



Stifel Institutional
At a Glance

STIFEL

Stifel Institutional At a Glance

GAAP Net Revenues:
\$5.2 Billion (LTM as of June 2024)

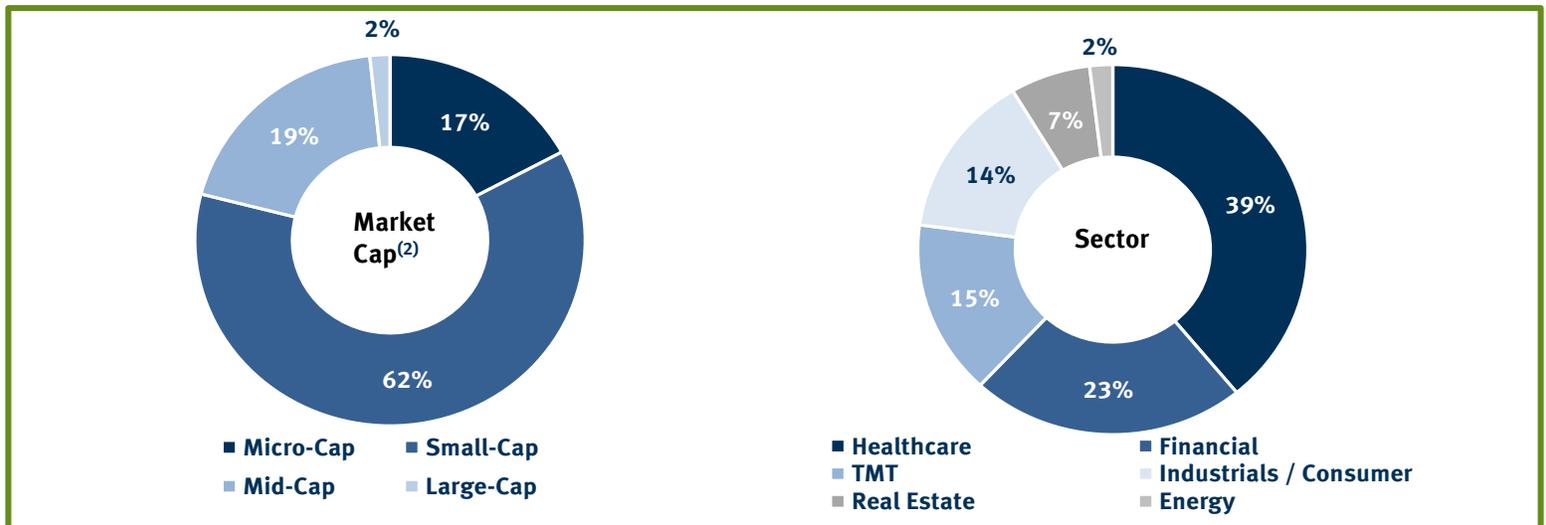
Equities Sales & Trading Experienced team with extensive distribution capabilities	Research One of the largest research platforms, with +2,000 stocks covered globally	Investment Banking +600 professionals with extensive experience across all products and industry verticals	Fixed Income Sales & Trading Comprehensive platform including research, strategy, and Debt Capital Markets (DCM) Teams
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Global Equity Capital Markets Platform

Stifel has the most diverse **Equity Capital Markets (ECM)** revenue stream of any middle market bank. We are fully integrated across products, sectors, geographies for best execution.

U.S. ECM	Canada and Europe (ECM)	SPAC Franchise	Private Capital Markets	Eaton Partners
315 Bookrun IPOs and FOs Since 2020 >\$65.3B Bookrun IPO and FO Proceeds Raised	95 Bookrun Canadian Offerings Since 2020 97 Bookrun European Offerings Since 2020	28 SPACS Raised Since 2020 #5 Ranked SPAC Advisory Business Since 2020 ⁽¹⁾	\$4.5B Proceeds Raised Since 2018 27 Successful Capital Raises Since 2018	>\$41B In funding Placed Since 2021 26 Oversubscribed Funds Raised Since 2021

Strong Sector Diversity Focused on Serving SMID-Cap Clients



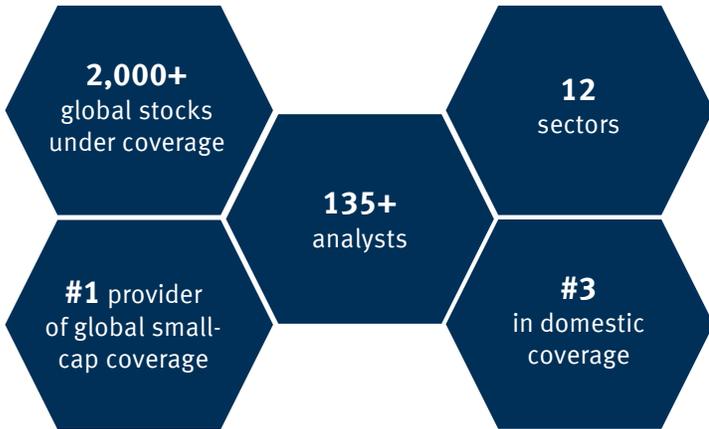
Stifel Capital Markets as of June 30, 2024.

⁽¹⁾SPACResearch.com. As of 12/31/2022

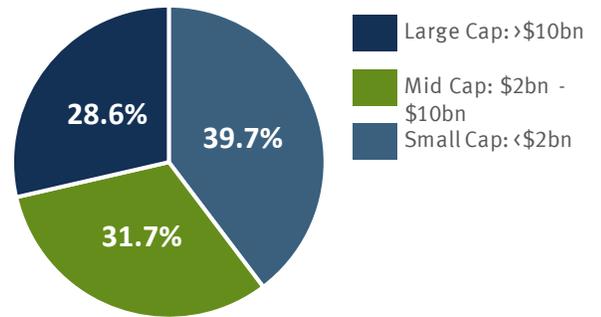
⁽²⁾Micro-Cap: <\$250mm, Small-Cap: \$250mm – \$2.0bn, Mid-Cap: \$2.0bn – \$10.0bn and Large-Cap: >\$10.0bn.

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Global Equity Research Platform⁽³⁾

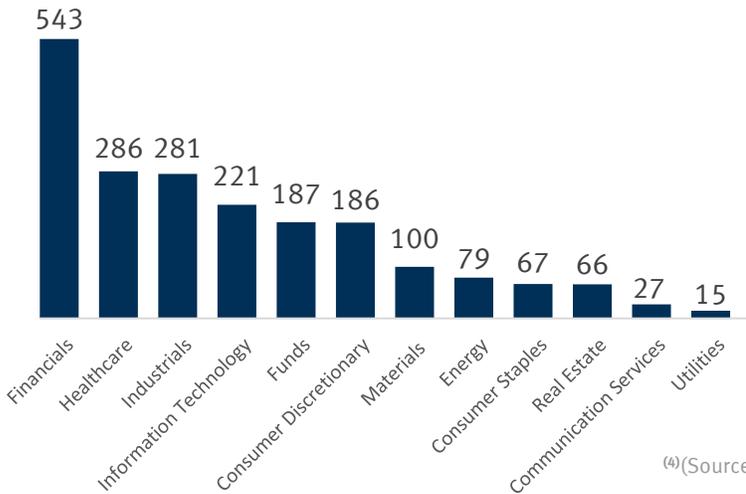


Balanced Market Cap⁽³⁾

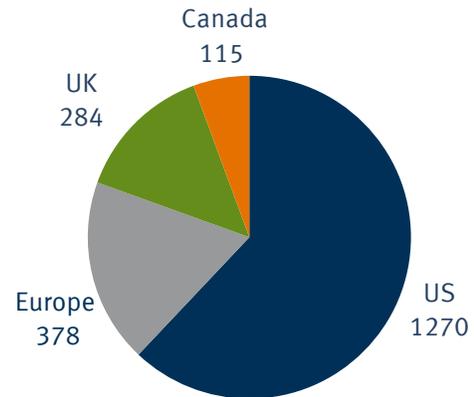


⁽³⁾StarMine 06/30/24. U.S. Domiciled Firms. Includes Stifel, KBW, Stifel Europe, CN, and UK.

Broad Global Coverage Across All Major Sectors⁽⁴⁾



Coverage by Region⁽⁴⁾



⁽⁴⁾(Source: Bluematrix 06/30/24). Excludes Keefe, Bruyette & Woods (KBW) affiliate.

Global Equity Trading Platform

Global Execution

Trading Desks in U.S., Canada, UK, and Europe

Global Traders

25 Global Position Traders covering each major industry

25 Specialized Traders focused on: portfolio and algorithmic trading, ETFs, options trading, convertible trading, and commission-sharing arrangements

Global Relationships

+3,500 institutional accounts globally

Sales Traders

42 Sales Traders focused on block trading located in Baltimore, Boston, New York, San Francisco, Calgary, and London

Stock Coverage

Active daily market maker in over **6,500 stocks**

Global Footprint

Traded over **5.7 billion shares** in the U.S.

(Source: 2023 U.S. Trading Volume per Bloomberg; ranking reflects rank among middle-market investments banks)

Stifel Institutional At a Glance

Unique Investor Marketing and Networking Events

Stifel hosts several client conferences and events each year, attracting top institutional investors as well as leading companies in our sectors of focus. Our conferences are designed to connect the dots and provide original perspective and depth of insight that are rare at most investor conferences. The goal of each conference is to provide institutional investors with high-level access to senior management and industry experts, showcase dynamic emerging companies and investigate critical trends that are driving our economy.

Calendar of Confirmed 2024 Conferences



Virtual Seniors Housing & Healthcare Real Estate Conference
January 9, 2024



Biotech Ski Summit
February 5-7, 2024
Pendry Park City at Canyons
Park City, UT



Transportation & Logistics Conference
February 13-14, 2024
Four Seasons Miami
Miami, FL



Streamsong Resort Executive Summit
March 3-5, 2024
Streamsong Resort
Streamsong, FL



Consumer Ski Summit
March 6-8, 2024
Teton Mountain Lodge
Jackson Hole, WY



CNS Days
March 19-20, 2024
Virtual



Targeted Oncology Forum
April 16-17, 2024
Virtual



2024 Stifel Investor Summit at WasteExpo
May 6, 2024
Las Vegas Convention Center
Las Vegas, NV



2024 Tailoring Genes: Genetic Medicines Forum
May 28, 2024
Virtual



Jaws & Paws Conference
May 29-30, 2024
St. Regis New York
New York, NY



Cross Sector Insight Conference
June 4-5, 2024
The InterContinental Boston
Boston, MA



Stifel & London Stock Exchange (LSE) Best UK Ideas Conference
June 18, 2024
LSE Offices
New York, NY



Stifel Canada Summer Solstice Conference
June 24-26, 2024
JW Marriott The Rosseau
Muskoka
Ontario, Canada



Cell Therapy Forum
July 9, 2024
Virtual



Biotech Summer Summit
August 12-14, 2024
Newport Harbor Island Resort
Newport, RI



Tech Executive Summit
August 26-27, 2024
St. Regis Hotel
Deer Valley, UT



London Industrials Summit
September 4-5, 2024
Stifel London Offices
London, England



Immunology and Inflammation Virtual Summit
September 17-18, 2024
Virtual



Henry's Fork Fly Fishing & Outdoor Executive Summit
September 26-29, 2024
Henry's Fork Lodge, ID



Midwest One-on-One Conference
November 7, 2024
Waldorf Astoria Chicago
Chicago, IL



Healthcare Conference
November 18-19, 2024
Lotte New York Palace Hotel
New York, NY



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