethanol, equivalent to almost 1% of total Austrian gasoline consumption. AustroCel also uses an innovative fermentation process to generate biogas from pulp factory filtrates, subsequently providing 100GWh/year of green electricity and district heating based on a CHP plant.

Looking forward, the company aims to further enhance its operations while testing additional integration plans, ranging from the conversion of its own biogas and biogenic CO2 into biomethanol, to the ongoing AgroBiogel developments (ligninbased water absorbent that could significantly increase agricultural yields).



Established in 2007, Envien is a private Slovakian consortium of companies across Central and Eastern Europe, spanning across 8 countries. The company is the 9th largest biodiesel producer and 10th largest bioethanol producer within the EU, currently leveraging close to 250Kt/year of bioethanol production capacity and 470Kt/year of biodiesel production capacity, mostly derived from corn sugar and rapeseed oil.

Envien's growth strategy revolves around strategic acquisitions within the biofuels sector, integrating

Verbio Biofuel and Technology

Verbio is a German-listed company established in 2006 specialising in the production and distribution of biofuels, with a product lineup including biodiesel, bioethanol, biomethane, bioglycerine, phytosterol, and fertiliser derived from biomass. What distinguishes Verbio is its integrated and sustainable production approach, focused on maximising raw material utilisation and minimising waste. While Verbio's biodiesel process is similar to FAME competitors, in the medium to long term it plans to add another process block, using chemical ethenolysis to produce specialised biobased chemicals. Verbio's bioethanol technology claims to offer 50% higher energy vs conventional bioethanol using flexible biomass inputs (wheat, cereals, slop, maize, and straw) instead of highvegetable oil production in Poland, its key feedstock supplier, on top of biorefinery assets in Slovakia, Czech Republic, Hungary and Croatia for fuel production. In 2023, the company ventured into the Indian biofuels market with an investment project aimed at establishing a bioethanol production unit using broken rice for feedstock. Envien also focuses on raw material and residuals preparation for co-processing to reuse materials or recover biomethane, as well as on waste-to-liquid pathways, especially around the conversion of municipal solid waste into biomethanol.

protein only, and recovering various raw materials and by-products either for industrial applications or for further processing into biomethane.

Verbio operates four bioethanol and biodiesel production facilities throughout Europe, predominantly in Germany, along with two bioethanol plants in North America and a biodiesel plant in Canada. Additionally, the company has several renewable natural gas (RNG) units located in Germany and India. In total, Verbio has 710Kt/ year biodiesel (FAME, o/w ~100Kt waste-based) and 800Kt/year bioethanol production capacity, complemented by near 2GWHeq/year biomethane production capacity.

ARGENTENERG

Established in 2001, Argent Energy, is a prominent player in the UK renewable energy landscape and was acquired by John Swire & Sons in 2013. Specialising in the production of secondgeneration biodiesel derived from waste fats and oils, the company leverages annual production capacity of 195Kt/year from two sites (Stanlow and Amsterdam). Its initial Motherwell site (45Kt/year) closed at the end of May 2024, facing competition from Chinese and US imports as well as difficulties with importing tallow oil.

With plans to increase biodiesel production in Amsterdam more than five-fold to 540Kt/year, Argent Energy aims to improve the value of its biodiesel byproducts. Boosting glycerin output began by constructing a glycerin refinery in Amsterdam (50Kt/year at scale), with a view to expanding its product portfolio in the chemical market, including antifreeze agents, plasticisers for polymers, components for epoxy resins, and the potential integration of new fuels.

Collaborating closely with the marine sector, Argent Energy aims to customise Biofuel-Oils (BFO) to contribute to the decarbonisation of sea transport. This resulted in 100% FAME fuel test phase used in a successful trial between FincoEnergies and VT Group, a Dutch maritime logistics company, potentially unlocking barriers to biodiesel adoption for the inland shipping sector.

FIG 59: GHG EMISSIONS REDUCTION PROFILE OF BIOFUELS INCLUDING INDIRECT LAND USE CHANGE (ILUC) FACTORS



The risk with those first-generation biofuels is that their production can result in substantial increases in indirect GHG emissions from the soil and removed vegetation. This is because production can indirectly

cause additional deforestation and land conversion if existing agricultural land is turned over to biofuel production, or if agriculture has to expand at the expense of forests, grasslands or other carbonrich ecosystems. Standalone biodiesel

from vegetable oil surplus releases less agricultural nitrogen, phosphorus, and pesticide pollutants when compared to bioethanol, per net energy gain.



As such, whereas current bioethanol and biodiesel production ecosystems mostly rely on crop-based sugars and oils, there is growing interest in lignocellulosic ethanol and renewable diesel, both coming with their own scalability challenges. While secondgeneration ethanol is a perfect illustration of the extractable value from in-depth process integration with the upstream

pulp and wood residues industries, such industrial complex and biorefinery replicability remain challenging. HVO on the other hand relies on rather cheap but scarce feedstock such as used cooking oil and oil residues, for which growing competition should arise from HEFA SAF facilities going forward, increase feedstock scarcity and geographic dependencies, ultimately

Source: Szabo, Zoltan. "Reviewing the GHG Savings of Ethanol", Ethanol Europe, Stifel*

with strong feedstock cost inflation. This could harm bio- and renewable diesel producers margins considering the pressure brought by SAF mandates and the resulting willingness to pay for expensive jet-fuel solutions, potentially displacing available feedstock in the market.



FIG 60: GLOBAL FEEDSTOCK USED IN PRODUCTION OF FAME AND HVO OVER 2006-2022

Source: US DoE, IEA, US DA, FAS Posts, Stifel*

FIG 61: GLOBAL FEEDSTOCK USED IN PRODUCTION OF BIOETHANOL OVER 2006-2019



FIG 62: EUROPEAN BIODIESEL AND HVO FEEDSTOCK DEMAND FROM Q1 22 TO Q1 24



FIG 63: US BIODIESEL AND HVO FEEDSTOCK DEMAND FROM Q1 22 TO Q1 24



Source: The Crop Site, Stifel*

Source: Argus, Stifel*

Source: Argus, Stifel*



FIG 64: PLANNED BIODIESEL CAPACITY EXPANSION IS MOSTLY DRIVEN BY HVO

Source: Argus, Stifel*

In the same way that bioethanol and biodiesel are drop-in fuels for existing ICE vehicles, switching to methane/biomethane could be of interest depending on the maturity of electricity grids and the pace at which they can absorb rising EV charging needs (requiring grid extension or grid updates). Indeed, taking the UK as a reference, where the gas grid is very ramified and can handle significant flow, one temporary alternative can arise for medium- and heavy-duty vehicles in switching to CNG, waiting for technologies and infrastructure to mature. While this could be done on fossil natural gas and reduce up to 20% GHG emissions compared to diesel,

this would have an even higher impact relying on biomethane production. Unsurprisingly, the biomethane ecosystem is on the rise, growing as per local regulation (RTFO in the UK), with the EU being the world's largest producer (boosted by RePowerEU scheme).

Biomethane can be generated from various feedstocks, including food crops and plant residues, sewage sludge, and different types of waste. While the production process is generally consistent across the four available technology pathways, different feedstocks require specific technology, generally involving the conversion of feedstock into an intermediate gas with 45%-60% methane content ahead of purification into grid-compliant methane with 98% purity. Nonetheless, to prevent misuse of food crops, avoid controversial land use and favour waste recovery, first-generation and advanced biomethane from sources such as residues, manure and wastewater needs to be differentiated. It is important to bear in mind that ultimately biomethane can only be a temporary tool to impact transport emissions compared to overall natural gas consumption, as it is a scarce but important molecule for process industries.

FIG 65: BIOMETHANE PRODUCTION PATHWAYS



FIG 66: MAIN BIOMETHANE PLAYERS

AD RNG wasa MONTAUK MORROW Green2× **Q** and on **e** byosis LMS **eD** antec bioconstruct Pfuturebiogas CarbonOrO œ STER'GREEN heygoz KURANA BioticNRG biovalue BiogasTec 😁 ¹ C renergon NEXUS BRIGHTMA REGAENERGY **PYLETECH**

Source: Arthur D. Little, Stifel*



Source: Stifel*



Waga Energy is a French listed company specialising in the production of renewable natural gas (RNG) from landfill gas. Established in 2015, the company combines a globally unique and cutting-edge technology with environmental stewardship to transform waste into a valuable energy resource. Waga Energy installs standardised, modular and easily scalable WAGABOX® units, which are advanced purification systems able to convert landfill gas from any type of landfill into high-quality RNG. These units combine both membrane filtration and cryogenic distillation to efficiently separate methane from other gases, allowing for ~90% RNG recovery while always ensuring grid-compliant output (>98% purity).

Currently holding a dominant position in France and in Europe, Waga Energy is gradually gaining solid ground in North America, steadily delivering both in terms of pipeline investments and project execution with high-calibre partners. On top of its 35 contracts secured to date, totalling >1.7TWh/ year of installed capacity (>2.3TWh/year with thirdparty owned-assets), Waga Energy has a pipeline of 11.7TWh/year. In 2024, the company raised €52m fresh equity on top of a €60m credit line with Eiffel Investment and a €100m green syndicated loan, all dedicated to improving project seed capabilities and accelerating roll-outs. Waga Energy is aiming for €200m revenue and 4TWheq of installed capacity by 2026.



Initially founded in 2009, Ductor is a Finnish biotechnology company that has developed an innovative 2-step process able to separate and capture nitrogen from organic waste streams, addressing the long-standing issue of ammonia inhibition in traditional anaerobic digestion (AD) processes. This technology stabilizes and optimises biogas production from high nitrogen feedstocks such as poultry manure, significantly enhancing the economics of biogas facilities by adding inexpensive feedstock and new revenue streams. Microorganism-based, with low heat, low energy and low pressure requirements, the process liquefies RNG digestate into a biofertilizer that is uncoloured and 100% matching agro-industry standards. This involves a fermentation step prior to the classic AD process, converting excess nitrogen into ammonia/ammonium, which is then captured and recycled. The process also creates valuable byproducts such as pure nitrogen fertiliser and high-phosphorus soil improvers.

Ductor owns a pilot site in Tuorla (Finland), which can process 1.4Kt/year of poultry manure and produce 266,000Nm3 of RNG. TotalEnergies acquired a 20% stake in May 2023, following the acquisition of Fonroche Biogaz and the opening of Biobéarn in 2024, which is the largest AD site in France, with an ouput of 160GWheq/year. Future plans for Ductor include commercial projects in North America and Mexico, strategically focusing on a first industrial-scale project in Ohio.



TreaTech, a Swiss start-up spun off from EPFL in 2015, has developed a unique and proprietary hydrothermal gasification process that converts otherwise incinerated waste streams into valuable resources, including methane-rich renewable gas, clean water and minerals. This technology transforms liquid industrial waste and municipal wastewater into methane, first pressurising waste to 230 bars and heating it to 40°C and causing the water to precipitate minerals such as phosphorus and potassium, which can be used as fertilizers. The remaining water and organic matter are then processed in a catalytic reactor that primarily produces methane, (along with some hydrogen and CO2) that can be used as an onsite energy solution

Growing SAF market demand shakes up existing feedstock equilibriums

Sustainable aviation fuel (SAF) is the only viable and scalable alternative to jet fuel. One of the main differences between pure SAF and jet fuel is the absence of aromatics, which can cause issues with sealing and lubrication in aircraft engines. These issues are currently addressed by blending pure SAF (bio- or e-kerosene) with conventional jet fuel (fossil kerosene and aromatics). In 2023, the American Society of Testing and Materials (ASTM) approved several SAF production pathways, all recognised by the ICAO. Additionally, 11 other processes are under evaluation. These pathways differ in terms of feedstock requirements, output co-products and GHG emission reduction potential. ASTM also sets maximum SAF blend ratios with conventional jet fuel, currently capped at 50%, to ensure safe aircraft and engine operation. Promising SAF production pathways include:

or injected into the grid network. This method is significantly faster than traditional biomethanation, reducing processing time from 20-30 days to about 30 minutes, and creating a gas nearly ready for grid-injection, bypassing the synthetic methanation step required by some competitors.

Currently at a pilot scale, TreaTech aims to deploy modules capable of processing 3-4 tons of waste per hour by 2025. The company raised CHF9m in June 2023 in a funding round led by Engie New Venture and Montrose Environmental Group, alongside notable support from the EIC Fund, Sipchem Europe, CMA CGM Fund for Energies, and Holdigaz.

> • Hydroprocessed esters and fatty acids (HEFA): This widely used method converts waste oils and lipids such as used cooking oil into SAF through hydrogenation. It involves removing oxygen through hydrodeoxygenation and then cracking and isomerizing molecules to achieve the necessary jet fuel chain length. HEFA allows for a maximum blend ratio of 50%.

FIG 67: HEFA SAF PRODUCTION PATHWAY



Source: Stifel*

• Alcohol-to-Jet (AtJ): With the first commercial-scale plants now appearing, this pathway, processes any feedstock that can be converted to alcohols (such as ethanol, isobutanol and methanolc) and then into SAF with a high specific yield. AtJ removes oxygen from alcohols and links the molecules to achieve the desired carbon chain length through oligomerisation. Currently, ethanol and iso-butanol are the approved feedstocks for AtJ technology, relying on upstream pathways for relevant sustainable intermediates and resulting in a maximum blending ratio of 50%.

• Sugar-to-Jet (Synthesised Iso-Paraffins or SIP): This method uses microbes to convert sugars into farnesene, which can then be processed into SAF with hydrogen. The maximum blending ratio for SIP is 10%. • Fischer-Tropsch (FT): FT reactors are mature oil and gas technologies that require a syngas intermediate. When based on biomass or waste gasification, the aim is to produce a mix of hydrogen and carbon monoxide, which is then converted into SAF in an FT reactor. The FT process can break down any carbon-containing material into gaseous building blocks, which are then synthesised into SAF and other fuels. For the power-to-liquid (PtoL) approach, renewable electricity is used to produce hydrogen via electrolysis, which is then combined with captured biogenic CO2 using a reverse water-

FIG 69: FISCHER TROPSCH SAF PRODUCTION PATHWAYS



• Catalytic Hydrothermolysis (CHJ) / Biocrude Hydrotreatment converts fatty acid esters and free fatty acids into SAF

via catalytic hydrothermolysis followed by hydrotreatment, hydrocracking, or hydroisomerisation and fractionation.

FIG 70: CHJ SAF PRODUCTION PATHWAY



FIG 68: ATJ & SIP SAF PRODUCTION PATHWAYS



Source: Stifel*

gas shift (RWGS) reaction to create a synthetic gas mixture of hydrogen and carbon monoxide, processed by a FT reactor into SAF. Because a FT reactor runs on a stable load, the e-FT system requires significant onsite storage capabilities, either on the CO2 side or for renewable hydrogen.

Source: Stifel*

The maximum blend ratio for CHJ SAF is 50%.

The efficiency and sustainability of SAF production processes rely heavily on underlying feedstock sourcing/ traceability as well as yields and output selectivity. Each SAF production pathway offers varying levels of efficiency and generates different types and amounts of co-products.

The HEFA method, which is the cheapest and most mature alternative to date, stands out due to its high conversion rate of roughly 90%, with at least 50% of the processed input resulting in SAF. According to McKinsey, around 46% of the total output is SAF, with most of the remainder being renewable diesel that can be used for road or marine applications. Less than 10% generally consists of "light ends" such as LPG and naphtha. In theory, SAF selectivity could be as high as 75% according to Neste and is continuously being improved. High yield and lower feedstock volume requirements make HEFA a preferred choice among producers, driving much interest in HEFA projects, which also appears to be the most cost-effective option. However, HEFA relies on waste fats and residue lipids, meaning

constrained growth potential in the long term if no alternate/synthetic grease production method is developed. Additionally, whereas HEFA is today the most competitive option, increasing competition for UCO or reshoring could result in significant volume shortages and/or feedstock price spikes, harming HEFA's competitiveness in the medium to long term.

In contrast, the ATJ pathway is less efficient in terms of feedstock utilisation, with a conversion rate (from biomass to process output) estimated at around 13%, however with 77% SAF selectivity when optimised for jet fuel production, alongside a small share of renewable diesel. If the process is not optimised for jet fuel production, SAF yield drops significantly to around 25%, with potentially poor economics. The challenge with ATJ also comes from feedstock availability. In a market such as the US with significant firstgeneration sugar or alcohol, agricultural surplus could make ATJ an attractive option for decarbonising aviation when road biofuel demand begins to plateau. However in Europe, the use of secondgeneration sugars is a prerequisite, and second generation bioethanol conversion is challenging to scale as it requires integration into other processes. Here, the ATJ growth path would likely be more challenging.

Finally, the Fischer-Tropsch method, which for bioSAF involves biomass casification, assumes a feedstock conversion rate of 20% to total output. (Feedstocks can be lignocellulosic, MSW, tyres/plastic etc). When optimised for jet fuel, SAF selectivity can go up to around 60%, with the remainder used for renewable diesel or naphta. According to industry contacts, there is potential for technological improvements to increase the SAF selectivity to 70%. Specifically, industrial waste gas can bypass the gasification step and be fed directly into the process after optimising the hydrogen-to-carbon monoxide ratio, which could enhance overall efficiency and reduce feedstock requirements.

NESTE

Established in 1948 and headquartered in Finland, Neste is a publicly traded company renowned for its leadership in renewable diesel (HVO) and HEFA-SAF production. As a producer and a technology provider, Neste leverages its proprietary NEXBTL technology, a unique platform enabling the conversion of various renewable fats and oils into premium-quality renewable products, including fuels and feedstock for polymers and chemical production. With this technology, Neste produces high-quality renewable diesel exclusively from 100% renewable raw materials.

Neste is currently expanding its renewable fuel capacities, planning to invest €2.5bn in the conversion of its Porvoo crude oil refinery into a biofuels production facility over the long term, with



Incubated by Towngas with first initiatives in 2008, Ecoceres is a Hong Kong-based advanced biorefinery platform, with a proprietary technology portfolio enabling the production of a wide spectrum of biofuels, biochemicals and biomaterials from 100% waste-based biomass. Underpinned by continuous technological innovation, Ecoceres excels in decomposing agricultural waste into basic components for renewable product production as well as in biomass gasification for syngas generation. It is one of the few players that has production capacity for hydrotreated vegetable oils (HVO) for diesel, sustainable aviation fuel (HEFA-SAF) for jet fuel, and cellulosic ethanol for gasoline substitutes. half of Porvoo's planned renewables capacity, 1.5Mt/year, dedicated to HEFA-SAF production.

Neste already produces SAF in Porvoo, however mostly from its Singapore (1Mt/year capacity) and Rotterdam (0.5Mt/year capacity) refineries. Rotterdam began production early in 2024 and serves over 70 direct customers and more than 25 airports worldwide. Neste is continuously strengthening its position in the market, developing numerous strategic partnerships, including collaborations with industry leaders such as Airbus and investing to explore alternative methods for converting low-quality raw materials into highquality solutions (EUR94m R&D in 2023 alone). Neste has studied over 2,000 raw materials in the past decade.

Ecoceres has a significant presence in China, with the world's first ISCC-CORSIA Plus facility in Jiangsu, boasting commercially available production combined HVO/SAF capacities of 300Kt/year and is currently constructing a new facility in Malaysia, expected to start in H2 2025, with a design capacity of 350Kt/year (>60% SAF). Used cooking oil and waste from palm oil mills will be among the main raw materials for this new plant, which is located in the Johor region of Malaysia.

The company successively secured USD108m ad USD400m respectively from Kerogen Capital in February 2022 and Bain Capital in January 2023 as it plans to expand its presence in renewable energy markets.

FIG 71: SUMMARY OF SAF TECHNOLOGY PATHWAYS



Founded in 2010, SkyNRG is a Dutch company at the forefront of SAF developments, having supplied the world's first commercial flight using SAF in 2011. Today, the company provides SAF to airlines and corporations worldwide, such as Boeing and KLM Royal Dutch Airlines, and is one of the leading and most active participants in the SAF market.

Specialized in sourcing, blending, distributing, and ensuring sustainability throughout the supply chain, the company is dedicated to providing the aviation industry with sustainable and cost-effective alternatives to jet fuel. SkyNRG is spearheading the development of Europe's first dedicated SAF production plant in Delfzijl based on Topsoe's HydroFlex technology, which is expected to be operational by 2027 and with a projected HEFA SAF output of 100Kt/year accompanied by 35Kt/year of sustainable by-products such as LPG and naphtha. SkyNRG is also developing the Wigeon biomass gasification project in the US, which is expected to start up in 2029 with an expected production capacity of 150Kt/year. SkyNRG also has several pilots under way, including an AtJ project with Lanzajet in Europe and a PtoL pilot with Synkero.

In November 2023, SkyNRG raised €175m from Macquarie Asset Management, supporting its infrastructure investment and further project portfolio developments.





FIG 72: YIELDS PER SAF PRODUCTION PROCESS



Source: Carbon Direct, Stifel*

Yield and selectivity are not the only crucial factor. GHG efficiency, which is also feedstock-related, is the ultimate referee. HEFA remains highly attractive as it offers up to 84% reduction in GHG emissions compared to fossil jet fuel. This reduction potential can be further enhanced by using sustainably produced green hydrogen in the hydroprocessing step. Although the ATJ pathway provides slightly lower emissions reduction compared to HEFA, it still presents a viable option for SAF production, in most cases offering >65% GHG emission reduction compared to fossil sources.

Biomass gasification and the Fischer-Tropsch process are ahead of the two other pathways on emission reductions, ranging from 85% to 94%. However, they present biomass collection challenges,

especially relation to forest residue, and variable syngas composition depending on waste quality. Ptol fuels produced from FT-synthesis could emerge as a leading solution, potentially reducing CO2 emissions by more than 100% compared to conventional fuel. But they rely on sourcing scarce biogenic CO2 (but with industrial flue gas tolerated until 2041) and cheap renewable power.

Source: EASA, Stifel*

FIG 73: EMISSIONS REDUCTIONS FOR SAF PATHWAYS AND FEEDSTOCK COMPARED TO A FOSSIL FUEL REFERENCE VALUE IN EUROPE (89 G CO2E/MJ)



Today, HEFA is cheapest solution in terms of GHG reduction potential. PtoL technologies have great promise but are currently almost twice as expensive as other SAF options, and either rely on the complete LCA being reflected into SAF prices or on expectations for cheap power access in the future. PtoL's energy-intensive Indeed. process requires large amounts of renewable electricity, needs substantial water resources and is therefore only scalable in places with large, centralised production facilities. This is why some companies are now focusing on breaking down the production process to offer modular solutions. These address issues such as electricity supply, carbon capture and water

usage in smaller plants, and are betting on the development of a decentralised network of production plants, each tailored to their local ecosystem.

Despite the barriers to PtoL fuels, they provide a complementary solution to fully decarbonise the aviation sector. However, their adoption hinges on proper carbon penalties or taxes. As PtoL can potentially reduce CO2 emissions by over 100%, higher carbon taxes would potentially compel producers and airlines to adopt these fuels.

SAF prices remain significantly higher than the historical cost of Jet A fuel. This disparity directly impacts operators'

FIG 74: PRICE COMPETITIVENESS OF SAF PATHWAYS (\$K PER METRIC TON)



business models and margins, potentially leading to the creation of premium services for customers paying to fly on SAF. In June 2024, Lufthansa announced plans to charge up to €72 per flight to cover the costs of clean fuel. These additional charges will apply to all departures from the European Union, the United Kingdom, Norway, and Switzerland from 1 January 2025. Whether or not they are passed through, SAF costs will most probably increase rather than decrease in the future as a result of rising feedstock costs and increasing investment/process costs. This may lead to higher flight costs and impact demand, given that most jet fuel consumption today is not taxed.

Source: World Economic Forum, Mission Possible Partnership, Bain & Co, Stifel*

🔷 norsk e-fuel

Founded in 2019 in Norway, Norsk e-Fuel is a pioneering company committed to produce eSAF using renewable energy sources. Norsk e-Fuel is at the forefront of the PtoL industry in Europe, leveraging one of the most advanced projects in the region, as well as a pipeline of opportunities by 2030. By then, Norsk e-Fuel expects to supply more than 250 million litres of renewable fuels from three industrial-scale production plants. These facilities should be optimised for e-kerosene production based on a FT pathway, with up to 80% kerosene in the output mix (i.e. representing 170Mt/year of installed eSAF capacities by 2030). The remaining volume would be e-naphtha, a crucial component for the chemical industry.

The inaugural plant in Mosjøen will have a capacity of 50 million litres, with construction starting from 2025, and production from 2026. It will serve as a blueprint for the roll-out of a larger 100 million litres plant.

Supported by strategic investors and carefully selected partners, Norsk e-Fuel is set to bring Power-to-Liquid production to an industrial scale, as highlighted but the recent investments from Norwegian Air Shuttle, Cargolux and further support from Paul Würth, all serving as a foundation to secure approximately €400m in equity and debt over the next 18 months.

Temetafuels

Founded in 2019 and headquartered in Switzerland, Metafuels is a technology provider and renewable fuel producer. The company has developed a proprietary technology, aerobrew. This technology converts green methanol into Sustainable Aviation Fuel (SAF) using a proprietary catalytic system known as the 'missing piece of the jigsaw'. Aerobrew offers high selectivity and yield, enabling scalable, efficient, and integrated SAF production at competitive prices. This innovation not only supports significant carbon footprint reduction for airlines but also allows for scalable large-scale

Swedish Biofuels

Swedish Biofuels is the inventor and company behind the original Alcohol to Jet technology (ATJ) for fully formulated sustainable aviation fuels (FFSAF). The technology was developed in Sweden and patented in 2004. Swedish Biofuels distinguishes itself from other SAF players through its ability to produce ready-to-use biojet fuel rather than a blend component. The FFSAF has undergone successful testing by engine manufacturers under US DARPA, US FAA, and Swedish FMV programs. In 2006, together with 3 other companies, Swedish Biofuels secured US DARPA funding to develop biomass-derived jet fuel, leading to the acceleration of today's ATJ technology. As a result, in 2011,

Arcadia

Arcadia eFuels is a dedicated to producing sustainable aviation fuels (SAF) and other renewable fuels based on eFuels pathways. Headquartered in Denmark, Arcadia eFuels is at the forefront of eSAF developments, currently developing its first commercial-scale production facility in Vordingborg, Denmark. The facility, initially set to be operational by 2026, will leverage cutting-edge technologies from Sasol/Topsoe to produce approximately 80Kt/ year of e-kerosene and e-naphtha (80-20 mix). Arcadia eFuels already has plans for two additional e-fuel plants (e-diesel and eSAF), currently in development across the UK and US. The output of each plant could be similar to the one in Denmark.

In 2023, Arcadia eFuels was backed by Sven Capital (in January) and KGAL (October), further supporting development. Additionally in November 2023, the company received £12m of government support and a £53m grant from the UK DoT's new AFF fund. e-SAF production, locating production facilities both near aviation fuel markets and renewable electricity sources, thereby optimizing logistics and sustainability benefits.

In 2023, Metafuels announced that its aerobrew technology will be used to produce e-SAF at one of European Energy's planned e-methanol production facilities in Denmark, with an expected output of 10,000 liters of synthetic e-SAF per day. Metafuels is also set to develop a pilot plant in Switzerland to demonstrate this technology.

Swedish Biofuels produced the world's first fully synthetic paraffinic jet fuel from wood residues.

Early in March 2023, Swedish Biofuels formed a global alliance with KBR for the sublicensing of its advanced biofuel technology. This partnership thereby allows KBR to sell licenses for Swedish Biofuels' technology. Just before this agreement with KBR, Mitsubishi invested an undisclosed amount in the company to jointly accelerate commercial deployment of renewable fuels using Swedish Biofuels' advanced ATJ technology.



Founded in 2018 in Germany, Caphenia is at the forefront of synthetic fuel production. Its Plasma Boudouard Reactor (PBR) technology is a globally patented Power-and-(Bio)gas-to-Liquid process, combining three known sub-processes to produce synthesis gas from biogas, CO2, water, and electricity. Unlike conventional methods that require multiple reactors and units, Caphenia's process is simpler, faster, and more cost-effective, requiring significantly less electricity, while leveraging scalable modular systems ranging from 500t/year to 50Kt/year of renewable fuel production capacity. Caphenia's energy efficiency of 86% for synthetic gas production sets a new industry standard. When combined with FT-fuel synthesis, overall plant energy efficiency could reach 72% (using one sixth of the electricity needed for other PtoL methods), reducing GHG emissions by up to 92%.

Looking ahead, Caphenia is planning to build a 150kg synthesis gas per hour pilot plant in Germany's Höchst industrial park in 2024, with MAN Energy Solutions already selected to build the reactor. In June 2023, software specialist Amadeus acquired a minority stake Caphenia to support its development.

FIG 75: BREAKDOWN OF SAF PROJECTS BY PATHWAY (IN MT)

	HEFA	AtJ	FT-SPK	PtL	Other
Operational	1.828	0.029	0	0.0005	0.254
North America	0.230	0.029	0	0	0
Europe	0.230	0	0	0.0005	0.104
Asia	1.828	0	0	0	0.150
Planned	16.555	3.072	1.572	2.365	1.185
North America	8.046	1.967	0.957	0.867	0
Europe	1.250	0.472	0.529	1.442	1.043
Asia	4.959	0.526	0.086	0.010	0.142

This geographical distribution underscores the influence of regional policies on the development of SAF production facilities. While HEFA remains the dominant pathway due

to its higher maturity and stronger cost competitivity, it is still 1-2 times more expensive than fossil fuel. The emergence of AtJ and PtL technologies indicates a broader shift, reflected by the

FIG 76: GLOBAL OPERATING AND PLANNED INVESTMENTS IN SAF PROJECTS WORLDWIDE AS OF MAY 2024



HEFA, currently the leading pathway, has lower initial infrastructure costs but incurs higher ongoing feedstock expenses, while FT pathway requires significant infrastructure investment but has low feedstock costs. Each pathway also presents distinct maturity levels, with technical and delivery risks. The choice between them will be influenced by local conditions such as the availability of feedstocks, logistics facilities, and the potential to repurpose existing infrastructure.

Its cost advantages mean that most of today's operating and planned SAF projects are HEFA-based, with current

capacity of 1.83Mt/year. This trend is expected to persist in the medium term, as most planned capacity expansions use HEFA, potentially reaching 16.6Mt/year early in the next decade and representing 2/3 of total planned capacity to date. As the industry evolves, other SAF alternatives will emerge, with AtJ next in the line, backed by planned investments already representing 3Mt/year. This is mostly led by the US, with the SAF Grand Challenge creating massive demand by 2030. This will be met by either diverting feedstock from conventional road biofuels production or leveraging existing intermediates production to

progressively diversify SAF production methods. In Europe, where regulation is setting ambitious demand targets for the industry, projects currently in the pipeline currently add up to less than 5Mt/year. A significant proportion of these are significant FT and PtoL in response to regulatory mandates for RFNBOs. However, reflecting tight feedstock availability and gualification constraints, projects tend to be smaller than in other regions around the world. thereby matching demand by 2030 but probably becoming net SAF importer in the long-run to keep up with ReFuelEU targets.

Source: Argus, Stifel*

growing number of offtake agreements between producers and airlines, who are positioning for an advantage with future fuel (and growth).

With SAF demand expected to increase from close to 17-18Mt in 2030 to more than 300Mt by 2050, coproduct management will increasingly become a priority, creating synergies and opportunities for downstream sub-sectors. Renewable diesel could

be leveraged for road (and maritime in the long run), when light ends such as naphta could replace their fossil counterparts in petrochemical processes such as plastics. While high output selectivity is generally preferred, refiners are accustomed to dealing with

a wide array of end-products, which also diversifies their revenue exposure and demands broader industrial integration that raises barriers to entry.

SAF alone will not suffice to fully decarbonise the aviation sector, so complementary measures must be pursued to enhance aeroplane

operational efficiency. These include engine and design improvements, software to improve flight planning and help pilots minimise fuel consumption,

FIG 78: MAIN SAF PLAYERS



FIG 77: SCENARIOS AROUND SAF PLANTS BY-PRODUCTS AND USE-CASES BY 2030 AND 2050 (MT/YEAR)





volumes from SAF production in 2050 (Mt naphtha)



Source: S&P Global, SkyNRG, Mission Possible Partnership, Stifel*



and battery technology integration that could be used for short-haul and less energy-intensive flight processes.

Source: Stifel*

Maritime decarbonisation as a long-term tailwind

Global climate targets such as the European FuelEU Maritime regulation have driven growing interest in the use of alternative fuels for marine propulsion. Companies are evaluating decarbonisation pathways that minimise costs, beginning with engine

replacements and drop-in solutions. However, while electrification or hybrid powertrains are a potential alternative for inland and coastal shipping, deepwater vessels and international shipping require denser primary energy. So while biofuels offer immediate alternatives for

marine decarbonisation, any additional demand would be in direct competition with other HDV transport and industrial segments. This opens a path for alternative bunker fuels.

Bio-oils

FAME is a contaminant in marine distillate fuel and is only blendable up to 7% without affecting the overall fuel system. HVO does not pose this problem and can fully qualify as a longterm alternative for shipping. However, limited vegetable oil and residual waste

feedstock availability mean these fuels will be mostly used for road transport. In the long term, falling demand for road fuel could create surplus that could be transferred to the marine sector.

However, emerging technologies such as fast pyrolysis (FP) and hydrothermal

FIG 80: RENEWABLE OILS PRODUCTION PATHWAYS FOR MARINE ENGINES



LNG and methane-based fuels

Offering shorter-term solution due to established pathways and logistical advantages, LNG is a well-known marine fuel, using boil-offs from tankers to reduce overall consumption, while not being too bulky to restrict useful volumes and payload. However, while LNG can be fossil-sourced and reduce around 20% of the emissions

compared to a ship using traditional fossil alternatives, there is significant GHG emission-saving potential stems from the use of bio- and e-methane, albeit with limited supply available.

wet and dry biomass waste and residues using anaerobic digestion, LFG recovery or biowaste gasification,

FIG 79: SUMMARY OF BIOMASS-BASED MARINE FUEL PATHWAYS



Source: Sustainable Shipping, GreenFuelHub, Stifel*

liquefaction (HTL) are moving ahead to produce low-carbon bio-oils from abundant feedstocks such as biomass and biowaste, with maximum blending limits of 30% for FP crude and 40% for HTL crude.

Source: Sustainable Shipping, GreenFuelHub, Stifel*

Biomethane can be produced from

while e-methane can be synthesised from green hydrogen and captured CO2. Biomethane is already available but sought after by industrials to decarbonise their natural gas consumption. E-methane could unlock biomass constraints barriers - but it still requires biogenic CO2 and relies on less mature methanation economics.



FIG 81: LNG AND RENEWABLE METHANE PRODUCTION PATHWAYS



Methanol

Certified, convenient and safe, methanol's advantage lies in its status as a sulphur-free fuel that is liquid under ambient conditions, making it easy to transport, store, and bunker using standard diesel procedures. Methanol has a higher volumetric energy content than ammonia or hydrogen and does not require pressurisation or cryogenics, so is suitable for various vessel types and longer routes while requiring less bunkering. It is already available at more than 125 of the world's largest ports. However, grey methanol (manufactured from fossil feedstocks) is widely used as a chemical building block for hundreds of everyday products, ranging from plastics to car parts and construction materials. Industrial applications currently use 110Mt of fossil-derived methanol per year, with 55-65% from natural gas, 30-35% from coal, and the remaining from coking gas.

Bio- and e-methanol can be produced, respectively, through methanolation using heterogeneous catalysts at high temperature with syngas derived from biomass/biowaste gasification, or with renewable hydrogen and captured carbon.

FIG 82: RENEWABLE METHANOL PRODUCTION PATHWAYS



• Ammonia

CO2-free when combusted, ammonia has emerged as a promising alternative for the marine industry, with the potential for abundant production from renewable-only sources. Like methanol, ammonia is a well-known commodity chemical building block, with 150-160Mt used worldwide per year, mostly to produce fertilisers (~80%). As far as "well-to-wake" emissions are concerned, only green ammonia can bring significant environmental benefits, as it can be truly CO2-free. According to engine manufacturer Wärtsilä, diverting grey ammonia for fuel would generate about one-third more in carbon emissions compared to HFO.

Moreover, primary challenges remain

in using ammonia as a marine fuel due to three factors: (i) toxicity and corrosiveness; (ii) low volumetric energy density and energy efficiency compared to HFO, diesel and LNG systems, which either require larger fuel storage or reduce vessels' operating range; and (iii) ongoing regulatory developments regarding bunkering and fuelling infrastructures as ammonia is only recently becoming used as a fuel at scale.

Lower-carbon ammonia can be produced in different ways, ultimately using the Haber-Bosch process. "Green" or e-ammonia uses upstream water electrolysis and pressure swing adsorption (PSA) based on renewable electricity. "Blue" ammonia uses

Source: Maersk Mc-Kinney Moller Center, Stifel*

fossil methane reforming combined with CCUS. Ammonia offers potential for significant emission reductions in maritime use. The cost and availability of renewable electricity, as well as carbon taxation are the major drivers of renewable ammonia's price competitiveness. Its production energy-intensive, is requiring approximately 9-10MWh per ton of green ammonia at a time when demand for renewable power in other industrial sectors is increasing. A reliable supply of certified green electricity for all sectors and a ramp-up of energyintensive technology pathways are key to scale renewable ecosystems and maximise GHG emission reduction.

FIG 83: RENEWABLE AMMONIA PRODUCTION PATHWAYS



Source: Maersk Mc-Kinney Moller Center, Stifel*

As the maritime sector faces increasing pressure to reduce emissions, the fuel landscape will gradually shift away from refinery byproducts used without regard to their negative externalities. Nonetheless, finding alternative fuels that closely mimic the properties of HFO and MDO is crucial to minimise the need for extensive fleet retrofits. Ideally, new fuels intended to reduce emissions should closely match the volume and mass characteristics of existing fuels, while also being the cheapest possible option and reducing GHG emissions. Bio-oils, especially HTL-derived, and LNG stand out for their ability to offering short- and medium-term options for operators. Methanol, ammonia and hydrogen are more bulky and generally require vessel design adjustments.





Founded in 2020 and headquartered in France, Elyse Energy was initially backed by Falkor and VOL-V as key shareholders. A prominent player in the European e-fuels sector, Elyse Energy specialises in the design, development, financing, construction, and operation of low-carbon molecule production units for bio- and e-methanol and sustainable aviation fuels (SAF).

Leveraging low-carbon hydrogen production and carbon valorisation, Elyse Energy supplies lowcarbon molecules to chemical industry players, maritime operators, and shipping companies. The company is engaged in several large e-methanol projects expected to start operations by 2027/2028i, such as eM-Rhône, aiming to produce 150Kt/year and eM-Iberica, targeting 1Mt/year



Founded in 2004 in Denmark, European Energy has established itself as a prominent renewable energy company specialising in the development, construction, and operation of wind, solar, and biomass projects throughout Europe. With a robust platform spanning 25 markets and encompassing 6 renewable energy technologies, European Energy is positioned for substantial growth and innovation.

European Energy boasts a diversified portfolio including 65GW of pipeline capacity across approximately 800 high-quality projects. The company is committed to new initiatives like Power-to-X, aiming to lead the path towards the production of green fuels globally. Building on the success of the world's largest e-methanol facility in Spain and Portugal. Additionally, Elyse Energy is spearheading the BioTJet project (75Kt, 2027), France's first commercial biokerosene production unit from local forestry residues and end-of-life wood waste. Elyse Energy has also developed NeoCarb, an industrial and port platform project in Fos-sur-Mer, France, aimed at integrating two complementary and integrated phases molecule production, with 100Kt of e-methanol available for both shipping and aviation, based on a 50Kt AtJ conversion unit.

With several billion euros of investments ahead, Elyse Energy already benefits from the support of key infrastructure funds, having been joined by Mirova and Hy24 late in 2023.

to date in Kassø (Denmark) representing 32Mt/ year of production capacities, European Energy plans to strengthen its position in e-methanol and expand capabilities in hydrogen markets. The company aims to monetise technology synergies with its development know-how to accelerate the deployment of renewable energy systems for solar, wind, and Power-to-X solutions (green hydrogen, e-methanol, green ammonia, and e-SAF) in its core markets.

In April 2024, in the context of a \notin 700m private raise, Mitsubishi HC Capital acquired a 20% stake in European Energy, tripling available equity and further enhancing its role in the green energy transition.

Founded in 2014 and headquartered in Germany, Ineratec is a privately held company specialising in innovative sustainable energy solutions. Their product portfolio includes a range of e-fuels, such as synthetic fuels for road transport, e-methanol, and e-diesel for shipping, alongside Power-to-X plants that convert renewable electricity into sustainable energy using hydrogen and CO2 extracted from the atmosphere. These plants are designed to be scalable and modular, able to operate wherever green energy and CO2 are available. Additionally, the company produces e-chemicals such as waxes and methanol. A pioneering plant in Frankfurt, set to commence operations in 2024, will recycle up to 8Kt/year of CO2, yielding up to 3.5 million litres of synthetic fuel, making it the largest power-to-liquid plant globally. In January 2024, Ineratec raised over \$129 million in a Series B funding round led by Piva Capital, with participation from investors such as HG Ventures, TDK Ventures, and Samsung Ventures. This funding aims to scale up Ineratec's e-fuel production, transforming 1GWeq of renewable energy into 125 million gallons of sustainable fuel by 2030

n^orth ammonia

North Ammonia is a prominent player in the green ammonia production sector, focused on sustainable energy solutions for maritime applications. Established as a joint venture in 2021, the company is equally owned by Grieg Edge and Vergia, North Ammonia has a portfolio of 4 green ammonia projects.

It secured a significant milestone in May 2024, having been granted 171MW of power access in Eydehavn for its flagship project near the port of Arendal (Norway). This first project should represent

💮 Н Ү 2 G E N

Founded in 2017 and headquartered in Germany, Hy2gen is a renewable fuel production project developer, specialising in the development, financing, construction, and operation of Powerto-X (PtX) fuel plants. The company's strategic focus spans the entire value chain, from renewable hydrogen to PtX, acting as a development platform for industry, transportation, and power generation worldwide.

Currently, Hy2gen operates a 6.3MW plant dedicated to renewable hydrogen production for road freight transport. However, the company is rapidly scaling its operations, with 8 additional plants under construction and 15 more in development. This ambitious expansion is supported by a robust project pipeline in planning and constructing, representing 1.9GW, and with a development pipeline exceeding 12GW.

In June 2024, Hy2Gen reached a significant milestone with the award of a block of energy from Hydro-Québec for its Courant green ammonia project. Still pending FID, Hy2gen plans to begin construction of the plant in H2 2026 and start production in 2029. The last capital raise occurred in February 2022, when Hy2gen secured €200m in development capital from Hy24, Mirova, CDPQ and Technip Energies, supporting its capability to execute an ambitious growth plan.

FIG 87: DUAL-FUELLED VESSEL FLEXIBILITY CAN PROVIDE SHIP OWNERS WITH ENOUGH FLEXIBILITY TO TEST AND COMPLY IN THE LONG RUN



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150Kt/year of green ammonia production, slated to start operations by 2028, with FID expected in 2025. In 2023, North Ammonia reached an agreement with Höegh Autoliners for the supply of at least 100Kt/year of green ammonia from 2030. Ammonia production capacity from the two disclosed projects (Eydehavn and Slagen) adds up to 250Kt/year.

The Slagen plant is developed in partnership with Esso Norge, Grieg Edge, and GreenH, with production envisaged by 2027/28.

Source: Zero Carbon Shipping, Maersk Mc-Kinney Moller Center, Stifel*









Source: Stifel*

Additionally, since January 2023, all existing ships are required by the IMO to report under the Energy Efficiency Ship Index, establishing an annual operational carbon intensity indicator. This system rates ships based on their energy efficiency, with grades ranging from A to E, where A is the highest. The index takes into account

retrofits and new engine investments as well as overall efforts in reducing fuel consumption. Alternative fuels are part of the emissions reduction toolkit for shipping fleet operators.

Ship GHG footprint optimisation starts with route/speed optimisation, hull cleaning and other measures to reduce drag. Vessels can also leverage secondary power systems such as wind, solar and batteries to reduce fuel consumption. These measures can enhance a ship's overall energy efficiency and reduce carbon intensity without relying on alternative fuels, buying time until regulatory frameworks and producer economics mature.



FIG 90: ... WITH CHEAPER TCO-ROUTES TO REDUCE SHIPS' CARBON INTENSITY (RED AREA)



Source: IMO, Ricardo, Stifel*

Source: Ricardo, Stifel*

Where will the battery revolution end?

While uptake of BEVs took place gradually over the past five years, a battery domino effect could happen in other sectors and spread to all road transport sub-segments. Leveraging developments and volume growth from electronics, battery innovation has gathered momentum, boosted by pioneering industrials and increasing geopolitical competition to scale battery technologies. Consequently, batteries have now been integrated into light mobility vehicles, 2-3 wheelers, buses and cars. In Europe, 35-40% of bus sales and 15-20% of passenger

EV sales are now of battery-powered vehicles.

Mass battery production started within Asia and is focused in China. Western countries are slowly catching up, backed by local incentives and tariffs on overseas manufacturing, in a reshoring effort designed to accelerate the development of local battery ecosystems. Consequently, as the regulatory landscape matures and private investments increase to satisfy growing battery demand, battery energy density and fast-charging capabilities

should continue to increase, opening new markets, creating more mature supply chains, and reducing battery costs. The higher the volume, the faster the investment cycle. This is highlighted by CATL's leading position in the battery market, leveraging 35-40% market shares (with China capturing close to two-thirds of the market in 2023), and producing breakthrough energy density of up to 500Wh/kg, which potentially enables the electrification of small passenger aircraft.

FIG 92: GLOBAL BATTERY SALES BY SECTOR SINCE THE EARLY 1990S (IN GWH/YEAR)



Changes are already underway in the truck segment, with range improving as energy density rises and the charging infrastructure continues to scale. Alongside a steady increase in

passenger BEV adoption, a gradual uptake in e-truck demand could accelerate developments for hard-toabate transport segments, at least with hybrid systems. These technologies

FIG 93: RMI'S "BATTERY DOMINO" EFFECT ON ADDRESSABLE MARKETS



FIG 91: GLOBAL BATTERY SALES BY SECTOR SINCE THE EARLY 1990S (IN GWH/YEAR)



Source: RMI, Stifel*

Source: RMI. Stifel*

could support taxiing developments for aeroplanes, reduce at-berth emissions or act as the primary power systems for shorter haul segments.

Source: RMI, Stifel*

BIO- AND ALTERNATIVE FUEL'S TOOLKIT

Feedstock and credit price dynamics as primary proxies





FIG 94: MAJOR BIOFUELS FEEDSTOCK PRICE DYNAMICS (2/3)





Source: Bloomberg, Stifel*

\$0.39

0.5

0.4 sqygsn 0.3

0.2

0.1



Source: Bloomberg, Greenea, Stifel*

FIG 94: MAJOR BIOFUELS FEEDSTOCK PRICE DYNAMICS (3/3)





Source: Bloomberg, Greenea, Stifel*



FIG 95: HISTORICAL RIN PRICES SINCE Q1 2018



Source: Bloomberg, Stifel*

Source: Bloomberg, Stifel*

FIG 96: FOSSIL FUEL HISTORICAL PRICES SINCE Q3 2019 (2/3)











Source: Bloomberg, Stifel*

Source: Bloomberg, Stifel*

Browse available bio- and e-fuels production pathways

Waste oils, animal fats, vegetable oils Triglycerides Filtering only for biodiese Hydrogenation (Hydrogenolysis) Vegetable oil extraction Dewatering Hydrothermal liquefaction Aqueous Phase Reforming ATH* HTL crude Algae Fischer-Tropsch Ligno cellulosic material Griding, crushing Dried wood chips Sludge separation Gasification Producer gas Pyrolysis oil Methanol synthesis Char DME synthesis **Bio-waters** Enzymatic Hydrolysis Sugars Water gas shift Particle size Sugar crops reduction, cleaning, separation Steam methane reforming Feedstock for Biogas upgrading Manure anaerobic digestion Landfill gas

FIG 97: AVAILABLE ALTERNATIVES TO PRODUCE EU ANNEX IX BIOFUELS







FIG 98: OPENING THE PTOX ALTERNATIVES BOOK

Source: EU Joint Research Center (via EU ECA), Stifel*



Mapping tomorrow's projects in bio- and e-fuels initiatives

FIG 99: GLOBAL SAF PROJECT MAP AS OF MAY 2024

Source: EU Joint Research Center (via EU ECA), Stifel*

FIG 100: GLOBAL HVO PROJECT MAP AS OF MAY 2024

. Geely, Yunda, China South-North Water Diversion, Inner Mongolia Alxa Energy | 2026 | 500 kT Jidao Energy | 2025 | 338 kT Mingyand Group | 2026 | 700 kT Envision Energy | 2026 | 300 kT CHN Energy | 2026 | 500 kT Mingyang Group | 2025 | 600 kT China General Nuclear Power group | 2026 | 200 kT China General Nuclear Power group | 2026 | 400 kT SPIC Jillin Electric | 2025 | 200 kT Changling Xiaoneng Green Hydrogen | 2026 | 327 kT China Energy Engineering Co (CEEC) | 2025 | 200 kT Beijing Xiangdian Electric Power | 2027 | 300 kT China Tiangying | 2026 | 150 kT Huadian | 2025 | 200 kT Plagen | 2025 | 10 kT Zheneng Group | 2025 | 500 kT - Lanze Energy | 2025 | 300 kT Green Technology Bank | 2025 | 80 kT Green Technology Bank | 2026 | 300 kT Debo Bioenergy Science and Technology | 2026 | 150 kT PTTEP, Air Liquide, YTL PowerSeraya, Oiltanking, Kenoil Marine Services, Maers | 2025 | 50 kT BFI, Plagen | 2026 | 20 kT ABEL Energy, Iberdrola | 2029 | 300 kT Cement Australia, Mitsubishi Gas Chemical | 2028 | 100 kT

ABEL Energy, Iberdrola | 2028 | 300 kT

FIG 102: GLOBAL LOW-CARBON AMMONIA PROJECT MAP AS OF MAY 2024

Source: Argus, Stifel*

THE ALTERNATIVE Fuels journey

SECTION 4

Full scope of opportunities

From a transaction standpoint, biofuels enjoyed a "honeymoon" period between 2021 and 2022, with total investments in the ecosystem multiplied almost by a factor of 5 between 2019 and 2022, supported both by improving refining margins and solid regulatory support. Since then, with macroeconomic headwinds the pace of renewables, slowing feedstock volatility due to geopolitic tensions and growing sustainability debates around feedstock access and imports, the pace slowed back to pre-Covid levels. However we are entering into a new capacity expansion period for infrastructure developers, with a corresponding change in cash cycles for mature players and increased technology needs for pioneers.

Given the amount of capital to be deployed in alternative fuel hubs - from greenfield collection and storage to brand-new facilities and refinery retrofits - the upward fundraising trend should continue to see strong developments. This is further highlighted by steady interest from corporate end-users such as airlines and chemical companies, keen on venturing capital in disruptive pathways. Infrastructure capital from large corporates and investors is also being made available to next-generation

fuel project developers focusing on the aviation and marine sectors.

Whereas traditional biofuels represent the vast majority of today's production volumes, more and more secondgeneration and RFNBO projects will gradually start operations over the next five years, with supportive regulation coordinating the sector, but also feedstock security and overall process economics acting as a referee.

The following charts show past transactions in the ecosystem since the beginning of 2019:

FIG 103: ALTERNATIVE FUELS TRANSACTIONS YTD 2024 AND OVER THE PAST 5 YEARS

Jun-24 & Aether Fuel May-24 28 Cearth May-24 CIRCTEC May-24 COWBO May-24 EREGAS May-24 Lanza et May-24 GazoTec HIF May-24

Companies

IGNIS P2X

Jul-24 Lanza et

Jul-24 ClearSk

Jun-24

FIG 104: TRANSACTIONS FROM THE LAST 18 MONTHS (1/10)

_				
8	Country	Description	Investors	Deal Type
-	USA	Operator of a sustainable fuels technology company intended to accelerate the energy transition by embracing the circular economy. The company produces safe, sustainable fuels from waste and low-carbon sources, enabling clients to reduce their carbon fortorint.	AIRBUS	VC
1	CAN	Cleans to reduce the carbon coupring. Operator of a low-carbon fuel production company intended to provide sustainable alternatives for the transportation industry. The company specializes in developing eco-friendly aviation and diesel fuels, as well as fuel treatments, enabling firms to reduce greenhouse gas emissions and improve engine performance while maintaining economic vability.	Undisclosed	vc
	ESP	IGNIS P2X, a new Power-to-X (P2X) platform to develop primarily green hydrogen and ammonia projects for industrial applications in hard-to-abate sectors. IGNIS P2X will develop green hydrogen, ammonia, e-methanol, e-fuels and SAF production plants serving blue chip corporates active in refining, steel, chemicals, fertiliser, among other sectors, as well as traditional renewables, largely wind and solar, associated with the hydrogen and ammonia projects.		٧L
S	SGP	Developer of sustainable fuel technology designed to decarbonize aviation and ocean shipping. The company offers technologies that enable the scalable and economical production of sustainable fuels from waste biomass and biocenic carbon dioxide, enabling clents to produce sustainable fuels that are practical, economical, and scalable.	ZEON Withins	VC
Ĕ	USA	Developer of an air scrubber system designed to improve the climate. The company's system uses a network of engineered trees to capture carbon dioxide from the atmosphere and convert it into biomass, creating sustainable products like bioplastics and biofuels and helping mitigate climate change by removing excess carbon clioxide from the atmosphere, enabling clients to help pull CO2 permanently out of ambient air.		VC
7	GBR	Producer of renewable fuels intended for chemical, petrochemical and oil sectors. The company produces sustainable drop-in fuels and circular chemicals from the vast amount of end-of-life tires that are disposed of every year; thereby contributing to a cleaner world.		PE Growt
1	USA	Producer of a renewable energy gas intended to commercialize a process of producing renewable natural gas from alternative biomass feedstocks. The company specializes in creating renewable natural gas from depleted coalbed methane wells and alternative biomass feedstocks, while also geologically sequestering significant volumes of carbon dioxide, enabling consumers with carbon-negative renewable energy and a source of clean fuels.	- Wachan Investments	vc
	PRT	Operator of a biomethane producer based in Lisbon, Portugal. The company offers a wide range of environmental services including origination and development, financing, engineering and construction, and operation and maintenance, thereby assisting customers with their requirements.	WUTTE SUBAUT CAPITAL	Buyout/LE
-	USA	Operator of a sustainable fuels technology company intended to accelerate the energy transition by embracing the circular economy. The company produces safe, sustainable fuels from waste and low-carbon sources, enabling clients to reduce their carbon footprint.	Microsoft Southwest	VC
h	FRA	Developer and distributor of a renewable gas production solution designed for the conversion of various biomass and waste feedstocks into renewable energy sources. The company specializes in developing biomass gasifiers that enable the decentralized production of green energy, gas and chemicals, it offers a wide range of gasification-based solutions to profitably convert biomass waste streams into energy including heat, electricity, green hydrogen, biomethane, bioethanol and more.	CRISTAL_UNION	Corporat
	CHL	Developer and operator of e-fuel plants focused on accelerating decarbonization by producing carbon-neutral fuels. The company develops clean, carbon-neutral fuels via electrolysis and carbon dioxide from the atmosphere and industrial and biogenic sources, helping clients use green energy and replace fossil fuels.		PE Grow
	DEU	Developer of risk management software based in Berlin. The company's product features the ability to eliminate risk for biofuel procurement and investment, providing clients with a predictive model for biofuel production projects.	J APX by Avel Springer & Porsche	VC
	IND	Operator of a biofuel company intended to harness the unlimited potential of the oceans sustainably and ethically. The company's primary focus is on deriving ethanol fuel from seaweed and converting it into biofuel, plant growth stimulants, plant defense products, animal feed ingredients, and other bio-renewable products, enabling companies to circumvent problems posed by traditional feedstock such as land use and opportunity costs, freshwater requirements, and nutrient use.	TTV TWIN TOWERS VENTURES	VC
	IND	Greenhitsch Ventures Ltd is engaged in trading of various petroleum-based products for the different categories of industries based on their requirement. This includes the supply of biofuels, bitumen, light-density oils, furnace oils, etc. The company is also engaged in Operation & Maintenance as a Job worker for Ethanol manufacturing in government- owned distilleries. It understands the market needs and upgrades its team constantly with growing technology and market trends. The company provides business solutions and services to consumers of Fuels and other alternative materials across India.	Undisclosed	IPO
	CHN	Developer of green synthetic biomanufacturing designed for multiple industries. The company offers industrial cell factories to produce biofuels and biomaterials using sustainable non-food feedstocks such as lignocellulosic biomass and waste starches in the fields of systems biology, metabolic engineering, and synthetic biology, enabling the usage zymomonas mobils with many industrial fermentation advantages as the chassis cells.	CDH INVESTMENTS 鼎晖投资	vc
	GBR	Provider of waste recycling services intended to help businesses and municipalities to reduce their environmental impact. The company utilizes state-of-the-art processing plants to handle and recycle commercial and municipal waste and offers bio-drying, manual picking lines, automated recycle lines, and sustainable fuel production services, diverting it from landfills and promoting a more sustainable waste management system.	Biffa [®] ECP	Buyout/LE
	BRA	Manufacturer of biogas and biomethane intended to diversify domestic gas supply with renewable alternatives. The company intends to convert organic waste from sugar cane, such as vinasse, to produce renewable gases that are emerging as substitutes for natural (fossil) gas in the energy transition process.		JV
I	USA	Developer of waste conversion technology intended to create environmentally friendly, efficient and clean hydrogen and synthetic fuels. The company's technology transforms biomass, municipal solid waste, bio-solids, industral, sewage, medical waste and natural gas into hydrogen, sulfur and nitrogen-free liquid fuels, additives, solvents and electricity, thereby providing clean technology to convert waste into renewable fuels and energy.	STELLAR J	PE Grow
t	GBR	Operator of a carbon capture company intended to reduce the cost of removing carbon dioxide from industrial flue gas emissions using a membrane-based technology. The company's energy-efficient technologies can capture carbon dioxide from flue gas and export it as either a gas or liquid with purity, enabling industries and applications to have rand startum, shut down response, and turn-up/down capability covarians.	Undisclosed	VC
	USA	Producer of sustainable aviation fuel intended to pilot and commercialize renewable ethanol fuel technology. The company's fuel helps to accelerate the production of biofuels and bioproducts through waste feedstock that converts into renewable ethanol, enabling industries to reduce archeo emissione.	Southwest *	M&A
,	GBR	Operator of a technology integrator -fuel production system intended to accelerate the world's transition to sustainable energy systems. The company uses carbon removal technologies to sequester atmospheric carbon dioxide, which combined with clean hydrogen produces sustainable fuels, enabling industries to deploy sustainable fuels which will drive a significant reduction in emissions.	SFC Capital	VC

Source: Stifel* IRIS, Pitchbook

FIG 105: TRANSACTIONS FROM THE LAST 18 MONTHS (2/10)

Jan-24	spiralWave	USA	Opertor The com valuable an Innov
Jan-24	Environment Recycling	KOR	Manufac compan busines:
Jan-24	FIVE BIOENERGY	ESP	Operato develop sustaina
Jan-24	🔷 norsk e-fuel	NOR	Supplier distribut
Jan-24	Sunchem	NILD	Operato specializ obtaining farmers
Jan-24		DEU	Operato process as CO2 operatio generatio chemica
Jan-24	Helvetia	CHE	Provider manager of biofus
Jan-24	Коко	KEN	Operato consum deliver r
Jan-24	CHAT	ITA	Operato areas ar enhanci
Jan-24	Resynergi	USA	Manufac chemica broaden
Jan-24	Green Plains	USA	Green P its parer storage substan transpor
Jan-24	CIELO	CAN	construct and land Canada
Jan-24	CARBON	KEN	Develop compar used as and hel
Jan-24	biogy	FRA	Provide agricult that rep
Jan-24	CARBON	IRL	Operato pioneer deliverin with a s
Jan-24	DELTA OIL	EGY	Provide cooking small st cooking
Jan-24		GBR	Distribu applicat providin punctua
Dec-23	SK eco prime	KOR	Manufa produce made o product
Dec-23	Splight	USA	Develop resourc to build optimize
Dec-23	ECOL	IND	Operato restaura disposa
Dec-23	Reneron.	LTU	Operato biometh to green
Dec-23		USA	Develop from all fuels or

FIG 106: TRANSACTIONS FROM THE LAST 18 MONTHS (3/10)

- of a sustainable platform intended to remove atmospheric car npany uses plasma technology that not only removes CO2 but nethanoi, helping individuals to mitigate climate change imp ative approach.
- cturer of products from waste intended to transform waste ma y's product exemplifies circular economy principles while off s ventures, enabling businesses to contribute to sustainable i
- of a renewable energy power generation based in Madrid, Sp ng renewable and sustainable energy projects and specialize ble energy alternatives. of renewable energy and fuel intended to achieve climate-ne
- es fuel made from carbon dioxide and water using renewable of an agro-technology company intended to facilitate sustai oducing a non-GMO crop with a high yield of seed and g and applying biomass suitable for biogas fermentation, and
- nd poultry operators to increase sustainability as a local so of sustainable fuels (e-fuels) and chemical product manufac The company's technology produces hydrogen from renewal into e-kerosene by CO2-neutral diesel, synthetic waxes, metr
- n of exothermic and endothermic chemical reactions such as ion via catalytic partial oxidation, thereby enabling chemical pla I plant in transportable containers. of waste management and biofuel services based in Caroug-
- ent services for public spaces, as well as the recovery and els, soil enhancements and recycling.
- r of a climate technology company intended to transform sma her technology aimed at the urban cooking fuel market that leve new liquid cooking, enabling customers to lead towards sustail
- r of biomethane plants for energy use based in Verona, Italy. d sustainable development, producing biomethane, enabling o biomethane plants and biomass.
- cturer of biorefining technology systems intended to convert tr al products. The company's microwave-based system transfo ed range of feedstocks, enabling clients to avail low carbon-in ains Partners LP is operational in the United States energy se company in the business of fuel, especially ethanol storage anks, terminals, transportation, and other related assets ess
- tial portion of its revenues under fee-based commercial agree ting ethanol and other fuels. aste Solutions Corp is a Canada-based company principally et
- ction waste into high-grade renewable fuels. Its technologies ar dfill reduction through responsible diversion practices. The bus and the United States.
- per of direct air carbon capture technology designed to filter ny's technology filters carbon dioxide directly from the air, w an industrial gas to replace dirty fossil carbon dioxide, ena ping them fight against energy poverty in East Africa. r of agricultural mechanization service intended to produce
- ural and agri-food co-products, thereby producing green, reace fossil fuels.
- or of anaerobic digestion (AD) plants intended for convertin ing bio-nutrient ecosystem ensures quality biomethane, nutr g feedstock growers, rural economies, energy consumers, ustainable income source and the potential to realize value
- r of used cooking oil recycling services intended to reduce oil. The company's services include a collection of used c ops and independent collectors in exchange for goods, en oil into biodiesel for consumption purposes
- tor of fuels and lubricants intended to serve fleet, commerce ons. The company offers HVO fuel, lubricants, kerosene, i a nationwide, next-day tracked delivery service whilst us
- cturer of biodiesel and biofuel oil intended to serve the trans as biodiesel with ingredients such as the by-products of pair by-products from biodiesel processing, animal fats and foo s that reduce greenhouse gas emissions.
- er of innovative energy systems designed to revolutionize es and ensuring sustainability. The company's platform utili a collaborative ecosystem to transition to a cleaner, sustail energy operations, and have minimal environmental impa
- or of an oil recycling company intended to offer biodiesel fue ants and turns it into biodiesel to reduce waste, enabling use and recycling of agricultural wastes and reducing the envi r of a renewable energy company based in Vilnius, Lithuar ane business development and operations, thereby sustain
- energy and organic biofertilizers. per of sustainable fuel technology designed to make sustain
- cohols, renewable naphtha, and light olefins. The company petrochemicals, depending on which, products can be full hage the speed of their energy transition. Dec-23 USA USA Operator of a Colton rail terminal based in Houston, Texas. The conservices.

Source: Stifel* IRIS, Pitchbook

bon dioxide at a giga-scale for a clean environment, also fosters a circular economy and covert it into acts and shape a cleaner and greener world through	Å S€SV	Seed
terials, including waste batteries, and waste oil. The ring a diverse range of offerings through various esource management and national development.		VC
pain. The company specializes in promoting and s in biomethane plants, providing cleaner and more	ASTERION	Buyout/LBO
utral transportation. The company generates and electricity and is then refined to final products.	corpake	M&A
able feedstock production. The company's services I biomass by applying the biorefinery principle, deriving biofuels for pharmaceuticals, enabling rice of protein for animal feed.	UPM	VC
blefe at find the to use in power-to-roll galacto-roll be electricity converted with greenhouse galact such hand or SNG allows dynamic, safe, and efficient methanol synthesis, methanation, and synthesis gas ant operators to have integration of the entire	500000 20000 2000 2000 2000 2000 2000 2	VC
 Switzerland. The company offers waste- processing of secondary materials for the production 	PAPREC	Corporate
t fuel resources. The company offers business-to- rages existing downstream oil infrastructure to nable energy without polluting the environment.		VC
The company's services include valorizing agricultural development for investors and society, and	-J- Suma Capital	Buyout/LBO
aditionally non-recyclable plastics into fuel and ms unrecycled waste plastic into biodiesel from a itensity fuels extracted from waste.	TECHNOLOGY	VC
and transportation. The company acquires ethanol initial for its activities, its Partners generate a ments for receiving, storing, transferring, and	Creen Plains	M&A
ngaged in the business of refining municipal and re focused on materials recovery, renewable diesel, siness operations of the company are carried out in	Undisclosed	PIPE
carbon dioxide directly from the air. The hich can then be turned into rocks underground, or bling industrial power users with renewable power	RENEW 🗾	VC
biomethane. The company specializes in valorizing mewable, local, and non-relocatable agricultural	exave Person Persocau Weridiam	Buyout/LBO
grass to renewable gas. The company's iand the fortilizer, and improved biodiversity, and the environment, enabling farming families from carbon buildup on their farms.		vc
the environmental impact caused by to disposal of booking oil from a network of collection points of abling the biodiesel industry to recycle the used	DEN	VC
al, plant, machinery, agricultural and marine idustrial heating oil, pumps and hoses, thereby ng the latest technology to ensure accuracy and	HANOVER	PE Growth
sport and power generation sectors. The company n oil extraction and refining as well as bio-heavy oil of waste oil, thereby providing cost-effective	Hillhouse Capital	Buyout/LBO
he sector with tools for stakeholders, optimizing zes artificial intelligence and energy advancements iable energy landscape, enabling businesses to st.		VC
els. The company collects used cooking oil from ers to generate sustainable energy by proper ronmental effect.	Contractory Contractory Contractory	Seed
ia. The company is focused on biogas and ably treating organic wastes and converting them	Vitol	M&A
able aviation fuel, gasoline, liquefied petroleum gas s technology converts various feeds into drop-in r or partially renewable, thus allowing the operator	Undisclosed	Seed
npany provides sustainable fuel distribution	Undisclosed	M&A

FIG 107: TRANSACTIONS FROM THE LAST 18 MONTHS (4/10)

Oct-23	Alvus	ITA	Provider of biomethane-related services intended to ensure eco-su technology solutions for plants fed with agricultural byproducts, con diligence analysis, business plan verification, site selection, biomas of the prote ultible technologue and proce, therapy beliance disate to
Oct-23		DNK	A planned second-generation bioethanol plant in Western Jutland, [liters of bioethanol; ca. 50 million cubic meters of biogas and gener
Oct-23	Arcadia °	USA	Producer of eFuels intended to protect the environment and produc jet fuels that are produced using renewable electricity and water to captured carbon using proven technology, thereby enabling energy meet market demands
Oct-23	SGP BioEnergy	USA	Developer of bioenergy products intended to produce more renewa affordable and flexible ways of producing renewable products, pow future and address climate change.
Oct-23		GBR	Operator of a technology integrator e-fuel production system intend sustainable energy systems. The company uses carbon removal ter dioxide, which combined with clean hydrogen produces sustainable fuels which will drive a significant reduction in emissions.
Oct-23	🦿 galdieria	JPN	Developer of microalgae technology designed to improve the recyco microalgae aim to produce high-quality and low-cost biofuels which valuable metal recovery and environmental purification, enabling cli alternative to fuel.
Oct-23	metafuels	CHE	Developer of sustainable aviation fuel technology intended to provid provides a route to large-scale production of e-kerosene, with high challenges and high costs of alternative routes, helping the aviation them reduce their carbon footbrint.
Oct-23	Way Trade	USA	Developer of marketplace platform designed for renewable fuels. The options for transportation, construction, agriculture, rail, data center transition to a low-carbon future.
Oct-23	Caniakia	KOR	Provider of sustainable air mobility service intended to keep the plan that protects the skies for all of us through the use of sustainable av airplanes, and investment in carbon reduction non-profit projects, e
Oct-23	Votion	SWE	Operator of biorefinenes technology development company intende The company offers to produce advanced biofuels, sustainable avia enabling clients to get energy services.
Sep-23		NLD	Manufacturer of sustainable fuel intended to serve the throughout the hydrotreated vegetable oil, renewable diesel, blue diesel and fossil i materials like hoses, nozzles, tanks and filters.
Sep-23	Elyse 🕷	FRA	Operator of an energy industrial company intended for the production develops, finances, builds, and operates low-carbon molecule production plants, enabling industrialists, maritime operators, and as decarbonization.
Sep-23	Male Flater	USA	Operator of a bio diesel plant based out in Las Vegas, New Mexico.
Sep-23	Greenda	KOR	Developer of recycled fuel technology intended to produce raw man resource circulation by recycling by-products and producing them in biodiesel and bio-jet fuel from food waste through food waste and p carbon emissions and contribute to eco-friendliness.
Sep-23		KEN	Developer of direct air carbon capture technology designed to filter company's technology filters carbon dioxide directly from the air, w used as an industrial gas to replace dirty fossil carbon dioxide, enal and heloing them floht against energy poverty in East Africa.
Sep-23 a	al Services / Green Solution	SAU	Provider of alternative fuel from waste and market catering to local
Sep-23	General Galactic	ITA	Operator of a low capex distributed system intended for renewable mode.
Aug-23	FLYORO	SGP	Developer of sustainable aviation blending technology designed to (SAF), flexibility in blended production, and a robust supply chain. Ti manufacturing technologies that tap into the jet fuel logistic network airlines directly at airports, enabling clients to curb the carbon cloxit
Aug-23	ECOSolutions	KOR	Producer of alternate fuel focused on preserving nature. The comp biodiesel.
Aug-23	**	NLD	Developer of a liquified biomethane technology designed to reduce technology takes over the additional function of flash gas and boli- on the merstanre, therefore, less sensitive to freeze-out of trace co- a refrigerant in the methane-expansion cooling cycle, enabling clier
Aug-23	BluH	ITA	with a pathway to net-zero emissions. Operator of an alternative green investment platform based in Assa biomethane and green hydrogen sector across the fields of asset m zero emissions for national energy security.
Aug-23	••• Licella	AUS	Developer of hydrothermal upgrading systems designed to facilitate company's systems offer a catalytic hydrothermal reactor that can biomass, end-of-life plastic, used lubrication oil and lighte into a sta hydrogenesis to produce a diverged biolusts and renewable chemical
Aug-23	M/NHP	JPN	Developer of food processing technology intended to shorten the for chemicals. The company powder and liquid raw materials that brea carbohydrates, and proteins to reduce the molecular weight, enabli environmental load and a small amount of power and gas.
Aug-23	Yield10	USA	Yield10 Bioscience Inc is an agricultural bioscience company. It is oilseed Camelina sativa as a platform crop for large-scale productio products include feedstock oils for renewable diesel and sustainable oils for pharmaceutical, nutraceutical and aquafeed applications; a biodeoradable bioplastics.
Aug-23	TAROB OTECH	CHN	Developer of green synthetic biomanufacturing designed for multipl factories to produce biofuels and biomaterials using austainable no and waste starches in the fields of systems biology, metabolic engin zymomonas mobilis with many industrial fermentation advantages 6

Source: Stifel* IRIS. Pitchbook

FIG 108: TRANSACTIONS FROM THE LAST 18 MONTHS (5/10)

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methane-related services intended to ensure eco-sustainable energy production. The company offers utions for plants fed with agricultural byproducts, consulting services related to biomethane such as due sis business of an wriferation site selection biomass research chronic of power sungh dan selection.		M&A
rate, coarress plan vermication, site selection, domass research, circle or power suppry parts, selection table technology and more, thereby helping clients transform a good idea into a biomethane project ond-generation bioethanol plant in Western Jutland, Denmark. The plant will annually produce 80 million	Cip	Burget/I BO
anol, ca. 50 million cubic meters of biogas and generate at least 1,000 permanent jobs. Tuels intended to protect the environment and produce power. The company's fuels include diesel and re produced using renewable electricity and water to produce Green Hydrogen and combine with	≜VCNI	PE Growth
on using proven technology, thereby enabling energy industries to transition to no carbon emissions and emands.	= NGAL	PE GIOWUI
icenergy products intended to produce more renewable products. The company develops scalable, flaxible ways of producting renewable products, power and fuel, enabling clients to make a sustainable ress climate change.	gobal emerging markets	PE Growth
echnology integrator e-fuel production system intended to accelerate the world's transition to ergy systems. The company uses carbon removal technologies to sequester atmospheric carbon combined with clean hydrogen produces sustainable fuels, enabling industries to deploy sustainable I drive a significant reduction in emissions.	SFC Capital	VC
increating technology designed to improve the recycling rate of precious metals. The company's in to produce high-quality and low-cost biofuels which will reduce dependence on lossi fuels and offers recovery and environmental purification, enabling clients to avail of sustainable and eco-friendly uel.	MIYAKO	vc
ustainable aviation fuel technology intended to provide affordable air travel. The company's technology te to large-scale production of e-kerosene, with high SAF selectivity and yields, overcoming the scale-up high costs of alternative routes, helping the aviation industry reach net zero emissions, and helping teir carbon footprint.	Contrarian e^*	VC
narketplace platform designed for renewable fuels. The company provides on-premise mobile fueling sportation, construction, agriculture, rail, data centers, and aviation, enabling acceleration of the global ow-carbon future.	SILEMOE	Seed
stainable air mobility service intended to keep the planet safe. The company offers eco-friendly aviation re skies for all of us through the use of sustainable aviation fuel SAF, the gradual introduction of electric investment in carbon reduction non-profit projects, enabling people to avail sustainable air mobility.		Seed
remembers rectinicidity development company members to reverse grobal warming for the module society. offers to produce advanced biofuels, sustainable aviation fuel (SAF) and specialty biochemicals. s to get energy services.	O SUSTAINABLE ENERGY ANGELS	Seed
of sustainable fuel intended to serve the throughout the Netherlands. The company manufactures egetable oil, renewable diesel, blue diesel and fossil fuels along with supplying various technical loses, nozzles, tanks and filters.	C Comfort energy was	M&A
energy industrial company intended for the production of low-carbon molecules. The company designs, nees, builds, and operates low-carbon molecule production plants and sustainable aviation fuel nts, enabling industrialists, maritime operators, and airlines to support energy transition and m	H,4 mirova	VC
n. bio diesel plant based out in Las Vegas, New Mexico.	O bp	VL
acycled fuel technology intended to produce raw materials from food waste. The company practices lation by recycling by-products and producing them as insect feed and various plastic raw materials for ko-jet fuel from food waste through food waste and patented technology, enabling industries to reduce one and contribute to eco-friendliness.		Seed
irect air carbon capture technology designed to filter carbon dioxide directly from the air. The thrology filters carbon dioxide directly from the air, which can then be turned into rocks underground, or ustrial gas to replace dirty fossil carbon dioxide, enabling industrial power users with renewable power am fight against energy power in East Africa.		Seed
emative fuel from waste and market catering to locally and globally.	E= e	JV
ow capex distributed system intended for renewable fuel. The company is currently operating in stealth	erenty man	VC
ustainable aviation blending technology designed to offer on-demand sustainable aviation fuel blending in blended production, and a robust supply chain. The company offers asset-light modular technologies that tap into the jet fuel logistic network making sustainable aviation fuel easily available to at a tiprorts, enabling clients to curb the carbon clioxide emissions from flights.		Seed
ernate fuel focused on preserving nature. The company engages in converting waste cooking oil into	BAD ADDEA III AIL AND	Buyout/LBC
liquified biomethane technology designed to reduce the fuel industry's carbon footprint. The company's as over the additional function of flash gas and boll-off gas compressor, heat exchange at a relatively ire, therefore, less sensitive to freeze-out of trace contaminants and the treated biogas can be used as the methane-expansion cooling cycle, enabling clients to produce and trade fuels at a competitive cost r to net-zero emissions.	Shell Ventures	vc
alternative green investment platform based in Assago. Italy. The company specializes in the id green hydrogen sector across the fields of asset management and origination designed to provide net for national energy security.	Clabrdn	PE Growth
ydrothermal upgrading systems designed to facilitate the production of advanced biofuels. The tems offer a catalytic hydrothermal reactor that can convert various residues, waste and non-edible of-life plastic, used lubrication oil and lights into a stable bio-crude or synthetic crude oil, enabling produce advanced biofuels and renewable chemicals.	Mondelēz, O	vc
and processing technology intended to shorten the food fermentation process without using any company powder and liquid raw materials that break molecular bonds such as dietary fiber, and proteins to reduce the molecular weight, enabling clients to brew and ferment products with low load and a small amount of power and gas.	 大和企業投資 Bardener basen ² Sector 2005 March 100 ² Sec	VC
ance Inc is an agricultural bioscience company. It is leveraging advanced genetics to develop the na sativa as a platform crop for large-scale production of sustainable seed products. These seed de feedstock oils for renewable diesel and sustainable aviation biofuels; omega-3 (EPA and DHA+EPA) iceutical, nutraceutical and aquafeed applications; and, in the future, PHA bioplastics for use as bioplastics.	Undisclosed	PIPE
reen synthetic biomanufacturing designed for multiple industries. The company offers industrial cell duce biofuels and biomaterials using austainable non-food feedstocks such as lignocellulosic biomass ches in the fields of systems biology, metabolic engineering, and synthetic biology, enabling the usage obilis with many industrial fermentation advantages as the chassis cells.		vc

FIG 109: TRANSACTIONS FROM THE LAST 18 MONTHS (6/10)

Jun-23 CARBON RECYCLING INTERNATIONAL	ISI
Jun-23	NLI
Jun-23 OECO OIL	VNI
Jun-23 energielenker	DE
Jun-23 energielenker	DE
	DE
Jun-23 Libra CO2 Storage Solutions	US
Jun-23 TEKAT	GB
	US
Jun-23 Ash Creek	US
Jun-23 ESTUAIRE 🕐	FR
Jun-23 🕲 HYCO1	US
Jun-23 SAND	FR
Jun-23	GB
May-23 kennessee	US
May-23 (cleanJoule	US
May-23 🌲 SAF One	AR
May-23 MASH MAKES	DN
	GB
May-23 ReFuels	NL
May-23 DELTALYS	FR
	CA
May-23 CARBON CENTRIC	NO
May-23	US

Producer of renewable methanol intended to develop transformative gases and renewable energy. The company's renewable methanol electricity for energy storage, fuel applications, and efficiency enha methanol from carbon dioxide and hydrogen, for more sustainable f Provider of renewable energy services intended to reduce carbon e ILD offers biomethane from various decentralized production facilities th

tailoring services, enabling its clients to avail of renewable energy. Operator of waste treatment and disposal facility intended to create energy. The company engages in the collection of waste material s into biofuel, enabling businesses to turn waste into resources and e Biogas and biomethane energy platform operating across Northear portfolio of 35 biogas plants and 10 biomethane plants.

Operator of a biogas and biomethane energy platform based in Gen energy in the form of biogas, heat and electricity along with marketing services such as biology, monitoring and energy services for operat Producer of (electricity) e-methanol production technology intended industries with a patented technology for the production of e-methan

reshaping the landscape for the decarbonization of the methan reshaping the landscape for the decarbonization of the chemical an process, it has created a platform for step-change e-methanol produreduced operating costs, thereby enabling industries with scalable, Operator of a carbon dioxide sequestration project intended for induceduced the exemption dioxide sequestration project intended for indu-

specializes in the operation, design and implementation to capture a underground, enabling its clients to achieve their climate goals. Manufacturer of industrial chemicals Specializing in fuel additives. I engine additives, heading oil, additives, components and Biofuels. Provider of emission-free, high-energy-density power fuel technolog

transportation. The company's technology substantially increases e zero carbon emission during the operation at an affordable cost, en free mobility applications using ammonia as a fuel. Operator of a renewable feedstock supply platform designed to pro desel and sustainable aviation fuel industries. The company provide

diesel and sustainable aviation fuel industries. The company provide aggregation services to the biomass diesel and sustainable aviation Developer of environmental impact and decarbonization metrics soft company offers a holistic carbon accounting approach, including contrails and aircraft lifecycle impact assessme

calculators to diagnose and improve the impact of climate change. Operator of a carbon conversion and utilization company intended t products. The company works with commercial and industrial pointinto purity streams of building-block chemical gases and later conveclients to reduce their emissions and get benefits from the processe Developer of an agroforestry technology designed to rehabilitate and la technology includes deploying endemic agro-forestry plantations and mechanisms for fuit and biofuel plantations imgated by desalination o and healthy plantations as food products.

Developer of a self-sustaining wastewater treatment system designed offers technology for self-powered wastewater treatment that uses sew fertilizer, enabling customers to use recovered sludge water for effectiv

Operator of an investment platform intended to build and operate renew on the construction of renewable natural gas (FNG) and biofuel infrastru Manufacturer of sustainable aviation fuels (SAF) committed to creating a emissions and combatting climate change. The company specializes in rubber from biomass that can be used in various consumer and comma

sustainable fuel for emission-efficient functioning. Operator of a platform based in Dubai, United Arab Emirates. The comp fuels (SAP) to the global aviation industry, thereby enabling reduction in sustainable future for aviation.

Operator of carbon removal and biofuel production company intended to company's technology specializes in taking waste resources and turning electricity, biofuels, hydrogen, and biochar, enabling clients to acquire c energy and material products and production of carbon-negative energy.

Developer of renewable energy technology designed to deliver a circula company's technology combines carbon dioxide from the air with hydro fuels, chemicals, and biodegradable plastics, enabling cilents to use si Refuels NV operates as a renewable biomethane supplier for decarboni out a network of stations offering renewable biomethane fuels to heavy added.

Operator of a biogas purification system intended to offer optimization or installations gas production including renewable gas such as biogas, b producers and operators of renewable gas recovery units to sustainabl performance of their units, enabling an economy to contribute to the us

Producer of bio-crude from the forest and agricultural residues intended crude is produced by converting the residual non-food biomass from th heating and cooling applications and further upgrading in existing oil re companies to use cost-efficient biofuel.

Provider of carbon-capturing services intended to help businesses in re VOR a complete carbon capture service that includes designing, handling a enabling businesses to manage their carbon emissions. Designed a

A system is based on a traditional piston ensure that utilizes affordable, ethanol, enabling people to get safe and environmentally friendly fuel.

Source: Stifel* IRIS, Pitchbook

FIG 110: TRANSACTIONS FROM THE LAST 18 MONTHS (7/10)

e projects creating valuable products from waste is produced from carbon dioxide, hydrogen, and ncement, enabling users to produce renewable fuels, chemicals, and products.	equinor SJÓVÁ	VG
imissions and promote sustainability. The company prough market knowledge, providing liquidity and	THE CARLYLE GROUP	Buyout/LBO
 a sustainable environment through recycled uch as used waste or used cooking oil to convert it contribute to a circular economy. 	A NTLER	Seed
t Germany. The asset includes a 60 megawatts	O Partners Group	Buyout/LBO
many. The company produces CO2 - neutral ing biomethane as well as offers supplementary	Partners Group	Buyout/LBO
tors of biogas plants.		
no cherossilize ine singang and chernical nol. The company's e-methanol production is id shipping industries, through a patented hybrid fuction, resulting in more efficient CO2 capture and low-cost, and highly robust green methanol.	Katapult Ocean	VG
ustries and governments. The joint venture and store atmospheric carbon dioxide deep	Lapis	VL
The company is engaged in manufacturing of	THEGON	M&A
gy intended to focus on the decarbonization of mergy density, and provides renewable fuel with labling the transportation industry to use emission-		VC
vide low carbon intensity feedstocks to the biomass es renewable fuel feedstock marketing and	TAILWATER	PE Growth
tuel industries.	VAsas	
ent, enabling lessors, airlines, and carbon	xange	VC
to turn CO2 emissions into high-value, sustainable	address young a second	
-source emitters to cost-effectively convert waste ert them into low-carbon chemicals, enabling ed products.	Undisclosed	Corporate
ands into a useful orchard. The company's using solar desaination and carbon offset of seawater, enabling customers to have sustainable		Seed
to generate electricity or biodiesel. The company wage to create freshwater, renewable energy, and ve transportation and water management.	Dunelm	VC
wable energy infrastructure. The company focuses ructure.		JV
a sustainable planet, reducing global carbon in producing eco-friendly fuels and renewable bio- nercial products, enabling the aviation sector to get	CLEARING AND	PE Growth
npany is focused on delivering sustainable aviation n carbon emissions and promotion of more		JV
to burn sewage sludge and manufacture bio-oil. The ing them into sustainable commodities such as a commodities at a price similar to that of traditional gy commodities at a large scale and low cost.	FUTURE FIVE	VC
ar economy for fuels, chemicals, and plastics. The rogen from water and renewable electricity to make sustainable products.	9 0404 NATURA	VC
nizing heavy goods vehicles. The company is rolling y goods vehicles, with hydrogen and electricity to be	Undisclosed	IPO
of gas production. The company improves industrial	SIPAREX TILT CAPITAL	VC
promemane, and natural gas synthesis, assisting ily improve the profitability and environmental se of biogas while promoting local employment.	SW=N	
commune, and natural gas synthesis, assisting by improve the profitability and environmental se of biogas while promoting local employment, ad to offer sustainable energy. The company's bio- the forest and agricultural sectors and is suitable for effineries to low-carbon transportation fuels, enabling	bdc*	VC
commune, and natural gas synthesis, assisting by improve the profitability and environmental se of biogas while promoting local employment. Set to offer sustainable energy. The company's bio- the forest and agricultural sectors and is suitable for efineries to low-carbon transportation fuels, enabling reducing their carbon emissions. The company offers upplications, installing, operating, and storing CO2,	bdc Obligo	vc vc

FIG 111: TRANSACTIONS FROM THE LAST 18 MONTHS (8/10)

Apr-23	ECOMEMBRANE	ITA	Ecomembrane SpA operates in the sector of design, sale and installation of components for biogas and biomethane production plants and gas storage systems, such as biogas, methane, CO2 and hydrogen. Specifically, it carries out production activity which mainly takes the form of cutting, high-frequency welding and packaging of membrane covers using, as the main material, PVC-costed polyester fabric. The company operates globally and has the most extensive network in the world in terms of installations as well as productor structure. Its products include 3Master, 2 Master, Cupola M2- heat shield, Cupola M3, Econtainer, M1 cone, and Claricover.	Undisclosed	IPO
Apr-23	N) TCLEAN FUELS	USA	NXTCLEAN Fuels inc is a developer and tuture operator of advanced biotuel refineries with a tocus on renewable fuel. It is currently developing renewable fuel production projects at two locations in the State of Oregon, Through its wholly owned subsidiary. NXT is in the process of permitting its first proposed refinery located at Port Westward, Oregon to produce renewable fuel.	Undisclosed	VC
Apr-23		GBR	Provider of alternative fuel infrastructure designed to support the decarbonization of fleets. The company offers bespoke biomethane refueing station infrastructure, CNG, LNG, LCNG, biomethane options and hydrogen gases, enabling fleet and logistics managers to reduce GHG emissions and achieve net-zero sustainability goals. Provider of carbon removal and stroare services infraced to canture biogenic carbon dioxide (CO2) emissions. The	MERCURIA	Buyout/LBO
Apr-23	CarbonCapture	GBR	company specializes in the captuning and removal of CO2 produced from organic processes such as whisky fermentation and uses it for social benefits, thus enabling global companies including distillers, energy-from-waste (EPW) firms and biomethane plants to achieve net zero targets effectively.	STEYN GROUP	PE Growth
Apr-23	00	GBR	Provider of a sustainable biofuel company based in England, United Kingdom. The company specializes in a process to convert sewage sludge and low-value waste product.	Wigaz	Corporate
Apr-23		NOR	Supplier of negetable energy and fuel intended to achieve climate-neutral transportation. The company generates and	norwegian	Corporate
Apr-23	BRAYA	USA	Operator of an oil refinery intended to offer renewable deset and sustainable aviation fuel refining facility. The company specializes in the production and distribution of propane gas, heating oil and lubricants to residential, commercial and wholesale customers in the United States and Canada, thereby meeting the growing global demand for renewable fuels.	ECP	PE Growth
Apr-23	DOUGLAS	USA	Manufacturer of conveyor components catering to North America, Central America, South America and the Caribbean. The company offers heavy-duty drums, mine-duty drums, quarry-duty drums, extreme-duty drum and wing pulleys, premier-duty drums with integral end discs, engineered class pulleys, pulley lagging, ceramic pulley lagging and shafting for aggregate, pulp & paper, ship loading and unloading, steel, chemical, cement, coal, fertilizer, biofuel, biomass, coal fired power generation and agriculture.		M&A
Apr-23	Azzera	CAN	Developer of a carbon offsetting and compliance platform intended to help clients measure their carbon footprint. The company's platform provides brokerage, sale and trade services of carbon credits and sustainable aviation fuel by intending to support climate-positive projects to stay naturally net-zero, by helping them to integrate sustainability into clients' businesses, enabling companies to be eco-friendly and maintain zero carbon footprint.	Undisclosed	VC
Apr-23	oint Venture (CESPA / Bio-O	ESP	Operator of a biofuel plant based in Huelva, Spain. The joint venture supply of raw materials comes from organic waste such as agricultural waste or used cooking oils.	BioOils # CEPSA	JV
Apr-23	ñia Española de Petróleos/E	ESP	Operator of an organic waste management project intended to produce sustainable aviation fuel. The joint venture engages in building processors to produce renewable diesel to further decarbonize aviation, maritime and land transportation, enabling the reduction of carbon dioxide emissions compared to traditional fuels.		JV
Apr-23	Capture-to-Use	DEU	Provider of carbon capture and utilization facility catering to the coment industry. The company offers the facility will enable the captured CO ₃ from cement production to be reused as a valuable raw material in manufacturing applications.	Heidelberg Materials	JV
Apr-23	7 nlm vantinge	DNK	Provider of recycling and upcycling services focused on industrial by-products and residues for the biogas industry. The company offers to recycle by-products from industries that produce margarine, surfactants, soaps, emulsifiers, fatty acids, biodesel, glycerol, milk powder, chips, etc. that are based on vegetable fat and oil products and produce feed additives for primarily dairy cows, helping increase milk production and fat content from the cows and thereby contribute to reducin a the CO2 footomit from milk production.	CATACAP	Buyout/LBO
Apr-23	₩ RTFS	GBR	Provider of biogas services intended to provide biomethane for transport. The company product include biomethane, enabling clients to meet their fuel needs.	No.	M&A
Apr-23	Lyte Gro	GBR	Operation of a biological company sub-set waste benarias line products that enhance the production of a discounting of induction of the product set of the	BNVpartners	VC
Apr-23		CAN	Aduro Clean Technologies Inc is a developer of patented water-based technologies to chemically recycle plastics and transform heavy crude and renewable oils into feedstocks and higher-value fuels. The company's technology activates unique properties of water in a chemistry platform that operates at relatively low temperatures and costs.	Undisclosed	PIPE
Apr-23	ODYNAMIC RENEWABLES	USA	Operator of waste management and anaerobic digestion renewable fuel projects intended for agricultural and food processing industries across the United States. The company engages in developing and transforming ideas and technologies into efficient solutions by integrating systems in the areas of landfill diversion, anaerobic digestion, nutrent concentration and water treatment, enabling clients with anaerobic digestion renewable fuel.	Ø ARES	Buyout/LBO
Apr-23	HAMR	AUS	Developer of a hydrogen-assisted molecular recycling process intended to turn garbage into chemicals for fuels and building materials. The company's services use renewable hydrogen to recycle carbon at the molecular level in a process that takes feedstock through the gasification, syngas cleaning, and catalysis stages and produces chemicals and fuels as the results, enabling customers to have a reliable path of decarbonization and close the circular economy cap.	VICTORIAN CLEAN TECHNOLOGY FUND	VC
Mar-23		NLD	Manufacturer of line analyzers and sampling solutions intended for industries related to chemical, power generation, oil, and gas, beverages, and metal industries The company offers zero-emission analyzers, ituel gas combustion measuring systems, conditioning systems as well and natural gas quality analyzers, thereby enabling clients to improve sustainability, related to emission reduction, hydrogen, biogas, metal recycling, biofuels from waste.	SUPCON	M&A
Mar-23		USA	Producer of a renewable energy gas intended to commercialize a process of producing renewable natural gas from alternative biomass feedstocks. The company specializes in creating renewable natural gas from depleted coalbed methane wells and alternative biomass feedstocks, while also geologically sequestering significant volumes of carbon dioxide, enabling consumers with carbon-negative renewable energy and a source of clean fuels.	Machan Investments	VC
Mar-23	ြှေ Sustainable Syngas	USA	Operator of a climate-driven project development company intended for sustainable aviation and marine fuels. The company develops large-scale biomass gasification projects in the sustainable liquid biofuels sector specializing in project development and management, procurement and contracting, ESG and stakeholder engagement.	R Aether Fuels	M&A
Mar-23	TIMUS (USA	Developer of a fuel management technology designed to help medium and heavy-duty truck fleets. The company's technology helps fleets run exclusively on biodiesel and reduce operating costs without rebuilding, replacing, or significantly modifying existing engines, enabling fleet operators to reduce fuel costs and emissions while addressing renewable fuel targets.		VC

Mar-23	EQTEC	GBR	E th greet (see
Mar-23	MOGY	USA	Pi tri ze fri
Mar-23	Bennamann	GBR	D
Mar-23	Malay Carbon	MYS	D
Mar-23		AUS	Pata
Mar-23	Resynergi	USA	M cl a
Mar-23	twelve	USA	Dotr
Feb-23	RAVEN	USA	D ai se
Feb-23	Swedish Biofuels	SWE	Pi so tri de
Feb-23	The Green	ESP	P re pi
Feb-23	aqualung	NOR	D
Feb-23	discoil	ESP	S oi ai
Feb-23	RAFRINOR	ESP	Si
Feb-23 via	ation Fuel Joint Venture (Si	ZAF	O pr ar er lo
Feb-23	TARONIS	USA	Ta w m M Lo
Feb-23	aircela	USA	De ch do ali
Feb-23	almagest	BGR	pr pr et
Feb-23	anzaTech	USA	La bu liv
Feb-23	anzaTech	USA	La bu liv w
Feb-23		USA	De de bie
Feb-23 ur	en Biogas Società Agricol	ITA	bi
Feb-23	independent inspection services	SWE	Pr in ch
Feb-23	(Here Davies	AUS	De

EDTEC PLC is a developer of clean energy infrastructure focused through gasification technologies. The company provides solutions growing demand for clean energy the group design and supples a efficiency product offering that is modular and scalable from 1MW (syngas), that can be used for the widest applications in the genere enabling the Net Zero Future through advanced solutions for hydro Provider of emission-tree, high-energy-density power fuel technolo transportation. The company's technology substantially increases zero carbon emission during the operation at an affordable cost, e free mobility applications using ammonia as a fuel.

Developer of methane storage technology designed to deliver a lot technology fuels farm machinery charges electric vehicles, and pr enabling customers to use biomethane as a replacement for fossil Developer of carbon capture and sequestration projects catering t Provider of carbon capture and sequestration services intended to

atmospheric carbon emissions by growing seaweed on hemp rope amount of excess carbon in the atmosphere, thereby taking direct a Manufacturer of biorefining technology systems intended to conver chemical products. The company's microwave-based system trans a broadened range of feedstocks, enabling clients to avail low carb

a broadened range of feedstocks, enabling clients to avail low car Developer of carbon dioxide recycling devices designed to create company's technology boits onto any source of carbon emissions, transforms that carbon into critical chemical products, enabling in creating a new revenue stream from waste products.

Developer of waste conversion technology intended to create envir and synthetic fuels. The company's technology transforms biomass everage, medical waste and natural gas into hydrogen, sulfur and n electricity, thereby providing clean technology to convert waste into 'roducer of biofuels intended to offer an alternative to fossil motor iceince, processing architecture and engineering for the productio ransport fuels and valuable chemicals, thereby enabling users to a icercased emissions without any change in distribution.

decreased emissions without any change in distribution. Producer of biomethane from organic waste intended to promote d reduction of energy dependence. The company integrates all the a production, distribution and final consumption of biomethane. Developer of carbon capture technology designed to provide servic company offers the lowest cost, smallest footprint, and environmen unique second-generation membrane technology, enabling industri Supplier and collector of cooking oil and food waste based in Madr oils and collects used cooking oil and food waste which is converte and fertilizer, thereby helping clients reduce their environmental lim

and refutizer, thereby helping clients reduce their environmental im Supplier and collector of cooking oil and food waste headquartered cooking oils and collects used cooking oil and food waste which is a energy and fertilizer, thereby helping clients reduce their environme Operator of sustainable aviation fuel plants intended to reduce carb production and distribution of sustainable aviation fuel made from na and non-fossil feedstock, utilizing green hydrogen, sustainable sourenabling the aviation industry with a fuel substitute that has similar p lower carbon traces.

Taronis Fuels Inc is a renewable fuel and power generation compar welding supply companies. It supplies industrial gases and welding metalworking and manufacturing industries. The company also sells MagneGas which is a renewable alternative cutting fuel. It has retai Louisiana and Florida.

Developer of small solar-powered direct air capture (DAC) units inte changing the climate. The company creates household-scale direct domestically by releasing the carbon from the salts (potassium hydr allowing industries to convert ambient carbon clioxide for producing Producer of bioethanol intended to be used as a substitute to the ge company engages in the production of bioethanol used as a substit potable ethanol (used in beverages), distilled dried grains with solub ethanol and denatured ethanol.

LanzaTech Global Inc is a nature-based carbon refining company th building blocks for consumer goods such as sustainable fuels, fatrik lives. The company's goal is to reduce the need for virgin fossil fuels world uses carbon.

LanzaTech Global Inc is a nature-based carbon refining company th building blocks for consumer goods such as sustainable fuels, fabric lives. The company's goal is to reduce the need for virgin fossil fuels world uses carbon.

Developer of plant genetics intended for oil seed crops as feedstock developing oilseeds species including camelina from which oil and r bioproducts such as animal feed and biofuels. Operator of a biogas platform serving across Germany and Italy. Th

TA biomethane and power to local energy companies, industrial compa operational plants in Germany and a ppeline of development project Provider of testing and inspection services intended for the energy a in laboratory analysis services of liquid fuels such as petroleum, biof

chemicals, thereby enabling companies with sustainable strategies Developer of a sustainable resource designed to reduce the use of AUS fuel (ATJ) facility, taking surplus ethanol production, and creating th industry with zero emissions and reducing the carbon footprint.

FIG 112: TRANSACTIONS FROM THE LAST 18 MONTHS (9/10)

on reducing greenhouse gas emissions and wastes to manage rising levels of waste and meet the indvanced gasification solutions and have a higher to 30MW and the solutions produce synthesis gas ation of clean energy, hydrogen, and biofuels, ogen, biofuels, SNG, and other energy production.	Undisclosed	PIPE
egy intended to focus on the decarbonization of energy density, and provides renewable fuel with nabling the transportation industry to use emission-	× 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 1000 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 100 ± 10	vc
cal clean energy revolution. The company's ovides heat and power to homes and businesses, fuels in a wide range of applications.		M&A
to the Southeast Asia region.	-	VL
 provide a simple way to directly mitigate a. The company plants seaweed to mitigate the action against climate change. 		M&A
rt traditionally non-recyclable plastics into fuel and sforms unrecycled waste plastic into biodiesel from bon-intensity fuels extracted from waste.	Undisclosed	VC
a climate-positive world and a fossil-free future. The and with only water and electricity as inputs, dustries to reduce their carbon footprint while	HIGHLAND MUCLEATION	VC
ironmentally friendly, efficient and clean hydrogen is, municipal solid waste, bio-solids, industrial, nitrogen-free liquid fuels, additives, solvents and to renewable fuels and energy.	STELLAR J	Corporate
fuels. The company specializes in delivering on and conversion of alcohols to sustainable avail improved performance, cost efficiency and	MITSUBISHI	Corporate
decarbonization, the circular economy and the actors in the waste value chain, which includes the	enagus renovable Senia	JV
ces to deal with their emission challenges. The ntally friendly carbon capture services based on its ries with an all-natural process for capturing CO2.	Denbury C	vc
rid, Spain. The company supplies a range of cooking ed into high-grade biofuels and renewable energy spact of carbon dioxide equivalent.	olleco	M&A
t in Ortuella, Spain. The company offers a range of converted into high-grade biofuels and renewable ental impact of carbon dioxide equivalent.	olleco	M&A
oon footprint. The company specializes in the non-petroleum materials such as agricultural waste roes of carbon dioxide and biomass, thereby properties to conventional jet fuel but significantly.	TOPSOE	JV
ny. It is a holding company of various gas and equipment and services to the retail and wholesale is and distributes a synthetic gas namely, il locations located throughout California, Texas,		Buyout/LB(
ended to address the need to drive without t air capture (DAC) units that can be used roxide) and producing hydrogen from water, j carbon-neutral eco-fuel (e-fuel),	rsen, Jeffrey Ubben, Maersk	vc
asoline fuel in internal combustion engines. The tute for gasoline fuel in ICE vehicles and also offers ble (animal feed component), neutral dehydrated	AGRIA GROUP HOLDING JSC	M&A
that transforms waste carbon into the chemical ics, and packaging that people use in their daily Is by challenging and striving to change the way the	AMC	SPAC
that transforms waste carbon into the chemical ics, and packaging that people use in their daily is by challenging and striving to change the way the		PIPE
ks for biofuel production. The company engages in meal can be extracted for future processing into	SW	JV
he company operates biogas projects which provide anies and energy traders comprising five cts located across Italy.	HELIOS	Buyout/LBC
and agricultural sectors. The company specializes ofuel and gas and also minerals, agriculture and to meet the demand for fuel business.		Buyout/LB(
aviation fuel. The company is developing the jet e replacement of aviation fuel, enabling the aviation		VC

FIG 112: TRANSACTIONS FROM THE LAST 18 MONTHS (10/10)

CONCLUSION

Although the bulk of existing biofuels are derived from agri-sugars or oil crops, the focus is shifting on to the use of biogenic waste, residues, non-food crops and non-biological feedstocks. However, many of these alternatives require advanced biofuel production technologies that are currently in the early stages of commercialisation, usually with challenging economics that relate either to the level of initial investment needed or the availability of certified feedstocks. Nonetheless, given the region- and country-specific nature of biofuel options, the industry has a material investment phase ahead. In Europe, the ReFuel EU initiative has set binding targets for heavy-duty transport, requiring a shift from a 9% renewable energy mix in transport to at least 29% by 2030. This is further reinforced by sub-segment mandates for aviation and maritime, with a standardised approach to RFNBOs, simultaneously able to scale process industries' decarbonisation and sustainable fuelling as it requires less land and water access compared to traditional biofuels, but heavily relies on additionality for upstream renewable electricity.

The pace of scale is a pressing issue, given that demand for renewable power and potential end uses are expanding faster than infrastructures and power grids can support. Energy storage, whether through batteries or chemical conversion, will be a crucial solution to smooth out supplydemand fluctuations, effectively integrating renewables and enhancing grid resilience while extracting the most from renewable power.

Alternative fuels and chemicals face widespread challenges with in the making feedstock shortages and rising geosourcing competition, exacerbated by traceability issues, especially on Asian imports. Therefore, while new capacity will be needed, driven by regulatory initiatives, growing offtake bids and increasing developers asks, innovative solutions to answer up/ midstream requirements and enhance downstream production economics will also be required, either enlarging addressable markets or answering overlooked challenges. This ultimately calls for effective carbon-price frameworks and penalties, providing developers with offtakers willing to pay «green premiums" for sustainable fuels and chemicals, which comes as a prerequisite for the greenest alternatives to attract both strategic and growth infrastructure capital.

Mature players tend so far to continue to wait for regulation, support frameworks and technologies to evolve. Quotas can only serve as a first step in moving the market forward, with regulation and support stability, but also clarity needed to crystallise the value of renewable fuels; increasingly displacing the cursor from cost-only to LCA-also. Gradually stepping from crops to waste and e-synthesis will rely on cost-competitivity and emission reduction arbitrage. Ultimately, this would result in optimised capital flows to scalable solutions from feedstock to power and downstream logistics reauirements.

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