



Stifel Institutional
At a Glance

STIFEL

Stifel Institutional At a Glance

GAAP Net Revenues:
\$5.2 Billion (LTM as of April 2024)

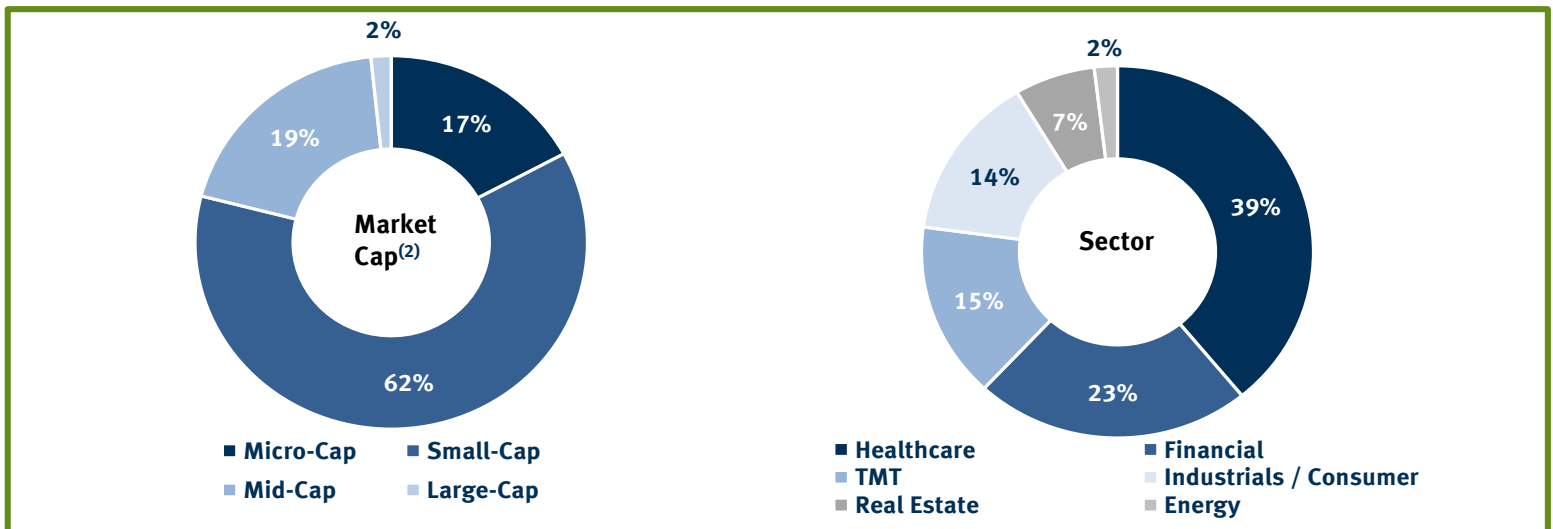
Equities Sales & Trading Experienced team with extensive distribution capabilities	Research One of the largest research platforms, with +2,000 stocks covered globally	Investment Banking +600 professionals with extensive experience across all products and industry verticals	Fixed Income Sales & Trading Comprehensive platform including research, strategy, and Debt Capital Markets (DCM) Teams
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Global Equity Capital Markets Platform

Stifel has the most diverse **Equity Capital Markets (ECM)** revenue stream of any middle market bank. We are fully integrated across products, sectors, geographies for best execution.

U.S. ECM	Canada and Europe (ECM)	SPAC Franchise	Private Capital Markets	Eaton Partners
206 Bookrun IPOs and FOs Since 2020 >\$63.1B Bookrun IPO and FO Proceeds Raised	95 Bookrun Canadian Offerings Since 2020 97 Bookrun European Offerings Since 2020	28 SPACS Raised Since 2020 #5 Ranked SPAC Advisory Business Since 2020 ⁽¹⁾	\$4.5B Proceeds Raised Since 2018 27 Successful Capital Raises Since 2018	>\$44B In funding Placed Since 2019 46 Oversubscribed Funds Raised Since 2019

Strong Sector Diversity Focused on Serving SMID-Cap Clients



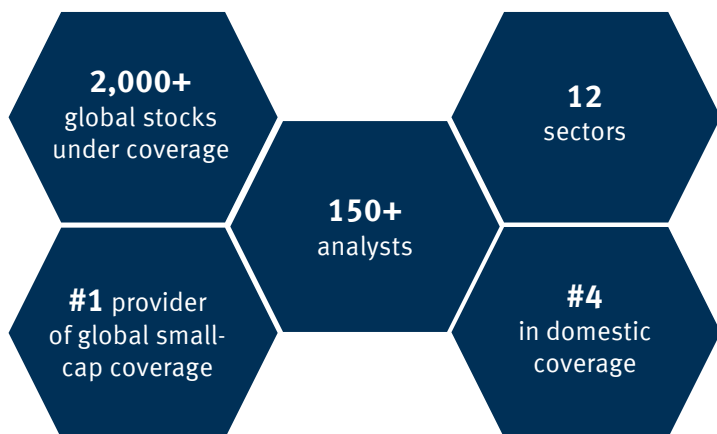
Stifel Capital Markets as of April 5, 2024.

⁽¹⁾SPACResearch.com. As of 12/31/2022

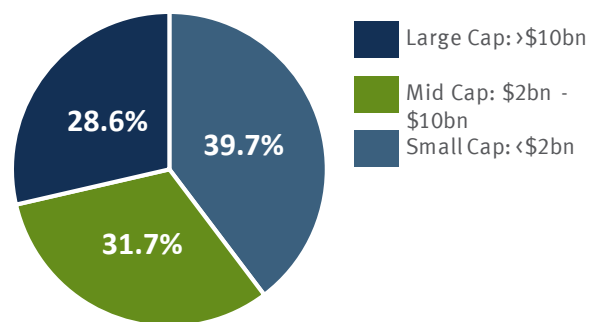
⁽²⁾Micro-Cap: <\$250mm, Small-Cap: \$250mm – \$2.0bn, Mid-Cap: \$2.0bn – \$10.0bn and Large-Cap: >\$10.0bn.

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Global Equity Research Platform⁽³⁾

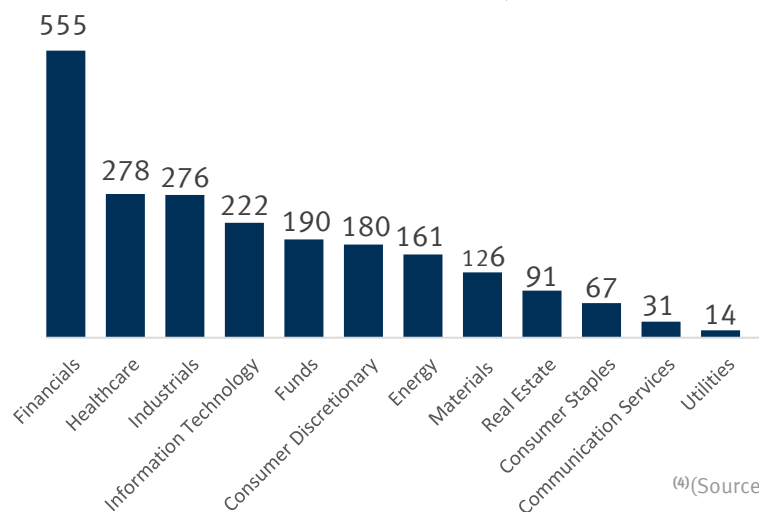


Balanced Market Cap⁽³⁾

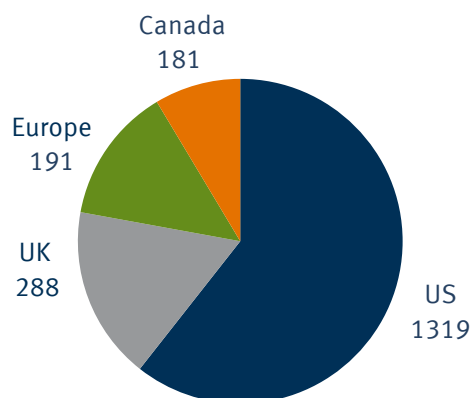


⁽³⁾StarMine 01/31/24. U.S. Domiciled Firms. Includes Stifel, KBW, Stifel Europe, CN, and UK.

Broad Global Coverage Across All Major Sectors⁽⁴⁾



Coverage by Region⁽⁴⁾



⁽⁴⁾(Source: Bluematrix 11/27/23). Excludes Keefe, Bruyette & Woods (KBW) affiliate.

Global Equity Trading Platform

Global Execution

Trading Desks in U.S., Canada, UK, and Europe

Global Traders

25 Global Position Traders covering each major industry

25 Specialized Traders focused on: portfolio and algorithmic trading, ETFs, options trading, convertible trading, and commission-sharing arrangements

Global Relationships

+3,500 institutional accounts globally

Sales Traders

42 Sales Traders focused on block trading located in Baltimore, Boston, Des Moines, New York, San Francisco, Calgary, Toronto, Montreal, London, Paris, Frankfurt, and Geneva

Stock Coverage

Active daily market maker in over **6,500 stocks**

Global Footprint

Traded over **6.7 billion shares** in the U.S. and over **\$55 billion in value executed in the UK/Europe**






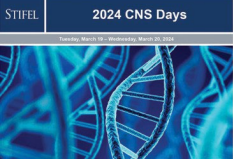





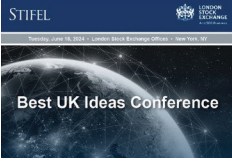









(Source: Bloomberg 2022)

Stifel Institutional At a Glance

Unique Investor Marketing and Networking Events

Stifel hosts several client conferences and events each year, attracting top institutional investors as well as leading companies in our sectors of focus. Our conferences are designed to connect the dots and provide original perspective and depth of insight that are rare at most investor conferences. The goal of each conference is to provide institutional investors with high-level access to senior management and industry experts, showcase dynamic emerging companies and investigate critical trends that are driving our economy.

Calendar of Confirmed 2024 Conferences

 <p>Virtual Seniors Housing & Healthcare Real Estate Conference January 9, 2024</p>	 <p>Biotech Ski Summit February 5-7, 2024 Pendry Park City at Canyons Park City, UT</p>	 <p>Transportation & Logistics Conference February 13-14, 2024 Four Seasons Miami Miami, FL</p>	 <p>Streamsong Resort Executive Summit March 3-5, 2024 Streamsong Resort Streamsong, FL</p>	 <p>Consumer Ski Summit March 6-8, 2024 Teton Mountain Lodge Jackson Hole, WY</p>	 <p>2024 CNS Days March 19-20, 2024 Virtual</p>
 <p>2024 Targeted Oncology Forum April 16-17, 2024 Virtual</p>	 <p>2024 Stifel Investor Summit at WasteExpo May 6, 2024 Las Vegas Convention Center Las Vegas, NV</p>	 <p>2024 Tailoring Genes: Genetic Medicines Forum May 28, 2024 Virtual</p>	 <p>2024 Jaws & Paws Conference May 29-30, 2024 St. Regis New York New York, NY</p>	 <p>2024 Cross Sector Insight Conference June 4-5, 2024 The InterContinental Boston Boston, MA</p>	
 <p>Stifel & London Stock Exchange (LSE) Best UK Ideas Conference June 18, 2024 LSE Offices New York, NY</p>	 <p>Stifel Canada Summer Solstice Conference June 24-26, 2024 JW Marriott The Rosseau Muskoka Ontario, Canada</p>	 <p>2024 Cell Therapy Forum July 9, 2024 Virtual</p>	 <p>2024 Biotech Summer Summit August 12-14, 2024 Newport Harbor Island Resort Newport, RI</p>	 <p>2024 Tech Executive Summit August 26-27, 2024 St. Regis Hotel Deer Valley, UT</p>	
 <p>London Industrials Summit September 4-5, 2024 Stifel London Offices London, England</p>	 <p>2024 Immunology and Inflammation Virtual Summit September 17-18, 2024 Virtual</p>	 <p>Henry's Fork Fly Fishing & Outdoor Executive Summit September 26-29, 2024 Henry's Fork Lodge, ID</p>	 <p>2024 Midwest One-on-One Conference November 7, 2024 Waldorf Astoria Chicago Chicago, IL</p>	 <p>2024 Healthcare Conference November 18-19, 2024 Lotte New York Palace Hotel New York, NY</p>	

All conferences are for current clients of Stifel and are by invitation only. Invitations are non-transferable. For more information, please contact your Stifel representative.



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