

GAAP Net Revenues: \$4.4 Billion (12 months ended 2022)

Equities Sales & Trading

Experienced team with extensive distribution capabilities

Research

One of the largest research platforms, with **+2,000 stocks** covered globally

Investment Banking

+600 professionals
with extensive
experience across all
products and industry
verticals

Fixed Income Sales & Trading

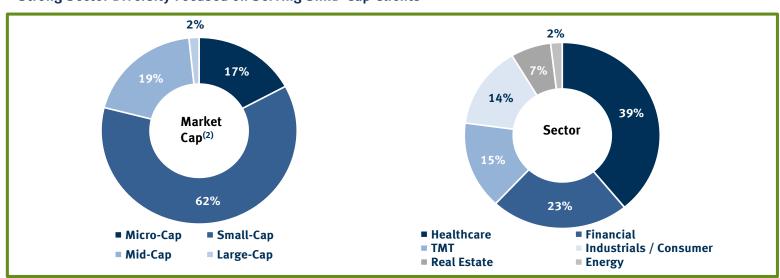
Comprehensive platform including research, strategy, and Debt Capital Markets (DCM) Teams

Global Equity Capital Markets Platform

Stifel has the most diverse **Equity Capital Markets (ECM)** revenue stream of any middle market bank. We are fully integrated across products, sectors, geographies for best execution.

U.S. ECM	Canada and Europe (ECM)	SPAC Franchise	Private Capital Markets	Eaton Partners
277	94	28	\$4.5B	>\$22B
Bookrun IPOs and	Bookrun Canadian	SPACS Raised	Proceeds Raised	In funding Placed
FOs Since 2020	Offerings	Since 2020	Since 2018	Since 2019
	Since 2020			
>\$57B	97	#5	25	31
Bookrun IPO and	Bookrun European	Ranked SPAC	Successful Capital	Oversubscribed
FO Proceeds	Offerings	Advisory Business	Raises Since 2018	Funds Raised
Raised	Since 2020	Since 2020(1)		Since 2019

Strong Sector Diversity Focused on Serving SMID-Cap Clients

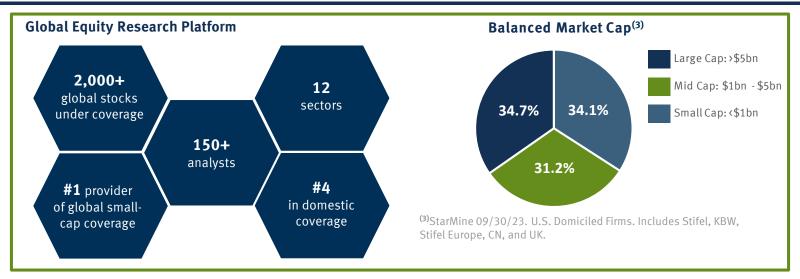


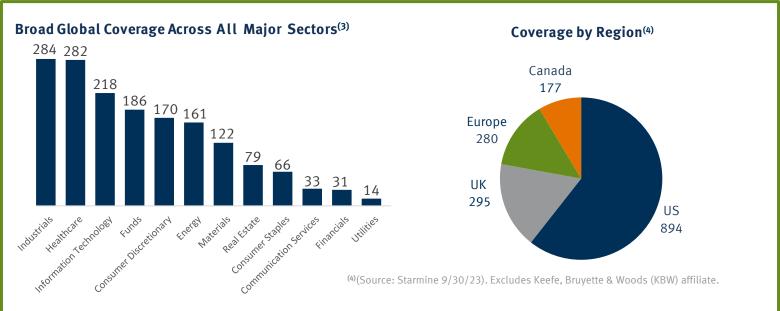
Stifel Capital Markets as of September 22, 2023.

⁽¹⁾SPACResearch.com. As of 12/31/2022

(2)Micro-Cap: <\$250mm, Small-Cap: \$250mm - \$2.0bn, Mid-Cap: \$2.0bn - \$10.0bn and Large-Cap: >\$10.0bn.

Stifel Institutional At a Glance





Global Equity Trading Platform

Global Execution

Trading Desks in U.S., Canada, UK, and Europe

Global Traders

26 Global Position Traders covering each major industry

25 Specialized Traders focused on: portfolio and algorithmic trading, ETFs, options trading, convertible trading, and commission-sharing arrangements

Global Relationships

+3,500 institutional accounts globally

Sales Traders

42 Sales Traders focused on block trading located in Baltimore, Boston, Des Moines, New York, San Francisco, Calgary, Toronto, Montreal, London, Paris, Frankfurt, and Geneva

Stock Coverage

Active daily market maker in over **6,500 stocks**

2022 Footprint

Traded over **6.7 billion shares** in the U.S. and over **\$55 billion in value executed in the UK/Europe** in 2022 (Source: *Bloomberg*)

Unique Investor Marketing and Networking Events

Stifel hosts several client conferences and events each year, attracting top institutional investors as well as leading companies in our sectors of focus. Our conferences are designed to connect the dots and provide original perspective and depth of insight that are rare at most investor conferences. The goal of each conference is to provide institutional investors with high-level access to senior management and industry experts, showcase dynamic emerging companies and investigate critical trends that are driving our economy.



Virtual Seniors Housing & Healthcare Real Estate Conference January 19, 2023



Biotech Ski Summit February 6-8, 2023 Pendry Hotel Park City Park City, UT



Transportation & Logistics Conference February 7-8, 2023 Ritz Carlton, Amelia Island Amelia Island, FL



Streamsong Resort Executive Summit March 5-7, 2023 Streamsong Resort Streamsong, FL



CNS Days March 28-29, 2023 Virtual



Targeted Oncology Days April 25-26, 2023 Virtual



2023 Stifel Investor Summit at WasteExpo May 1, 2023 Ernest N. Morial Convention Center New Orleans, LA



2023 Tailoring Genes: Genetic Medicines DayMay 30, 2023
Virtual



Jaws & Paws Conference May 31-June 1, 2023 St Regis New York New York, NY



Cross Sector Insight Conference

June 6-7, 2023 The InterContinental Boston Boston, MA



Stifel & London Stock Exchange International Technology Conference

New York, June 20, 2023 London Stock Exchange Offices



Biotech Summer Summit August 14-16, 2023 Newport Harbor Island Resort Newport, RI



Tech Executive Summit August 28-30, 2023 St. Regis Hotel Deer Valley, UT



Baltusrol Executive Summit Midwest One-on-One

September 11, 2023 Baltusrol Golf Club Springfield, NJ



Midwest One-on-One Growth Conference November 9, 2023 Waldorf Astoria

Chicago Chicago, IL



Healthcare Conference November 14-15, 2023 Lotte New York Palace Hotel New York, NY



Stifel & London Stock
Exchange 5th Annual "Best
of the British" Discovery
Conference December 13,
2023

London Stock Exchange Offices New York, NY



Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated, including its Eaton Partners business division; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Stifel Independent Advisors, LLC. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank and Stifel Bank & Trust offer a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's website at www.stifel.com/investor-relations/press-releases.

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