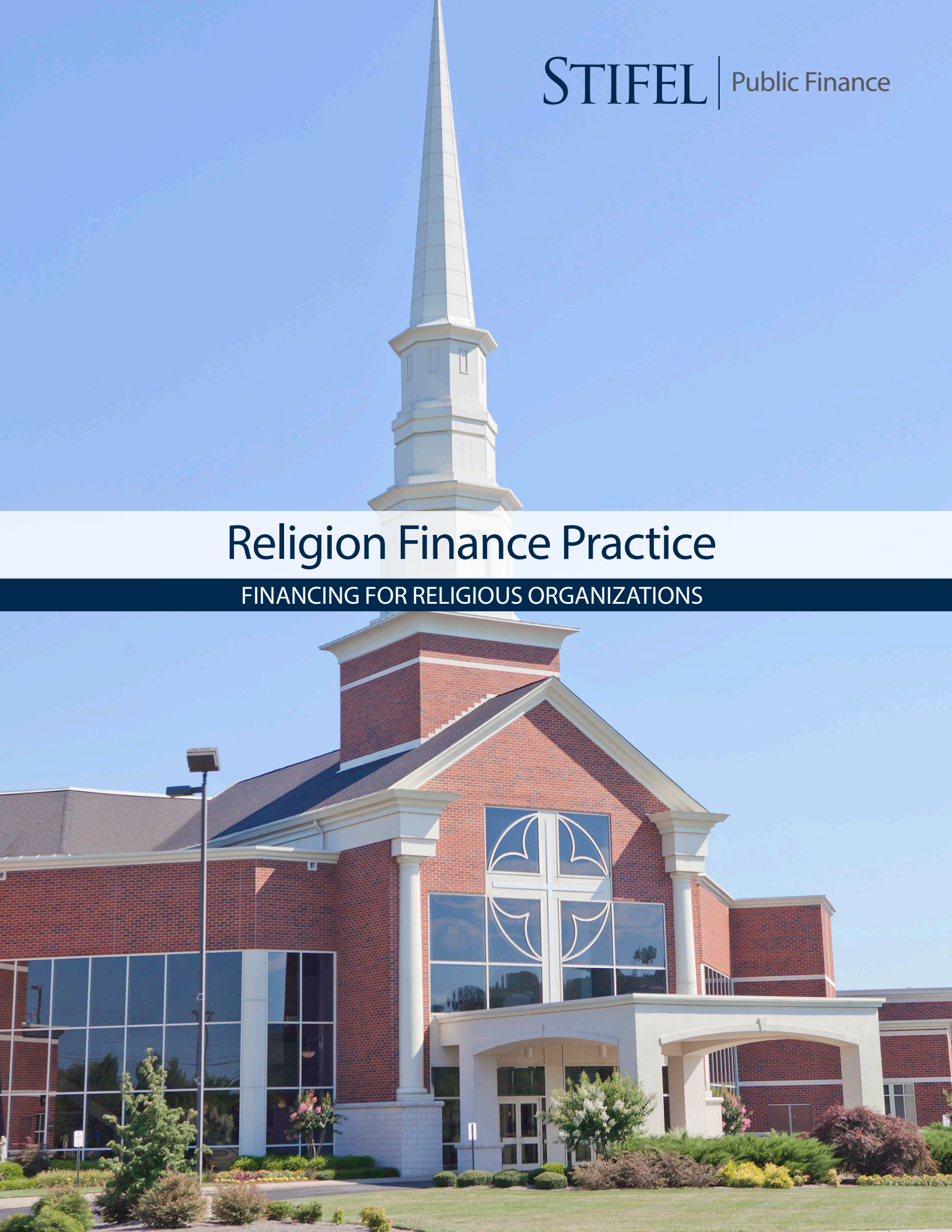


Religion Finance Practice

FINANCING FOR RELIGIOUS ORGANIZATIONS





WHO WE ARE

Founded in 1890, Stifel has a long and distinguished history of delivering tailored financing solutions to institutional clients nationwide. We are a national leader in developing creative financing solutions for municipalities, school districts, non-profit organizations, hospitals, religious organizations, and other public institutions.

With offices across the country, our experienced religion finance professionals use their deep knowledge of how religious institutions operate to provide a full spectrum of debt financing vehicles, from traditional fixed-rate bond issuances to the most complex solutions.

THE STIFEL ADVANTAGE

The bankers in Stifel's Religion Finance Practice bring to the table decades of experience in providing financing solutions to religious organizations nationwide. Our financing experience ranges from some of the nation's largest megachurches, to small town houses of worship, and nearly everything in between.

There is no learning curve when you work with a Stifel banker for your church financing needs. We have seen what has worked, and what has not, for ministries across the country. Our bankers will understand your plans, your financial statements, your specific business challenges, and your organization's dreams.

Being a national underwriter of financing for religious institutions allows us to transfer and apply the knowledge we gain on every project to your organization's unique opportunity. Each client is different, and we adjust our approach dynamically to each individual situation and its unique circumstances. For every engagement, our approach is tailored.

We can work with your ministry to develop and implement financing strategies that allow you to manage finances wisely and optimize the important work you do.

We can provide your organization with value-added consultation as it relates to not only financing, but also project planning, fundraising, and construction.

We understand the issues religious organizations face, and we know how those issues can affect the outcome of a project.

And when it comes to financing, we bring to the table the full complement of solutions to consider, whether that is long-term financing, short-term financing, or even tax-exempt options.

We also value relationships. At Stifel, our primary goal is to build and maintain a strong and trusted relationship with each client based on the delivery of value beyond the financing transaction. As your ministry grows and develops, we want that relationship to grow and develop with you.



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STIFEL

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The experience referenced in this brochure related to the Religion Finance Practice includes the previous experience of the bankers who joined Stifel in March 2018.